



Executive Management: Planning, Goal Setting, and Performance Management

11 - 15 Aug 2026
Madrid



Executive Management: Planning, Goal Setting, and Performance Management

Ref.: 36207_16038 **Date:** 11 - 15 Aug 2026 **Location:** Madrid **Fees:** 5700 **Euro**

Course Overview:

This intensive course is designed to equip current and aspiring executives with the critical skills needed for effective planning, goal setting, and performance management in a dynamic business environment. Participants will learn to develop strategic plans that align with organizational objectives, set achievable and motivating goals, and implement performance management systems that drive success. The course emphasizes the use of data-driven decision-making, effective communication strategies, and leadership techniques that foster a culture of accountability and continuous improvement.

Target Audience:

- Senior executives and managers seeking to enhance their strategic planning and goal-setting capabilities
- Mid-level managers aspiring to executive positions, requiring advanced skills in planning and performance management
- Leaders responsible for driving organizational performance and strategic alignment
- Professionals aiming to improve their ability to manage teams and projects effectively

Targeted Organizational Departments:

Ideal for leaders across all departments, including strategic planning, operations, human resources, finance, and marketing, who are involved in setting goals and managing performance at various levels of the organization.

Targeted Industries:

Suitable for a wide range of industries, including technology, healthcare, finance, manufacturing, and public service, where effective planning and performance management are key to organizational success.

Course Offerings:

By the end of this course, participants will be able to:

- Develop and communicate strategic plans that align with organizational vision and goals
- Set SMART Specific, Measurable, Achievable, Relevant, Time-bound goals that motivate and challenge teams
- Implement effective performance management systems that enhance productivity and accountability
- Utilize data and analytics for informed decision-making and performance improvement
- Lead and manage change effectively, ensuring strategic objectives are met

Training Methodology:

The course combines theoretical learning with practical application, including:

- Interactive workshops and seminars led by industry experts
- Case studies and group discussions to explore real-world challenges and solutions
- Role-playing exercises to practice communication and leadership strategies
- Personalized feedback sessions to refine skills and approaches
- Access to digital resources and tools for ongoing development

Course Toolbox:

Participants will receive:

- Comprehensive course materials and guides on strategic planning, goal setting, and performance management
- Templates and tools for developing strategic plans and setting goals
- Checklists and frameworks for implementing performance management systems
- Access to online resources and best practices for continuous learning

Course Agenda:

Day 1: Strategic Planning for Executives

- Introduction to Strategic Planning in Executive Management
- Tools and Techniques for Effective Strategic Analysis
- Developing Strategic Plans: Vision, Mission, and Objectives
- Aligning Departmental and Organizational Goals
- Workshop: Crafting a Strategic Plan



Day 2: Goal Setting for High Performance

- Principles of Effective Goal Setting in Management
- Setting SMART Goals for Teams and Departments
- Aligning Goals with Organizational Strategy and Culture
- Motivating Teams through Effective Goal Communication
- Workshop: Setting and Communicating Strategic Goals

Day 3: Implementing Performance Management Systems

- Key Components of Effective Performance Management
- Designing Performance Management Processes and Tools
- Integrating Performance Management with Strategic Goals
- Addressing Performance Issues and Fostering Continuous Improvement
- Workshop: Designing a Performance Management Framework

Day 4: Data-Driven Decision Making

- Leveraging Data and Analytics in Strategic Planning and Performance Management
- Key Performance Indicators KPIs and Metrics for Success
- Using Feedback Loops to Enhance Performance and Strategy
- Case Study: Data-Driven Strategy and Performance Improvement

Day 5: Leadership, Communication, and Change Management

- Leading Change and Strategic Initiatives
- Effective Communication Strategies for Executives
- Building a Culture of Accountability and Continuous Improvement
- Personal Development Plan: Setting Goals for Leadership Growth
- Closing Workshop: Integrating Learning into Leadership Practice

How This Course Stands Out:

This course uniquely integrates strategic planning, goal setting, and performance management with a strong emphasis on leadership and communication. It offers executives a comprehensive toolkit for driving organizational success through effective management practices. The blend of theoretical knowledge, practical application, and personal development planning ensures that participants are well-equipped to lead their organizations to achieve strategic objectives and foster a culture of high performance and continuous improvement.

Training Course Categories



**Finance and
Accounting Training
Courses**



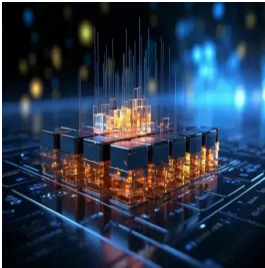
**Agile PM and Project
Management Training
Courses**



**Certified Courses By
International Bodies**



**Communication and
Public Relations
Training Courses**



**Data Analytics Training
and Data Science
Courses**



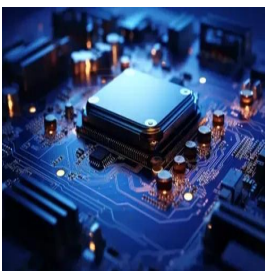
**Environment &
Sustainability Training
Courses**



**Governance, Risk and
Compliance Training
Courses**



**Human Resources
Training and
Development Courses**



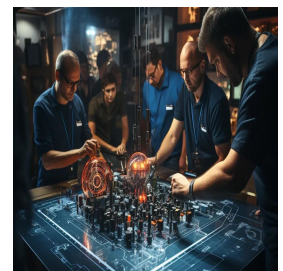
**IT Security Training & IT
Training Courses**



**Leadership and
Management Training
Courses**



**Legal Training,
Procurement and
Contracting Courses**



**Maintenance Training
and Engineering
Training Courses**



Training Course Categories



Marketing, Customer Relations, and Sales Courses



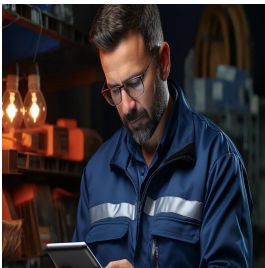
Occupational Health, Safety and Security Training Courses



Oil & Gas Training and Other Technical Courses



Personal & Self-Development Training Courses



Quality and Operations Management Training Courses



Secretarial and Administration Training Courses



AGILE LEADERS
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Training Cities



Accra - Ghana



Amman - Jordan



**Amsterdam -
Netherlands**



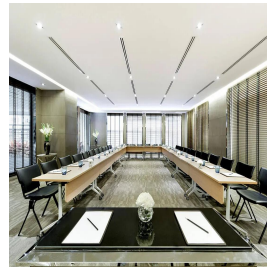
Athens - Greece



Baku - Azerbaijan



Bali - Indonesia



Bangkok - Thailand



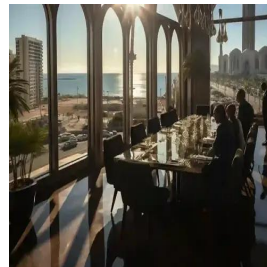
Barcelona - Spain



Cairo - Egypt



**Cape town - South
Africa**



**Casablanca -
Morocco**



Chicago - USA



Doha - Qatar



Dubai - UAE



**Geneva -
Switzerland**



Istanbul - Turkey

Training Cities



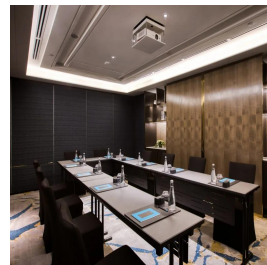
Jakarta - Indonesia



Johannesburg - South Africa



Kuala Lumpur - Malaysia



Langkawi - Malaysia



London - UK



Madrid - Spain



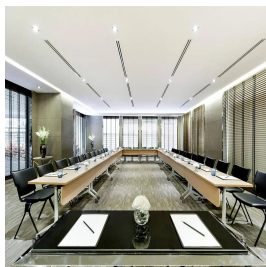
Manama - Bahrain



Milan - Italy



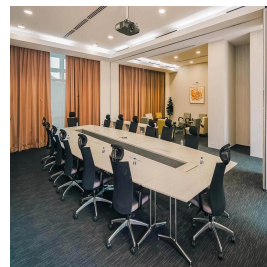
Munich - Germany



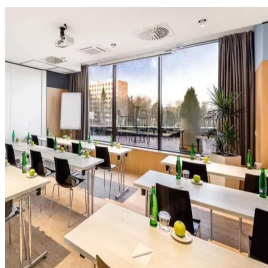
Nairobi - Kenya



Paris - France



Phuket - Thailand



Prague - Czech Republic



Rome - Italy



San Diego - USA



Sharm El-Sheikh - Egypt



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Training Cities



Tbilisi - Georgia



Tokyo - Japan



Trabzon - Turkey



Vienna - Austria



Zanzibar - Tanzania



**Zoom - Online
Training**

WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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CONTACT US

 UAE, Dubai Investment Park First

 +971585964727
+447700176600

 sales@agile4training.com