



# Visa and MasterCard Certification Training

30 Nov - 04 Dec 2025  
Nairobi



# Visa and MasterCard Certification Training

**Ref.:** 36230\_17516 **Date:** 30 Nov - 04 Dec 2025 **Location:** Nairobi **Fees:** 4500 **Euro**

## Visa and MasterCard Certification Training Overview:

This specialized training program is tailored to inform issuer banks about the intricacies of the Mastercard and Visa certification processes. It provides comprehensive guidance on each step of the integration process, equipping issuers with the knowledge and tools necessary to implement new cards seamlessly. Participants will gain a deep understanding of the Mastercard and Visa integration processes, identify potential challenges at each stage of the certification process, and develop strategies to overcome them effectively.

## Target Audience:

- Issuer banks
- Card program managers
- Payment system integrators
- Compliance officers
- Financial institution executives

## Targeted Organizational Departments:

- Card Operations
- Product Development
- Risk Management
- Compliance
- IT and Technology

## Targeted Industries:

- Banking and Financial Services
- Payment Processing
- Fintech
- Retail
- E-commerce



## Course Offerings:

By the end of this course, participants will be able to:

- Understand the Mastercard and Visa integration processes in detail.
- Identify and address challenges encountered during the certification process.
- Implement best practices for seamless card integration.
- Develop strategies to optimize card program efficiency and compliance.
- Utilize Mastercard and Visa certification tools effectively.

## Training Methodology:

This course employs a blend of interactive lectures, practical demonstrations, and hands-on exercises to facilitate learning. Participants will engage in:

- Step-by-step walkthroughs of the Mastercard and Visa integration processes.
- Case studies highlighting real-world integration challenges and solutions.
- Group discussions to share insights and experiences.
- Q&A sessions with industry experts.
- Feedback sessions to assess understanding and address queries.

## Course Toolbox:

Participants will receive access to:

- Training materials and resources
- Mastercard and Visa certification guides
- Case study materials
- Integration process templates

## Course Agenda:

### Day 1: Understanding Certification Processes

- **Topic 1:** Introduction to Mastercard and Visa certification
- **Topic 2:** Overview of the EMV® migration for card
- **Topic 3:** Mastercard Integration Process: Key stages and challenges
- **Topic 4:** Visa Integration Process: Key stages and challenges
- **Topic 5:** Hands-on exercise: Processing Implementation Plan PIP
- **Reflection & Review:** Day 1 insights and integration overview



## Day 2: Mastercard Integration Process Deep Dive

- **Topic 1:** Network Interface Validation NIV and Key Management
- **Topic 2:** Card Design Validation and Card Personalization Validation
- **Topic 3:** Issuer End to End Demonstration I-ETED
- **Topic 4:** Mastercard Profile Advisor and Profile Converter Tools
- **Topic 5:** Case study: Overcoming integration challenges
- **Reflection & Review:** Day 2 learnings from deep dives into both systems

## Day 3: Visa Integration Process Essentials

- **Topic 1:** Key Management and Personalization Validation Testing PVT
- **Topic 2:** Issuer Host Testing IHT
- **Topic 3:** Mandatory and Optional Services overview
- **Topic 4:** Project Scope Definition PSD and Card Design Approval
- **Topic 5:** Group discussion: Visa integration best practices
- **Reflection & Review:** Day 3 highlights and practical application

## Day 4: Integration Strategies and Optimization

- **Topic 1:** Best practices for seamless integration
- **Topic 2:** Strategies for overcoming certification challenges
- **Topic 3:** Case studies: Implementing integration strategies
- **Topic 4:** Practical exercise: Optimization techniques
- **Reflection & Review:** Day 4 takeaways

## Day 5: Certification Tools and Final Assessment

- **Topic 1:** Utilizing Mastercard and Visa certification tools
- **Topic 2:** Final assessment: Application of course concepts
- **Topic 3:** Feedback session and course evaluation
- **Topic 4:** Certification ceremony and course conclusion
- **Reflection & Review:** Course completion and next steps

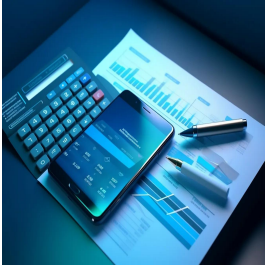
## How This Course is Different from Other Courses:

This course stands out due to its:

- Focus on both Mastercard and Visa integration processes
- Comprehensive coverage of key certification stages and challenges
- Hands-on approach with practical exercises and case studies
- Emphasis on industry best practices and optimization strategies
- Access to specialized certification tools and resources



## Training Course Categories



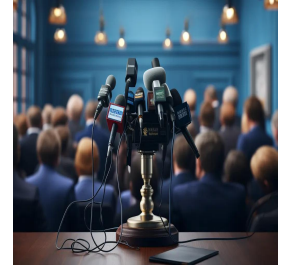
**Finance and  
Accounting Training  
Courses**



**Agile PM and Project  
Management Training  
Courses**



**Certified Courses By  
International Bodies**



**Communication and  
Public Relations  
Training Courses**



**Data Analytics Training  
and Data Science  
Courses**



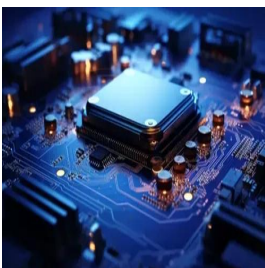
**Environment &  
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Compliance Training  
Courses**



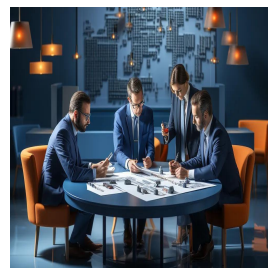
**Human Resources  
Training and  
Development Courses**



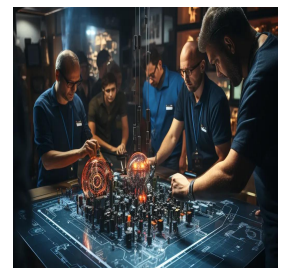
**IT Security Training & IT  
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**Leadership and  
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**Legal Training,  
Procurement and  
Contracting Courses**



**Maintenance Training  
and Engineering  
Training Courses**



# Training Course Categories



**Marketing, Customer Relations, and Sales Courses**



**Occupational Health, Safety and Security Training Courses**



**Oil & Gas Training and Other Technical Courses**



**Personal & Self-Development Training Courses**



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**Secretarial and Administration Training Courses**



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**Doha - Qatar**



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**Geneva - Switzerland**



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## Training Cities



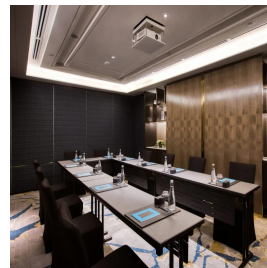
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**Johannesburg - South Africa**



**Kuala Lumpur - Malaysia**



**Langkawi - Malaysia**



**London - UK**



**Madrid - Spain**



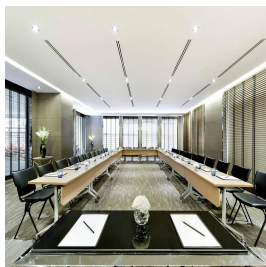
**Manama - Bahrain**



**Milan - Italy**



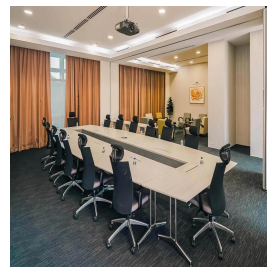
**Munich - Germany**



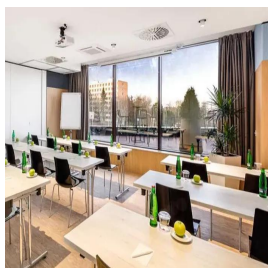
**Nairobi - Kenya**



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**San Diego - USA**



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**Zoom - Online  
Training**

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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