



# **Mastering Ethical Procurement & Sustainable Supply Chain Training Course**

14 - 18 Oct 2024  
Cairo



**AGILE LEADERS**  
Training Center



# Mastering Ethical Procurement & Sustainable Supply Chain Training Course

**Ref.:** 36332\_262003 **Date:** 14 - 18 Oct 2024 **Location:** Cairo **Fees:** 3300 **Euro**

## Course Overview:

This course equips professionals with the essential skills needed to excel in the modern procurement and supply chain landscape. It emphasizes ethical procurement practices, sustainable sourcing techniques, and the critical importance of value for money in procurement decisions. Participants will explore sustainable supply chain management, ethical supply chain strategies, and procurement and supply ethics, focusing on applying ethical sourcing methods and codes of ethics to real-world procurement challenges. The course also covers vital areas such as supplier performance management, procurement value engineering, conflict of interest resolution, and zero defects in procurement. By the course's end, participants will master procurement operational performance, reduce procurement cycle times, and optimize sourcing processes to deliver sustainable procurement solutions that drive value across their organizations.

## Target Audience:

- Procurement Managers
- Supply Chain Coordinators
- Sustainability Officers
- Purchasing Agents
- Procurement Analysts
- Supply Chain and Procurement Professionals looking to specialize in sustainable and ethical practices

## Targeted Organizational Departments:

- Procurement and Purchasing
- Supply Chain Management
- Compliance and Ethics
- Corporate Social Responsibility CSR
- Quality Assurance
- Supplier Relationship Management

## Targeted Industries:

- Manufacturing
- Retail
- Healthcare
- Technology
- Government and Public Sector

- Energy and Utilities
- Non-profit Organizations

## Course Offerings:

By the end of this course, participants will be able to:

- Implement ethical procurement practices and ensure sustainable supply chain management.
- Develop and enforce codes of ethics in procurement.
- Analyze and improve procurement operational performance through supplier evaluation techniques.
- Address conflict of interest in procurement and ensure compliance with ethical standards.
- Measure and reduce procurement cycle times, ensuring timely delivery of high-quality supplies.

## Training Methodology:

This course will utilize a blended learning approach, combining theoretical concepts with practical application. It includes case studies, group discussions, and hands-on exercises to optimize procurement. Interactive sessions will focus on conflict resolution and improving procurement performance. The training also features e-learning modules on ethical standards and sustainable supply chain strategies, along with group projects on sustainable procurement solutions and supplier performance management.

## Course Toolbox:

- Detailed ebooks on ethical procurement practices
- Checklists for supplier performance management
- Templates for procurement and supply KPI development
- Case studies on sustainable sourcing techniques

## Course Agenda:

### Day 1: Introduction to Procurement and Supply Chain Fundamentals

- **Topic 1:** Understanding Different Sectors of Procurement and Supply
- **Topic 2:** Techniques to Achieve Added Value in Procurement
- **Topic 3:** Defining Value for Money in Procurement
- **Topic 4:** Applying the Five Rights to Procurement Products and Services
- **Topic 5:** Introduction to Lifetime Costs and Their Importance
- **Topic 6:** Identifying the Role of Efficiency and Effectiveness in Procurement Success
- **Reflection & Review:** Review of Procurement Fundamentals and Key Takeaways from Added Value Concepts



## Day 2: Value for Money and Quality in Procurement

- **Topic 1:** Exploring Economies of Scale vs. Quality of Product/Service
- **Topic 2:** Value Engineering and Value Analysis Techniques
- **Topic 3:** Defining and Achieving Quality in Procurement
- **Topic 4:** Introduction to Quality Assurance and Zero Defects in Procurement
- **Topic 5:** Techniques for Assessing the Quality of Supplies Products and Services
- **Topic 6:** Securing Required Quantities within Required Timescales
- **Reflection & Review:** Key Strategies for Maximizing Value for Money and Ensuring Quality Standards

## Day 3: Sourcing Processes and Supplier Management

- **Topic 1:** Establishing Procurement Needs and Liaison with Users/Customers
- **Topic 2:** The Make or Buy Decision and Its Role in Procurement
- **Topic 3:** Creating Effective Specifications for Products and Services
- **Topic 4:** Approaches to Surveying the Market and Supplier Appraisal
- **Topic 5:** Techniques for Inviting and Assessing Quotations and Tenders
- **Topic 6:** Measuring Supplier Performance and Utilizing E-Sourcing Technologies
- **Reflection & Review:** Insights into Sourcing Processes and Supplier Relationship Optimization

## Day 4: Ethical Procurement and Codes of Conduct

- **Topic 1:** The Importance of the CIPS Code of Conduct in Procurement
- **Topic 2:** Promoting the Eradication of Unethical Business Practices
- **Topic 3:** The Role and Use of Codes of Ethics in Procurement
- **Topic 4:** Monitoring Stakeholders to Uphold Codes of Ethics
- **Topic 5:** Managing and Addressing Conflicts of Interest in Procurement
- **Topic 6:** Ensuring Compliance with Laws and Regulations in Ethical Procurement
- **Reflection & Review:** Ethical Considerations and Codes of Conduct in Procurement Practices

## Day 5: Enhancing Operational Performance and Budget Control

- **Topic 1:** Recognizing and Improving Customer Service in Procurement
- **Topic 2:** Methods to Evaluate and Improve Customer and Stakeholder Satisfaction
- **Topic 3:** Measuring and Reducing Cycle Times for Sourcing Processes
- **Topic 4:** Analyzing Departmental Budgets and Understanding Variances
- **Topic 5:** Developing Action Plans for Performance and Budget Improvement
- **Topic 6:** Methods for Controlling Budgets and Mitigating Future Variances
- **Reflection & Review:** Final Review of Procurement Operational Performance and Budget Control Techniques



## **How This Course is Different from Other Courses:**

This course stands out by integrating a complete focus on both ethical procurement practices and sustainable supply chain strategies. Unlike traditional procurement courses, this program emphasizes real-world application of CIPS ethical standards and provides participants with actionable insights into reducing procurement cycle times and optimizing sourcing processes. It also includes unique elements such as conflict of interest resolution and sustainable procurement solutions, ensuring that participants are well-prepared to address modern procurement challenges while upholding the highest ethical standards.

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



**AGILE LEADERS**  
Training Center

## CONTACT US

 UAE, Dubai Investment Park First

 +971585964727  
 +447700176600

 [sales@agile4training.com](mailto:sales@agile4training.com)



## Gamified and Interactive Training

We understand that training delivery can be challenging, both online and offline. To ensure engagement and achieve learning objectives, we have developed our own activities and collaborated with industry-leading solutions to gamify our training sessions. This approach increases interaction levels and guarantees effective learning outcomes.



## Our Training Categories

We cover a wide range of training categories to cater to different needs and interests

- Branding, Marketing, Customer Relations, & Sales Programs
- Political & Public Relations Programs
- Finance and Accounting Programs
- Project Management Programs
- Human Resources Management Programs
- Quality & Process Management
- Management & Leadership Programs
- Self-Development Programs

Join Agile Leaders today and embark on a transformative journey towards becoming a more agile and effective leader. Experience our customer-centric approach, actionable training, and guaranteed return on investment. Let us help you unleash your full potential in the dynamic business landscape.



## Where to Find Us

You can join our training programs at our centers located in



We also offer online training sessions through the Zoom platform.

- Malaysia**  
Kuala Lumpur
- Morocco**  
Casablanca
- Spain**  
Barcelona
- France**  
Paris
- UK**  
London
- Italy**  
Rome
- Egypt**  
Cairo  
Sharm El-Sheikh
- Turkey**  
Istanbul
- Georgia**  
Tbilisi
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UAE, Dubai Investment Park First



+971585964727  
+447700176600



sales@agile4training.com