



# Public-Private Partnership (PPP) Training Course

06 - 10 Apr 2025  
Zanzibar



## Public-Private Partnership (PPP) Training Course

**Ref.:** 11\_264874 **Date:** 06 - 10 Apr 2025 **Location:** Zanzibar **Fees:** 5500 **Euro**

### Public-Private Partnership Training Course Overview:

Welcome to the ultimate Public-Private Partnership Training Course. With rising global economic issues that affect investment markets, there's never been a more critical time to understand how public and private sectors can collaborate. This course aims to provide greater efficiency in manufacturing, greater energy efficiency, and offer solutions to technical issues. You will learn about the legal framework for infrastructure privatization, contracts management, and project financing methods. We will cover Requirements and Expectations in various sectors, focusing on international project financing and large project financing options, including solar and power project financing structures.

### Target Audience:

- Public Policy Makers
- Corporate Strategy Managers
- Contracts Managers
- Project Managers
- Energy Efficiency Consultants
- Investment Analysts

This course will help you grasp the complexities of technical issues, legal frameworks, and project financing, addressing gaps in understanding Requirements and Expectations.

### Targeted Organizational Departments:

- Public Affairs
- Manufacturing
- Energy Management
- Contracts Management
- Project Implementation Unit
- Finance Department

## Targeted Industries:

- Energy focus on energy efficiency events in greater Birmingham
- Infrastructure
- Manufacturing with a focus on greater efficiency in manufacturing key details
- Consulting management consulting contracts
- Financial Institutions who issues commercial paper?

## Course Offerings:

Participants will gain:

1. An understanding of different types of legal framework and contracts management solutions.
2. Strategies for greater productivity and efficiency in public-private partnerships.
3. Case studies on economic and social issues related to infrastructure privatization.
4. Skills on how to solve technical issues.

## Training Methodology:

Our training methodology involves interactive sessions, case studies, group work, and feedback sessions. The course will leverage real-life examples of technical issues and illustrate contracts management job descriptions to provide practical experience. Different project financing sources and project financing training materials will be used for a deeper understanding of international project financing.

## Course Toolbox:

- Legal Framework Guide
- Contracts Management Certification Prep Material
- Efficiency Metrics Toolkit
- Technical Issues Troubleshooting Checklist
- Project Financing Templates

## Course Agenda:



## **Day 1: Foundations of Public-Private Partnerships**

- **Topic 1:** Introduction to Public-Private Partnerships PPPs
- **Topic 2:** Defining Public-Private Partnerships
- **Topic 3:** Motivation for Engaging in PPPs
- **Topic 4:** Mobilization of Private Capital
- **Topic 5:** PPP as a Tool for Greater Efficiency
- **Reflection & Review:** Discuss the foundational concepts of PPPs and their benefits.

## **Day 2: Historical Perspective and Social Considerations**

- **Topic 1:** Recent Experience with Infrastructure Privatization and PPPs
- **Topic 2:** Level and Form of Infrastructure Privatization/PPPs from 1990-2004
- **Topic 3:** Incorporating Local and Regional Investment Sources
- **Topic 4:** Incorporating Social Priorities
- **Topic 5:** Structuring a PPP: Sector Diagnostic and Sector Road Map
- **Reflection & Review:** Evaluate the effectiveness and limitations of past PPP projects and infrastructure privatizations.

## **Day 3: Legal and Institutional Framework**

- **Topic 1:** Legal, Regulatory, and Policy Framework for PPPs
- **Topic 2:** Institutional Structures and Capacity
- **Topic 3:** Commercial, Financial, and Economic Issues in PPPs
- **Topic 4:** Stakeholder Consultation
- **Topic 5:** Government Commitment and Designated Champion
- **Reflection & Review:** Discuss the importance of legal, financial, and institutional planning in PPPs.

## **Day 4: Contractual Aspects of PPPs**

- **Topic 1:** Available PPP Options
- **Topic 2:** Service Contract and Management Contracts
- **Topic 3:** Afterimage or Lease Contracts
- **Topic 4:** Build-Operate-Transfer and Similar Arrangements
- **Topic 5:** Joint Venture and Hybrid Arrangements
- **Reflection & Review:** Understand different contract types and arrangements in PPPs.

## **Day 5: Implementation and Assessment**



- **Topic 1:** PPP Preparatory Work
- **Topic 2:** Implementing PPPs
- **Topic 3:** Pro-Poor Activities in PPPs
- **Topic 4:** Framework for Measuring, Monitoring, and Reporting on Results
- **Topic 5:** Resources and Tools for PPP Implementation
- **Reflection & Review:** Summarize key learnings, best practices, and next steps in PPPs.

## **How This Course is Different from Other Public-Private Partnership Courses:**

Unlike other courses, we address not just the 'what' but also the 'how'—from addressing technical issues to exploring various project financing methods, to certifications in contracts management. Our focus extends from economic and social issues to international project financing, making it a one-stop-shop for all your needs.

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



**AGILE LEADERS**  
Training Center

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## Gamified and Interactive Training

We understand that training delivery can be challenging, both online and offline. To ensure engagement and achieve learning objectives, we have developed our own activities and collaborated with industry-leading solutions to gamify our training sessions. This approach increases interaction levels and guarantees effective learning outcomes.



## Our Training Categories

We cover a wide range of training categories to cater to different needs and interests

- Branding, Marketing, Customer Relations, & Sales Programs
- Political & Public Relations Programs
- Finance and Accounting Programs
- Project Management Programs
- Human Resources Management Programs
- Quality & Process Management
- Management & Leadership Programs
- Self-Development Programs

Join Agile Leaders today and embark on a transformative journey towards becoming a more agile and effective leader. Experience our customer-centric approach, actionable training, and guaranteed return on investment. Let us help you unleash your full potential in the dynamic business landscape.



## Where to Find Us

You can join our training programs at our centers located in



We also offer online training sessions through the Zoom platform.

- Malaysia** Kuala Lumpur
- Morocco** Casablanca
- Spain** Barcelona
- France** Paris
- UK** London
- Italy** Rome
- Egypt** Cairo, Sharm El-Sheikh
- Turkey** Istanbul
- Georgia** Tbilisi
- Azerbaijan** Baku
- UAE** Dubai



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