



Contract Management in Complex Projects Training Course

26 - 30 Jan 2025
Nairobi



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Ref.: 17_264951 **Date:** 26 - 30 Jan 2025 **Location:** Nairobi **Fees:** 3700 **Euro**

Contract Management in Complex Projects Training Course Overview:

In this intensive Contract Management Course, you will gain deep insights into the art and science of managing Complex Projects, focusing on Construction Contract Administration and Contract Risk Management. This course covers everything from Advanced Contract Management techniques to Best Practices in Construction Contracts and Contract Compliance. Gain the edge you need in today's competitive landscape.

Target Audience:

- Contract Managers
- Construction Project Managers
- Legal Advisors
- Procurement Managers

This course is designed to help you excel in Contract Negotiation in Construction and achieve Contract Management Certification.

Targeted Organizational Departments:

- Contracting Department
- Legal Department
- Procurement and Supplies

This course emphasizes Contract Lifecycle in Construction and Construction Procurement Management.

Targeted Industries:

- Construction
- Real Estate
- Infrastructure Development

Gain insights into Public Procurement in Construction, EPCM Contracts, and Turnkey Contracts in Construction.



Course Offerings:

- Understand Construction Law and Contracts
- Learn effective Subcontractor Management
- Develop skills in Construction Arbitration and Dispute Resolution

Training Methodology:

Through a blend of theoretical concepts and practical case studies, this course engages participants in an interactive learning experience. Dive into topics like FIDIC Contracts, JCT Contracts, and explore the Legal Aspects of Construction Contracts. The course utilizes a mix of Contract Management Definitions and Concepts, discussion panels, and hands-on activities.

Course Toolbox:

- Workbook with Construction Contract Templates
- Checklists for Contract Compliance in Construction

Course Agenda:

Day 1: Introduction to International Contracting and Role Identification

- **Topic 1:** Introduction to International Contracting: How a Project Can Turn into a Nightmare
- **Topic 2:** Exploring the Role of Contracting in International Business
- **Topic 3:** Introduction to The Client in International Contracting
- **Topic 4:** Basics of Contract Management: Definitions, Concepts, and Perspectives
- **Topic 5:** Implementing Contract Management Strategies
- **Reflection & Review:** Revisiting the day's topics and the role of contract management in international business

Day 2: The Contracting Cycle and Tendering

- **Topic 1:** Overview of The Contracting Cycle: From Tender to Final Payment
- **Topic 2:** European Tendering: Basics and Best Practices
- **Topic 3:** Downstream Contracting: Managing Suppliers and Subcontractors
- **Topic 4:** Examining Contract Models in International Contracting
- **Topic 5:** Introduction to Tender Management and Compliance
- **Reflection & Review:** Understanding the contracting cycle and the importance of tendering in international contracts

Day 3: Project and Risk Management in Contracting



- **Topic 1:** Introduction to Risk Management in Projects
- **Topic 2:** Best Practices for Managing Variations in Contracts
- **Topic 3:** Risk Assessment Methodologies
- **Topic 4:** Implementing Risk Management Plans
- **Topic 5:** Introduction to Project Management in Contracting
- **Reflection & Review:** Reviewing the key principles of risk and project management in international contracting

Day 4: Legal Issues in International Contracting Part 1

- **Topic 1:** Understanding the Letter of Intent and Memorandum of Understanding
- **Topic 2:** Common Pitfalls in Signing the Contract
- **Topic 3:** Distinguishing Between Liability and Responsibility
- **Topic 4:** Guarantees and Warranties: What You Need to Know
- **Topic 5:** Basics of Contract Law and Tort Law
- **Reflection & Review:** Summarizing the first set of legal aspects in international contracting

Day 5: Legal Issues in International Contracting Part 2

- **Topic 1:** Understanding Consequential Losses in Contracts
- **Topic 2:** Intellectual Property in International Contracting
- **Topic 3:** Damage and Causality: Basics and Case Studies
- **Topic 4:** Introduction to Force Majeure Clauses
- **Topic 5:** Cultural Differences and Contract Management
- **Reflection & Review:** Final review and summary of legal topics and the importance of cultural understanding in international contracting

How This Course is Different from Other Contract Management Courses:

This isn't just another Contract Management Course; it's a tailored experience focusing on the complexities of Construction Project Management. From FIDIC Contracts to Cultural Differences in Contract Management, this course leaves no stone unturned.

WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



AGILE LEADERS
Training Center

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Gamified and Interactive Training

We understand that training delivery can be challenging, both online and offline. To ensure engagement and achieve learning objectives, we have developed our own activities and collaborated with industry-leading solutions to gamify our training sessions. This approach increases interaction levels and guarantees effective learning outcomes.



Our Training Categories

We cover a wide range of training categories to cater to different needs and interests

- Branding, Marketing, Customer Relations, & Sales Programs
- Political & Public Relations Programs
- Finance and Accounting Programs
- Project Management Programs
- Human Resources Management Programs
- Quality & Process Management
- Management & Leadership Programs
- Self-Development Programs

Join Agile Leaders today and embark on a transformative journey towards becoming a more agile and effective leader. Experience our customer-centric approach, actionable training, and guaranteed return on investment. Let us help you unleash your full potential in the dynamic business landscape.



Where to Find Us

You can join our training programs at our centers located in



We also offer online training sessions through the Zoom platform.

- Malaysia** Kuala Lumpur
- Morocco** Casablanca
- Spain** Barcelona
- France** Paris
- UK** London
- Italy** Rome
- Egypt** Cairo, Sharm El-Sheikh
- Turkey** Istanbul
- Georgia** Tbilisi
- Azerbaijan** Baku
- UAE** Dubai



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