



# Measure What Matters: Mastering OKR Training Course

12 - 16 Jan 2025  
Amman



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## Measure What Matters: Mastering OKR Training Course Overview:

Welcome to "Measure What Matters: Mastering OKR Training Course," a comprehensive program designed to equip you with the skills to implement Objectives and Key Results OKRs in your organization. Originating from the practices of industry giants like Google and Intel, OKRs have become a cornerstone of Performance Management. This course features OKR Case Studies like Google Chrome OKRs, Andy Grove OKRs, and the Intel OKRs Case Study. We also cover various sectors through topics like OKRs in Health Care and OKRs in Non-Profits. Discover how to align your Team Collaboration goals, how OKR Monitoring and OKR Transparency can significantly enhance your Business Alignment, and how Stretch Goals can redefine what is possible for your organization.

## Target Audience:

- CEOs and Founders
- HR Professionals
- Team Managers and Leaders
- Performance Management Consultants

This course is designed to address specific skills gaps in Goal Setting Strategies and Performance Management using Objectives and Key Results.

## Targeted Organizational Departments:

- Human Resources
- Operations
- Marketing
- Executive Leadership

Departments can greatly benefit from the alignment and focus brought by implementing OKRs, helping to achieve Business Alignment and enhance Team Collaboration.

## Targeted Industries:

- Technology
- Health Care
- Non-Profit Organizations
- Startups

In a rapidly changing landscape, industries like these can benefit from OKRs for Focus and Goal Setting Strategies to drive Business Alignment.

## Course Offerings:

Participants will be able to:

- Understand the history and principles behind OKRs
- Implement OKRs in various settings, including startups
- Align departmental and organizational objectives for better Team Collaboration
- Monitor and adapt OKRs for Performance Management
- Apply case studies to real-world scenarios
- Understand the role of OKRs in Continuous Performance Management

## Training Methodology:

We employ a dynamic blend of lectures, interactive sessions, and group work to provide a rich learning environment. Our OKR Case Studies segment offers real-world scenarios from the Intel OKRs Case Study, MyFitnessPal OKRs, and many more. Each session ends with a reflective feedback loop, helping you understand how OKRs drive focus and priority setting. We also incorporate Role-Playing activities to practice OKR Implementation and OKR Monitoring, giving you a holistic grasp of Objectives and Key Results.

## Course Toolbox:

- A Workbook for Goal Setting Strategies
- OKR Software Demonstrations
- Reading Materials on OKRs Google History, Andy Grove OKRs
- Checklists for OKR Implementation and OKR Monitoring
- Case Studies and Templates for Performance Management

## Course Agenda:

### Day 1: Introduction and Superpower #1: Focus and Commit to Priorities

- **Topic 1:** Google, Meet OKRs: How OKRs Came to Google
- **Topic 2:** The Father of OKRs: Andy Grove's New Way of Structured Goal Setting
- **Topic 3:** Operation Crush: An Intel Story
- **Topic 4:** Superpower #1: Focus and Commit to Priorities
- **Topic 5:** Focus: The Remind Story and Commit: The Nuna Story
- **Reflection & Review:** Discussing the Role of Focus and Commitment in OKRs



## Day 2: Superpower #2: Align and Connect for Teamwork

- **Topic 1:** Introduction to Superpower #2: Align and Connect for Teamwork
- **Topic 2:** Align: The MyFitnessPal Story
- **Topic 3:** Connect: The Intuit Story
- **Topic 4:** Strategies for Achieving Alignment and Connection
- **Topic 5:** Case Studies on Alignment and Connection
- **Reflection & Review:** The Importance of Alignment and Teamwork in OKRs

## Day 3: Superpower #3: Track for Accountability

- **Topic 1:** Introduction to Superpower #3: Track for Accountability
- **Topic 2:** Track: The Gates Foundation Story
- **Topic 3:** Best Practices for Tracking OKRs
- **Topic 4:** Common Pitfalls in OKR Tracking and How to Avoid Them
- **Topic 5:** Reviewing OKR Tracking Tools and Platforms
- **Reflection & Review:** Accountability Through Tracking in OKRs

## Day 4: Superpower #4: Stretch for Amazing

- **Topic 1:** Introduction to Superpower #4: Stretch for Amazing
- **Topic 2:** Stretch: The Google Chrome Story
- **Topic 3:** Stretch: The YouTube Story
- **Topic 4:** Strategies for Setting Stretch OKRs
- **Topic 5:** Measuring the Impact of Stretch OKRs
- **Reflection & Review:** Balancing Achievable and Stretch Goals in OKRs

## Day 5: The New World of Work and OKR Culture

- **Topic 1:** Continuous Performance Management: OKRs and CFRs
- **Topic 2:** Ditching Annual Performance Reviews: The Adobe Story
- **Topic 3:** Baking Better Every Day: The Zume Pizza Story
- **Topic 4:** Culture OKRs and Overcoming Resistance: The Lumeris Story
- **Topic 5:** Culture Change: Bono's ONE Campaign Story
- **Reflection & Review:** Integrating OKRs Into the New World of Work

## How This Course is Different from Other OKR Courses:

What sets this course apart is its comprehensive coverage and practical approach. We bring in real-world OKR Case Studies, such as the Gates Foundation and the Intuit OKR Transparency study, to demonstrate the OKR Superpowers in various sectors. Learn not just the theory but also how to implement OKRs in your specific industry context.

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



**AGILE LEADERS**  
Training Center

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## Gamified and Interactive Training

We understand that training delivery can be challenging, both online and offline. To ensure engagement and achieve learning objectives, we have developed our own activities and collaborated with industry-leading solutions to gamify our training sessions. This approach increases interaction levels and guarantees effective learning outcomes.



## Our Training Categories

We cover a wide range of training categories to cater to different needs and interests

- Branding, Marketing, Customer Relations, & Sales Programs
- Political & Public Relations Programs
- Finance and Accounting Programs
- Project Management Programs
- Human Resources Management Programs
- Quality & Process Management
- Management & Leadership Programs
- Self-Development Programs

Join Agile Leaders today and embark on a transformative journey towards becoming a more agile and effective leader. Experience our customer-centric approach, actionable training, and guaranteed return on investment. Let us help you unleash your full potential in the dynamic business landscape.



## Where to Find Us

You can join our training programs at our centers located in



We also offer online training sessions through the Zoom platform.

- Malaysia** Kuala Lumpur
- Morocco** Casablanca
- Spain** Barcelona
- France** Paris
- UK** London
- Italy** Rome
- Egypt** Cairo, Sharm El-Sheikh
- Turkey** Istanbul
- Georgia** Tbilisi
- Azerbaijan** Baku
- UAE** Dubai



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