

Crafting A Winning Strategy Using Jack Welch's Formula

25 – 29 October 2027
Dubai

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Ref: 36037_3652 **Date:** 25 – 29 October 2027 **Location:** Dubai **Fees:** 4500 Euro

Crafting A Winning Strategy Using Jack Welch's Formula Overview:

Step into the transformative realm of business strategy with "Crafting A Winning Strategy Using Jack Welch's Formula," an all-encompassing corporate training course meticulously designed to elevate your strategic thinking prowess. This comprehensive program empowers participants with the tools and insights needed to adeptly forge effective strategies in today's dynamic business landscape. Seamlessly melding the timeless acumen of Jack Welch, a revered business luminary, with contemporary strategic concepts, this course provides a unique and enriching learning experience.

Through a strategic marketing plan and strategic execution, participants will navigate the intricate art of strategic sourcing. By tapping into the combined wisdom of Jack Welch and modern methodologies, this course serves as a compass for strategic success, ensuring that every facet of strategic management is covered, from concept to execution.

Target Audience:

- Senior managers and executives seeking to enhance their strategic thinking skills
- Professionals involved in strategic planning and decision-making
- Individuals aspiring to become strategic thinkers and leaders.
- Any one interested in attending a unique strategic business management course.

Targeted Organizational Departments:

- Executive leadership
- Strategy and planning teams
- Business development
- Marketing and sales
- Any department that requires a strategic performance management course

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Targeted Industries:

- Technology
- Manufacturing
- Financial services
- Retail
- Healthcare

Course Offerings:

Participants will learn to:

- Develop strategic marketing plans to drive business growth.
- Execute strategic initiatives effectively with a focus on results.
- Manage strategic portfolios and accounts for optimal performance.
- Align tactical actions with strategic goals to ensure organizational success.
- Cultivate a strategic mindset for long-term sustainability.
- Make strategic decisions with confidence based on thorough analysis.

Training Methodology:

Crafting A Winning Strategy Using Jack Welch's Formula is one of the top strategic management and leadership courses because it employs a dynamic training methodology that includes:

- Interactive sessions
- Case studies
- Group work
- Feedback sessions

Participants will engage in practical exercises and real-world examples to reinforce their learning. This methodology encourages active participation, collaboration, and the application of strategic thinking skills and concepts.

Course Toolbox:

Participants will receive comprehensive course materials, including:

- Workbooks
- Reading materials on strategic thinking and planning
- Access to online resources and tools for strategic analysis
- Strategic planning templates and checklists

The course toolbox also includes innovative and unique tools to facilitate practical implementation of strategic concepts.

Course Agenda:

Day 1: Underneath It All

- Topic 1: Candor: The Backbone of Winning
- Topic 2: Finding the Right People
- Topic 3: Tough-mindedness: The Heart of the Matter
- Topic 4: The Workout: Getting rid of bureaucracy, cutting costs, and enhancing productivity
- Reflection & Review: Consolidating key learnings and reviewing key points

Day 2: Your Company

- Topic 5: Mission and Values: The Foundation of Leadership
- Topic 6: Leadership: The Most Important Element of Winning
- Topic 7: The Role of the Leader: The Ultimate Reality Check
- Topic 8: Strategy: The Perimeter of Business
- Topic 9: Budgeting: The Fabric of Control
- Topic 10: The Importance of Cash and Speed
- Reflection & Review: Reinforcing key concepts and reviewing key points

Day 3: Your Competition

- Topic 11: Competition: The Battle for Share
- Topic 12: Mergers and Acquisitions: The Ultimate Test of a Leader
- Topic 13: Six Sigma and the Voice of the Customer
- Topic 14: The Role of E-Business in Winning
- Reflection & Review: Synthesizing day's learnings and reviewing essential points

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Day 4: Your Career

- Topic 15: The Right Job: Always a Necessity
- Topic 16: Having a Good Boss Is Often More Important Than Having a Good Job
- Topic 17: Finding Work-Life Balance
- Topic 18: The Importance of Continual Learning and Teaching
- Reflection & Review: Reflecting on the day's learnings and reviewing key points

Day 5: Tying Up Loose Ends

- Topic 19: Communication: The Great Enabler
- Topic 20: The Endgame: Getting Yours While You're Getting There
- Topic 21: A Final Word: Reflections on Two Decades as CEO of General Electric
- Reflection & Review: Final reflections on the course and key takeaways

How This Course is Different from Other Strategic Management Certificate Courses:

Unlock the secrets to strategic excellence with "Crafting A Winning Strategy Using Jack Welch's Formula." This course stands out as a beacon among strategic planning courses by seamlessly infusing Jack Welch's renowned insights into strategic thinking and planning. By masterfully blending classic strategic principles with modern approaches, this course empowers participants with the skills and knowledge needed to develop winning strategies in today's fast-paced business environment.

Unlike other strategic management training courses, "Crafting A Winning Strategy Using Jack Welch's Formula" is a strategic management short course that takes a pragmatic approach. With an emphasis on practical application and real-world examples, participants will gain a comprehensive understanding of strategic management. Whether you're seeking to embark on a strategic management course, delve into strategic performance management, or enhance your strategic leadership and management skills, this course offers a holistic experience that transcends the conventional.