



A Comprehensive Course on Leadership and Interpersonal Skills

02 - 06 Nov 2025
Nairobi



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Ref.: 36063_5252 **Date:** 02 - 06 Nov 2025 **Location:** Nairobi **Fees:** 4500 **Euro**

The Art of Winning Well

Overview:

"The Art of Winning Well" is a comprehensive leadership skills training program designed to equip participants with strong interpersonal skills and effective communication skills. The course focuses on the development of management and leadership skills, with a special emphasis on interpersonal relationships skills and their application in business. Participants will undergo intensive communication skills training, including courses to improve communication skills and training for communication skills. The course also offers management skills training for new managers, helping them understand the importance of interpersonal skills in their roles. The course aims to answer the question, "What is interpersonal effectiveness?" and demonstrates why interpersonal skills are important in any organization.

Target Audience:

- New managers
- Supervisors
- Team leaders
- Anyone interested in enhancing their leadership management skills
- Those looking to develop their skills as a supervisor
- Those interested in leadership skills development

Targeted Organizational Departments:

- Human Resources
- Sales and Marketing
- Operations

Targeted Industries:

- Information Technology
- Healthcare
- Education
- Retail



Course Offerings:

- Development of strong interpersonal skills
- Improvement of communication skills
- Gaining valuable leadership and management skills
- Understanding the importance of interpersonal relationships in business
- Undergoing intensive interpersonal skills training

Training Methodology:

The training methodology for "The Art of Winning Well" includes interactive sessions, group work, case studies, and feedback sessions. The course focuses on practical application and real-world scenarios, providing participants with the opportunity to apply their learning in a safe and supportive environment. The course includes a leadership course, leadership training, and leadership coaching, all designed to enhance leadership skills.

Course Toolbox:

- Comprehensive course workbook
- Access to online resources
- Templates for planning and implementing their learning
- Leadership development program

Course Agenda:

Day 1: The World of Winning Well

- Topic 1: Understanding Winning Well
- Topic 2: How to Win Well in Every Situation
- Topic 3: Mastering the Metrics Maze
- Topic 4: How to Keep Your People Focused on Results
- Reflection & Review: Reflecting on the Concept of Winning Well

Day 2: Winning Achieve Results, Get Things Done, and Move to the Top

- Topic 1: Leading Meetings That Get Results and That People Want to Attend
- Topic 2: How to Make Business Decisions Your People Get Behind
- Topic 3: Holding Your People Accountable Without Losing Your Soul
- Topic 4: Solving the Right Problem Quickly and Getting Back to Work
- Reflection & Review: Reviewing Key Strategies for Achieving Results

Day 3: Winning Well Motivate, Inspire, and Energize Your Team

- Topic 1: The Secret to Releasing Your People's Energy
- Topic 2: Creating Confidence and Momentum
- Topic 3: Building a Loyal Team of Problem Solvers
- Topic 4: Inspiring Your Team to Double Productivity
- Reflection & Review: Reflecting on Motivation and Inspiration Techniques

Day 4: Winning Well Building Relationships and Sustaining Energy

- Topic 1: Getting the Feedback You Need and the Influence You Crave
- Topic 2: Energizing Your Team and Ensuring That They Own the Results
- Topic 3: A Powerful Prescription for Energy- and Soul-Loss Prevention
- Topic 4: Great Relationships Require Great Results
- Reflection & Review: Reviewing Strategies for Building Relationships and Sustaining Energy

Day 5: It's Time to Win Well

- Topic 1: What If My Boss Doesn't Want to Win and Doesn't Care About Their Soul or Mine?
- Topic 2: What If My Team Doesn't Want to Win?
- Topic 3: How to Inspire and Motivate Yourself
- Topic 4: Your Winning Well Legacy
- Reflection & Review: Reflecting on the Journey of Winning Well



How This Course is Different from Other Leadership Courses:

"The Art of Winning Well" stands out from other leadership courses by focusing on the development of strong interpersonal skills and effective communication skills. The course offers a comprehensive leadership development program, including leadership coaching and leadership training. It also offers management skills training for new managers, helping them understand the importance of interpersonal skills in their roles.

Training Course Categories



**Finance and
Accounting Training
Courses**



**Agile PM and Project
Management Training
Courses**



**Certified Courses By
International Bodies**



**Communication and
Public Relations
Training Courses**



**Data Analytics Training
and Data Science
Courses**



**Environment &
Sustainability Training
Courses**



**Governance, Risk and
Compliance Training
Courses**



**Human Resources
Training and
Development Courses**



**IT Security Training & IT
Training Courses**



**Leadership and
Management Training
Courses**



**Legal Training,
Procurement and
Contracting Courses**



**Maintenance Training
and Engineering
Training Courses**



Training Course Categories



Marketing, Customer Relations, and Sales Courses



Occupational Health, Safety and Security Training Courses



Oil & Gas Training and Other Technical Courses



Personal & Self-Development Training Courses



Quality and Operations Management Training Courses



Secretarial and Administration Training Courses



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Training Cities



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Amsterdam - Netherlands



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Bali - Indonesia



Bangkok - Thailand



Barcelona - Spain



Cairo - Egypt



Cape town - South Africa



Casablanca - Morocco



Chicago - USA



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Training Cities



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Malaysia**



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Manama - Bahrain



Milan - Italy



Munich - Germany



Nairobi - Kenya



Paris - France



Phuket - Thailand



**Prague - Czech
Republic**



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Training Cities



Tokyo - Japan



Trabzon - Turkey



Vienna - Austria



Zanzibar - Tanzania



**Zoom - Online
Training**

WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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