



Visa and MasterCard Certification Training

14 - 18 Dec 2025
Athens



Visa and MasterCard Certification Training

Ref.: 36230_57109 **Date:** 14 - 18 Dec 2025 **Location:** Athens **Fees:** 6700 **Euro**

Visa and MasterCard Certification Training Overview:

This specialized training program is tailored to inform issuer banks about the intricacies of the Mastercard and Visa certification processes. It provides comprehensive guidance on each step of the integration process, equipping issuers with the knowledge and tools necessary to implement new cards seamlessly. Participants will gain a deep understanding of the Mastercard and Visa integration processes, identify potential challenges at each stage of the certification process, and develop strategies to overcome them effectively.

Target Audience:

- Issuer banks
- Card program managers
- Payment system integrators
- Compliance officers
- Financial institution executives

Targeted Organizational Departments:

- Card Operations
- Product Development
- Risk Management
- Compliance
- IT and Technology

Targeted Industries:

- Banking and Financial Services
- Payment Processing
- Fintech
- Retail
- E-commerce



Course Offerings:

By the end of this course, participants will be able to:

- Understand the Mastercard and Visa integration processes in detail.
- Identify and address challenges encountered during the certification process.
- Implement best practices for seamless card integration.
- Develop strategies to optimize card program efficiency and compliance.
- Utilize Mastercard and Visa certification tools effectively.

Training Methodology:

This course employs a blend of interactive lectures, practical demonstrations, and hands-on exercises to facilitate learning. Participants will engage in:

- Step-by-step walkthroughs of the Mastercard and Visa integration processes.
- Case studies highlighting real-world integration challenges and solutions.
- Group discussions to share insights and experiences.
- Q&A sessions with industry experts.
- Feedback sessions to assess understanding and address queries.

Course Toolbox:

Participants will receive access to:

- Training materials and resources
- Mastercard and Visa certification guides
- Case study materials
- Integration process templates

Course Agenda:

Day 1: Understanding Certification Processes

- **Topic 1:** Introduction to Mastercard and Visa certification
- **Topic 2:** Overview of the EMV® migration for card
- **Topic 3:** Mastercard Integration Process: Key stages and challenges
- **Topic 4:** Visa Integration Process: Key stages and challenges
- **Topic 5:** Hands-on exercise: Processing Implementation Plan PIP
- **Reflection & Review:** Day 1 insights and integration overview



Day 2: Mastercard Integration Process Deep Dive

- **Topic 1:** Network Interface Validation NIV and Key Management
- **Topic 2:** Card Design Validation and Card Personalization Validation
- **Topic 3:** Issuer End to End Demonstration I-ETED
- **Topic 4:** Mastercard Profile Advisor and Profile Converter Tools
- **Topic 5:** Case study: Overcoming integration challenges
- **Reflection & Review:** Day 2 learnings from deep dives into both systems

Day 3: Visa Integration Process Essentials

- **Topic 1:** Key Management and Personalization Validation Testing PVT
- **Topic 2:** Issuer Host Testing IHT
- **Topic 3:** Mandatory and Optional Services overview
- **Topic 4:** Project Scope Definition PSD and Card Design Approval
- **Topic 5:** Group discussion: Visa integration best practices
- **Reflection & Review:** Day 3 highlights and practical application

Day 4: Integration Strategies and Optimization

- **Topic 1:** Best practices for seamless integration
- **Topic 2:** Strategies for overcoming certification challenges
- **Topic 3:** Case studies: Implementing integration strategies
- **Topic 4:** Practical exercise: Optimization techniques
- **Reflection & Review:** Day 4 takeaways

Day 5: Certification Tools and Final Assessment

- **Topic 1:** Utilizing Mastercard and Visa certification tools
- **Topic 2:** Final assessment: Application of course concepts
- **Topic 3:** Feedback session and course evaluation
- **Topic 4:** Certification ceremony and course conclusion
- **Reflection & Review:** Course completion and next steps

How This Course is Different from Other Courses:

This course stands out due to its:

- Focus on both Mastercard and Visa integration processes
- Comprehensive coverage of key certification stages and challenges
- Hands-on approach with practical exercises and case studies
- Emphasis on industry best practices and optimization strategies
- Access to specialized certification tools and resources



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OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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