



## **Strategic Procurement & Supply Chain Training (10 Days)**



**AGILE LEADERS**  
Training Center



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### **Course Overview:**

Today's rapidly shifting global business environment demands a robust understanding of procurement and supply chain management. Our course amalgamates leading procurement training courses, seminars, and practical applications to provide participants with a comprehensive look into the world of procurement. With a focus on sustainable procurement training, public sector, and public procurement training, this course also dives deep into procurement certification training and offers insights from top procurement training seminars. For those new to the domain, our approach prioritizes procurement training for beginners, ensuring everyone has a strong foundation to build upon.

### **Target Audience:**

- Procurement Specialists with focus on procurement specialist training
- Entry-Level Professionals benefitting from procurement training for beginners
- Public Sector Employees aligning with public sector procurement training
- Teams seeking cohesive strategies procurement training for the team
- Senior Procurement Professionals enhanced with procurement certification training

### **Targeted Organizational Departments:**

- Procurement
- Supply Chain Management
- Operations
- Sustainability with a special module on sustainable procurement training



## Targeted Industries:

- Manufacturing
- Retail
- Government leveraging government procurement training
- FMCG Fast Moving Consumer Goods
- Electronics

## Course Offerings:

- Comprehensive introduction to procurement course
- Deep-dive into sustainable procurement training and green procurement course content
- Detailed modules on procurement contract management course and procurement process training
- A special segment dedicated to public procurement course and government procurement training
- Valuable insights from globally recognized procurement training seminars

## Training Methodology:

Our PROCUREMENT AND SUPPLY CHAIN MANAGEMENT course employs a dynamic blend of theoretical knowledge from procurement training courses, hands-on case studies, and group exercises. Participants will benefit from interactive sessions that delve into real-world scenarios, reflecting both public and private sector challenges. Our methodology, rooted in proven procurement training programs, encourages feedback, ensuring each participant maximizes their learning potential.

## Course Toolbox:

- Comprehensive workbook, including procurement process training materials
- Customizable templates for procurement and contract management training
- Online resources detailing public procurement training best practices
- Checklists for sustainable and green procurement implementation



## Course Agenda:

### Day 1: Introduction to Procurement & Strategic Foundations

- **Topic 1:** Introduction to Procurement: Roles, Objectives, and Value Creation
- **Topic 2:** Evolution of Procurement from Operational to Strategic Function
- **Topic 3:** The Scope and Influence of Procurement in Organizations
- **Topic 4:** Key Procurement Terminologies and Concepts
- **Topic 5:** Overview of Supply Chain Management and Its Integration with Procurement
- **Topic 6:** Procurement's Role in Organizational Competitiveness
- **Reflection & Review:** Evaluating procurement's role in driving organizational value

### Day 2: Strategic Procurement & Organizational Alignment

- **Topic 1:** Strategic Procurement Essentials and Frameworks
- **Topic 2:** Aligning Procurement Strategy with Corporate Objectives
- **Topic 3:** Organizational Structures and Their Impact on Procurement
- **Topic 4:** Stakeholder Management in Procurement
- **Topic 5:** Procurement Governance and Decision-Making Models
- **Topic 6:** Best Practices for Establishing Procurement Policies
- **Reflection & Review:** Aligning procurement strategy with business goals

### Day 3: Logistics, Supply Chains & Procurement Integration

- **Topic 1:** Logistics Fundamentals and Supply Chain Components
- **Topic 2:** Procurement's Role in End-to-End Supply Chain Optimization
- **Topic 3:** Supply Chain Innovations and Emerging Technologies
- **Topic 4:** Inventory Management and Procurement Coordination
- **Topic 5:** Demand Planning and Procurement Integration
- **Topic 6:** Supply Chain Resilience and Agility
- **Reflection & Review:** Assessing procurement's impact on supply chain efficiency



## Day 4: Procurement Policies, Procedures & Tools

- **Topic 1:** Procurement Procedures and Process Standardization
- **Topic 2:** Procurement Documentation and Workflow Design
- **Topic 3:** Tools and Systems Supporting Procurement Operations
- **Topic 4:** Compliance, Ethics, and Transparency in Procurement
- **Topic 5:** Internal Controls and Audit Readiness
- **Topic 6:** Performance Monitoring and KPIs in Procurement
- **Reflection & Review:** Evaluating policy effectiveness and compliance

## Day 5: Supplier Relationship Management & Quality

- **Topic 1:** Supplier Selection and Evaluation Techniques
- **Topic 2:** Building Strong Supplier Relationships
- **Topic 3:** Supplier Performance Measurement and Development
- **Topic 4:** Quality Management in Procurement Processes
- **Topic 5:** Supplier Risk Assessment and Mitigation
- **Topic 6:** Collaboration and Strategic Partnerships with Suppliers
- **Reflection & Review:** Balancing supplier performance with long-term relationships

## Day 6: Legal Frameworks & Contract Management

- **Topic 1:** Legal Principles in Procurement Contracts
- **Topic 2:** Types of Procurement Contracts and Their Applications
- **Topic 3:** Contract Lifecycle Management
- **Topic 4:** Managing Contract Risks and Disputes
- **Topic 5:** Negotiation Clauses and Commercial Terms
- **Topic 6:** Compliance with International Procurement Regulations
- **Reflection & Review:** Strengthening contract governance and compliance

## Day 7: Demand-Supply Dynamics & Strategic Sourcing

- **Topic 1:** Demand Forecasting and Supply Planning
- **Topic 2:** Challenges in Matching Supply with Demand
- **Topic 3:** Strategic Sourcing Methodologies
- **Topic 4:** Supplier Segmentation and Portfolio Analysis
- **Topic 5:** Purchase Price Analysis and Cost Drivers
- **Topic 6:** Long-term Cost Optimization Strategies
- **Reflection & Review:** Improving sourcing decisions through data and strategy



## **Day 8: Sustainable & Public Sector Procurement**

- **Topic 1:** Public Sector Procurement: Principles and Challenges
- **Topic 2:** Transparency and Accountability in Government Procurement
- **Topic 3:** Sustainable Procurement Practices and ESG Integration
- **Topic 4:** Social Responsibility in Procurement
- **Topic 5:** Green Supply Chains and Ethical Sourcing
- **Topic 6:** Innovation in Sustainable Procurement
- **Reflection & Review:** Evaluating sustainability and public procurement impact

## **Day 9: Global Procurement & Risk Management**

- **Topic 1:** Global Sourcing Strategies and Market Analysis
- **Topic 2:** International Trade Regulations and Compliance
- **Topic 3:** Risk Identification in Global Procurement
- **Topic 4:** Risk Mitigation Strategies and Contingency Planning
- **Topic 5:** Digital Transformation in Global Procurement
- **Topic 6:** Managing Procurement in Complex Projects
- **Reflection & Review:** Managing global risks and procurement complexities

## **Day 10: Advanced Procurement Excellence & Future Trends**

- **Topic 1:** Advanced Negotiation Skills and Techniques
- **Topic 2:** Category and Commodity Procurement Strategies
- **Topic 3:** Data Analytics in Procurement Decision-Making
- **Topic 4:** World-Class Procurement Models and Benchmarking
- **Topic 5:** Innovation and Digital Procurement Technologies AI, Automation
- **Topic 6:** Future Trends and the Evolution of Procurement
- **Reflection & Review:** Designing future-ready procurement strategies



## **How This Course is Different from Other SUPPLY CHAIN MANAGEMENT Courses:**

Our "PROCUREMENT AND SUPPLY CHAIN MANAGEMENT" is not just another procurement course. This intensive program combines the best elements of procurement training seminars, specialist courses, and sustainable methodologies. Designed to cater to both beginners and seasoned professionals, our curriculum offers a unique blend of theory and practice. We prioritize real-world applications, utilizing insights from leading procurement training programs. Whether you are looking to refine your skills or are just embarking on your procurement journey, this course promises a transformative experience.



# Training Course Categories

**Agile PM and Project Management Training Courses**

**Certified Courses By International Bodies**

**Communication and Public Relations Training Courses**

**Data Analytics Training and Data Science Courses**

**Environment & Sustainability Training Courses**

**Finance and Accounting Training Courses**

**Governance, Risk and Compliance Training Courses**

**Human Resources Training and Development Courses**

**IT Security Training & IT Training Courses**

**Leadership and Management Training Courses**

**Legal Training, Procurement and Contracting Courses**

**Maintenance Training and Engineering Training Courses**

**Marketing, Customer Relations, and Sales Courses**

**Occupational Health, Safety and Security Training Courses**

**Personal & Self-Development Training Courses**

**Quality and Operations Management Training Courses**

**Secretarial and Administration Training Courses**





## Training Cities

|                                 |                                  |                                     |
|---------------------------------|----------------------------------|-------------------------------------|
| <b>Accra</b><br>Ghana           | <b>Al Jubail</b><br>Saudi Arabia | <b>Amman</b><br>Jordan              |
| <b>Amsterdam</b><br>Netherlands | <b>Athens</b><br>Greece          | <b>Baku</b><br>Azerbaijan           |
| <b>Bali</b><br>Indonesia        | <b>Bangkok</b><br>Thailand       | <b>Barcelona</b><br>Spain           |
| <b>Berlin</b><br>Germany        | <b>Cairo</b><br>Egypt            | <b>Cape town</b><br>South Africa    |
| <b>Casablanca</b><br>Morocco    | <b>Chicago</b><br>USA            | <b>Doha</b><br>Qatar                |
| <b>Dubai</b><br>UAE             | <b>Frankfurt</b><br>Germany      | <b>Geneva</b><br>Switzerland        |
| <b>Istanbul</b><br>Turkey       | <b>Jakarta</b><br>Indonesia      | <b>Johannesburg</b><br>South Africa |
| <b>Kuala Lumpur</b><br>Malaysia | <b>Kuwait</b><br>Kuwait          | <b>Langkawi</b><br>Malaysia         |
| <b>Lisbon</b><br>Portugal       | <b>London</b><br>UK              | <b>Madrid</b><br>Spain              |
| <b>Manama</b><br>Bahrain        | <b>Marbella</b><br>Spain         | <b>Milan</b><br>Italy               |
| <b>Montreux</b><br>Switzerland  | <b>Munich</b><br>Germany         | <b>Muscat</b><br>Oman               |
| <b>Nairobi</b><br>Kenya         | <b>New York</b><br>USA           | <b>Nice</b><br>France               |
| <b>Paris</b><br>France          | <b>Phuket</b><br>Thailand        | <b>Porto</b><br>Portugal            |



## Training Cities

**Prague**

Czech Republic

**Riyadh**

Saudi Arabia

**Rome**

Italy

**San Diego**

USA

**Seoul**

South Korea

**Sharm El-Sheikh**

Egypt

**Singapore**

Singapore

**Tashkent**

Uzbekistan

**Tbilisi**

Georgia

**Tokyo**

Japan

**Toronto**

Canada

**Trabzon**

Turkey

**Vienna**

Austria

**Zanzibar**

Tanzania

**Zoom**

Online Training

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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