Advanced Corporate Financial Management Training Course

17 – 21 January 2027
Geneva

AGILE LEADERS
Training Center

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Overview

Senior treasury controllers, transactional advisers, and finance specialists must balance debt-equity trade-offs, compute robust hurdle rates, and execute disciplined enterprise appraisal to support major transactions. This advanced corporate financial management training course equips seasoned practitioners with sophisticated analytical models to calibrate optimal leverage ratios, evaluate buyouts, and forecast free cash flows with precision. Participants dissect capital structure optimization, weighted average cost of capital mechanics, discounted cash flow modelling, and buy-side merger dynamics under volatile market environments. Practical frameworks bridge complex corporate finance theory with high-stakes transactional negotiation. This course is delivered by Agile Leaders Training Center.

Who Should Attend

- Senior finance managers and group treasury directors supervising balance sheet solvency and funding structures.
- Corporate development associates and M&A analysts screening divestiture and acquisition opportunities.
- FP&A leaders and financial controllers reviewing enterprise valuation assumptions and discount rates.
- Investment bankers, credit risk analysts, and transaction advisory specialists underwriting major debt facilities.
- Treasury specialists transitioning into corporate finance advisory and capital allocation roles.

Departments and Industries

This program serves specialized balance sheet, treasury, and transactional groups across asset-heavy and high-growth sectors.

- Corporate Development, Group Treasury, and M&A Advisory Units
- Financial Planning and Analysis and Investment Appraisal Departments
- Commercial Banking Syndicates and Private Equity Portfolio Teams
- Energy, Heavy Manufacturing, Infrastructure, and Telecommunications Corporations
- Pharmaceuticals, Technology Consortia, and Multinational Conglomerates

Learning Objectives

By the end of this course, participants will be able to:

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- Calibrate debt-equity trade-offs to achieve capital structure optimization using trade-off theory.
- Compute weighted average cost of capital benchmarks using the capital asset pricing model.
- Construct multi-scenario discounted cash flow models to estimate intrinsic firm equity value.
- Structure merger, acquisition, and divestment transactions utilizing comparable multiples.
- Establish working capital release protocols to expand free cash flow generation.
- Implement defensive hedging frameworks to mitigate interest rate and foreign currency volatilities.

Course Agenda

Day 1: Capital Structure and Debt Capacity Analysis

- Modigliani-Miller theorems and modern trade-off theory applied to leverage decisions
- Evaluating debt capacity limits through interest coverage and credit rating constraints
- Cost of financial distress and bankruptcy risk assessment models
- Refinancing risk mitigation and long-term liquidity buffer calibration
- Target leverage ratios across cyclical and non-cyclical industrial sectors
- Practical lab on rebalancing a stressed balance sheet using hybrid debt instruments

Day 2: Cost of Capital and Hurdle Rate Benchmarking

- Deconstructing the weighted average cost of capital across diversified business lines
- Estimating cost of equity via CAPM, size premiums, and country risk spreads
- De-levering and re-levering equity betas using Hamada and pure-play methods
- Marginal cost of debt derivation factoring in credit default swap spreads
- Establishing project-specific hurdle rates for uneven risk profiles
- Practical workshop on calculating division-level WACC for multi-segment firms

Day 3: Enterprise Valuation and Cash Flow Mechanics

- Free cash flow to firm versus free cash flow to equity projection techniques
- Terminal value estimation: perpetual growth models versus exit multiple formulas
- Net working capital adjustments and capital expenditure depreciation cycles
- Sensitivity testing and Monte Carlo simulations across valuation drivers
- Adjusted present value approach for highly leveraged transactions
- Practical valuation session modeling discounted cash flows for an industrial firm

Day 4: Mergers, Acquisitions, and Restructuring Dynamics

- Buy-side screening and strategic rationale for mergers and corporate acquisitions
- Accretion and dilution modeling on projected earnings per share
- Synergy identification, valuation, and post-transaction integration costs
- Relative valuation techniques utilizing comparable company and precedent transaction multiples
- Structuring carve-outs, spin-offs, and asset divestitures for underperforming units
- Case review analyzing a contested tender offer and structuring defensive tactics

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Day 5: Balance Sheet Governance and Risk Hedging

- Corporate liquidity governance and working capital optimization programs
- Cash conversion cycle reduction protocols across global receivables and inventory
- Managing floating-to-fixed interest rate exposures through swap agreements
- Foreign exchange translation and transaction exposure hedging via derivative overlays
- Audit committee communication protocols regarding goodwill impairment and valuation disclosures
- Capstone transaction workshop presenting a complete buy-side M&A investment case

Practical Exercises

Participants apply quantitative techniques through hands-on valuation modeling and transactional case files.

- Suggested activity: Recalibrate the weighted average cost of capital for a diversified manufacturing conglomerate.
- Suggested activity: Build an integrated discounted cash flow model evaluating intrinsic equity value under multiple growth scenarios.
- Suggested activity: Conduct an accretion-dilution analysis for a proposed cross-border cash-and-stock buyout.
- Suggested activity: Design an interest rate swap overlay to insulate corporate debt portfolios from rate fluctuations.

FAQs

What technical proficiency is recommended before enrolling in this course?

Participants should possess a solid grounding in corporate financial statements, basic accounting mechanics, and spreadsheet literacy. Familiarity with fundamental ratios and time-value-of-money concepts ensures full engagement with complex DCF modeling and WACC derivations.

How does this course differ from general financial leadership training?

This course concentrates on the quantitative mechanics of corporate finance: capital structure optimization, cost of capital calculation, multi-stage valuation, and M&A transaction analysis, rather than broad organizational leadership or foundational bookkeeping.

Are transactional deal structures and M&A cases explored during the week?

Yes. Days four and five explicitly address mergers, carve-outs, synergy modeling, accretion-dilution assessments, and derivative hedging instruments to equip specialists for real-world transaction execution.

Conclusion

Finance professionals complete this program prepared to lead complex capital allocation and corporate transaction initiatives. By mastering capital structure optimization, hurdle rate calibration, and enterprise valuation methodologies, participants defend balance sheet strength and negotiate buy-side transactions with analytical authority.