



Banking Debt Remediation for Loan Workout Professionals

21 – 25 March 2027
Nairobi

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Course Overview

The Banking Debt Remediation and Loan Restructuring Training Course provides a comprehensive and practical framework for managing distressed credit exposures, resolving non-performing loans NPLs, and executing effective debt remediation strategies across banking portfolios. Designed for rapidly evolving financial environments, this program equips participants with the essential skills to analyze borrower viability, design restructuring options, and apply advanced credit risk remediation techniques. Through a combination of international best practices, supervisory expectations, and real-world case scenarios, participants will master the full lifecycle of Banking Debt Remediation, from early warning identification to workout execution and final recovery.

The course delves deeply into Debt Remediation Training, Bank Loan Restructuring, Non-Performing Loan Management, NPL Resolution Strategies, and Corporate Debt Workout frameworks. Participants gain hands-on exposure to distressed debt management methodologies, Banking Debt Recovery models, Loan Workout Techniques, and the strategic design of a robust NPL Reduction Program. The training also covers loan modification principles, restructuring classifications, post-restructuring monitoring, and the interplay between regulatory, accounting, and risk management requirements. By the end of the course, banking professionals will be fully prepared to lead or support Debt Restructuring in Banks, strengthening institutional resilience and improving portfolio performance.

Target Audience

- Credit Risk Officers
- Corporate Banking Relationship Managers
- Loan Recovery Specialists
- Workout & Restructuring Teams
- NPL Portfolio Managers
- Risk Analysts & Portfolio Managers
- Financial Controllers & Credit Administration
- Internal Auditors & Compliance Teams
- SME & Corporate Lending Professionals



Targeted Organizational Departments

- Credit Risk Management
- Corporate Banking & SME Lending
- Collections and Recovery Units
- Remedial/Workout Departments
- Risk Control & Portfolio Management
- Compliance and Regulatory Affairs
- Finance & Accounting Debt modification reporting
- Enterprise Risk Stress testing & NPL strategies

Targeted Industries

- Commercial Banks
- Islamic Banks
- Development Finance Institutions
- Microfinance Institutions
- Leasing & Factoring Companies
- Investment Firms handling credit portfolios
- Regulatory Authorities & Supervisory Bodies
- Credit Bureaus and Financial Services Providers

Course Offerings

By the end of this course, participants will be able to:



- Apply advanced **Banking Debt Remediation** strategies to reduce distressed credit exposure.
- Assess borrower viability and design effective **Debt Remediation Training** programs.
- Implement **Bank Loan Restructuring** models across retail, SME, and corporate segments.
- Manage **Non-Performing Loan Management** frameworks end-to-end.
- Execute **NPL Resolution Strategies** aligned with global supervisory expectations.
- Apply **Distressed Debt Management** tools and diagnostic techniques.
- Conduct **Corporate Debt Workout** negotiations and restructuring scenarios.
- Strengthen **Banking Debt Recovery** efficiency through structured approaches.
- Implement **Loan Workout Techniques** for sustainable restructuring outcomes.
- Build a robust institutional **NPL Reduction Program**.
- Execute **Debt Restructuring in Banks** with appropriate accounting and regulatory alignment.

Training Methodology

The Banking Debt Remediation and Loan Restructuring Training Course utilizes an immersive, practice-oriented methodology that blends analytical depth with interactive learning. Each session integrates case studies inspired by real distressed credit scenarios, allowing participants to apply Banking Debt Remediation principles to complex situations. Hands-on exercises simulate Debt Remediation Training environments where participants evaluate borrower cash flows, negotiate restructuring terms, and prepare loan workout memoranda.

Interactive workshops encourage participants to engage in group-based Loan Workout Techniques, peer reviews, and collaborative restructuring assessments. Simulated workout committee sessions provide a practical setting for evaluating Bank Loan Restructuring plans, debating restructuring outcomes, and defending proposals using data-driven decision-making. Scenario-based games challenge participants to manage Non-Performing Loan Management portfolios under stress situations and implement NPL Resolution Strategies under varying economic conditions.

Expert-led sessions integrate regulatory expectations, credit risk frameworks, distressed debt analytics, and best practices in Banking Debt Recovery. Participants will also explore the interplay between legal considerations, accounting classifications, and restructuring classifications in Debt Restructuring in Banks. Throughout the program, facilitated discussions, debriefs, and feedback sessions ensure that learning is deeply internalized and directly applicable to on-the-job responsibilities.

Course Toolbox

Participants will receive:

- Loan restructuring templates term extension, rescheduling, workouts
- NPL portfolio segmentation sheets
- Borrower viability assessment checklists
- Early warning indicators dashboards
- Workout committee memo samples
- Debt restructuring cash-flow modelling examples
- Case study handouts for distressed debt scenarios

Course Agenda

Day 1: Foundations of Banking Debt Remediation

- **Topic 1:** Understanding Banking Debt Remediation, early warning systems, and portfolio signals
- **Topic 2:** Fundamentals of Non-Performing Loan Management and NPL lifecycle
- **Topic 3:** Credit deterioration analytics and Distressed Debt Management
- **Topic 4:** Frameworks of Debt Remediation Training and institutional governance
- **Topic 5:** Regulatory expectations for NPL Resolution Strategies and supervisory reviews
- **Reflection & Review:** Key lessons on risk triggers, portfolio stress, and remediation priorities

Day 2: Loan Workout Techniques & Borrower Viability

- **Topic 1:** Borrower viability assessments and cash-flow reconstruction
- **Topic 2:** Corporate Debt Workout strategies and multi-creditor coordination
- **Topic 3:** SME restructuring models and Banking Debt Recovery approaches
- **Topic 4:** Loan Workout Techniques for short- and long-term restructuring
- **Topic 5:** Using restructuring levers: extension, capitalization, haircuts, and collateral enhancement
- **Reflection & Review:** Lessons from practical restructuring simulations

Day 3: Loan Restructuring Models & Accounting Treatment

- **Topic 1:** Bank Loan Restructuring frameworks across customer segments
- **Topic 2:** Debt modification classifications and restructuring outcomes
- **Topic 3:** Accounting treatments for Debt Restructuring in Banks
- **Topic 4:** Assessing effective interest rate impact and remeasurement effects
- **Topic 5:** Monitoring post-restructuring performance and early relapse indicators
- **Reflection & Review:** Key insights on modelling, accounting, and ongoing monitoring

Day 4: NPL Reduction Program & Portfolio Solutions

- **Topic 1:** Designing an institutional NPL Reduction Program
- **Topic 2:** Portfolio segmentation and prioritization in Non-Performing Loan Management
- **Topic 3:** Distressed asset valuation and workout committee preparation
- **Topic 4:** Disposal strategies: sales, AMCs, securitization, and outsourcing
- **Topic 5:** Integrated Banking Debt Recovery frameworks
- **Reflection & Review:** Portfolio-level lessons and performance metrics



Day 5: Advanced Debt Remediation Strategy Execution

- **Topic 1:** Integrating Banking Recovery Strategies across the credit cycle
- **Topic 2:** Legal considerations in Debt Restructuring in Banks
- **Topic 3:** Complex restructuring: multi-facility and cross-border debt
- **Topic 4:** Designing sustainable Debt Remediation Training programs
- **Topic 5:** Building institutional resilience through continuous improvement
- **Reflection & Review:** Consolidated action plans for participants' organizations

FAQ

1. What specific qualifications or prerequisites are needed for participants before enrolling in the course?

Participants should have foundational knowledge of credit risk, lending operations, or banking processes. Prior exposure to credit analysis or loan management is recommended but not mandatory.

2. How long is each day's session, and is there a total number of hours required for the entire course?

Each day includes 4–5 hours of training, totalling approximately 20–25 hours across the program.

3. Are loan modifications always considered restructurings, or can they be classified differently depending on the terms?

Loan modifications may or may not qualify as restructuring. Classification depends on changes in cash flows, concessions granted, borrower solvency, and regulatory definitions. Some modifications constitute standard renegotiations, while others trigger restructuring or NPL classification.

How This Course is Different from Other Banking Debt Remediation Courses

This course stands out by integrating the complete spectrum of Banking Debt Remediation, from early-warning detection to advanced restructuring execution, while aligning with internationally recognized regulatory, accounting, and supervisory practices. Unlike typical programs that focus only on loan recovery or NPL theory, this training combines Debt Remediation Training, Non-Performing Loan Management, Bank Loan Restructuring, and NPL Resolution Strategies into one comprehensive master framework.

Participants gain deep practical insights into Distressed Debt Management and Corporate Debt Workout techniques, supported by hands-on exercises, restructuring simulations, and real case studies. The program uniquely blends credit risk analytics, restructuring modelling, regulatory guidelines, legal considerations, and accounting treatment for Debt Restructuring in Banks—ensuring a 360-degree perspective not commonly found in traditional courses.