



# **CBAP® Exam Prep: Excellence in Business Analysis**

26 April – 7 May 2027  
Athens

## **CBAP® Exam Prep: Excellence in Business Analysis**

**Ref:** 103600520\_105100 **Date:** 26 April – 7 May 2027 **Location:** Athens **Fees:** 15000 Euro

### **Course Overview:**

The CBAP Course – CBAP Competencies & Professional Excellence Program is an advanced CBAP Competencies Training initiative designed for experienced professionals seeking to operate confidently at senior and enterprise levels of business analysis. The course is structured around the CBAP Competency Framework, focusing on strengthening real-world capability rather than functioning as a traditional CBAP Exam Preparation Course.

This program develops mastery across CBAP Skills and Competencies, covering all CBAP Knowledge Areas while emphasizing Analytical Thinking for Business Analysts, Problem Solving Skills for Business Analysts, and high-impact Stakeholder Engagement Competencies. Participants enhance Business Analysis Communication Skills, Leadership Skills for Business Analysts, and Strategic Thinking in Business Analysis to influence complex decisions and organizational outcomes.

While the course supports CBAP Certification Preparation, its primary objective is Professional Business Analyst Development. Participants gain clarity on how certification expectations align with senior-level practice and receive practical strategies for navigating the certification process without shifting focus away from enterprise performance. This balance makes the course suitable for individuals pursuing certification and organizations investing in Business Analysis Training for Organizations through IIBA-Aligned Business Analysis Training.

### **Target Audience:**

- Senior Business Analysts
- Lead and Principal Business Analysts
- Business Analysis Managers
- Enterprise and Strategic Analysts
- Product Owners with advanced analysis responsibilities
- Digital Transformation and Change Leaders
- Professionals planning CBAP certification as a career milestone

## Targeted Organizational Departments:

- Business Analysis Units and Centers of Excellence
- Strategy and Enterprise Architecture
- Digital Transformation and Innovation
- Information Technology and Systems Development
- Project, Program, and Portfolio Management
- Risk, Governance, and Compliance
- Operations Excellence and Continuous Improvement

## Targeted Industries:

- Government and Public Sector
- Banking, Financial Services, and Insurance
- Energy, Utilities, and Oil & Gas
- Telecommunications
- Healthcare and Life Sciences
- Transportation and Logistics
- Large Enterprises and Shared Services

## Course Offerings:

By the end of this course, participants will be able to:

- Apply the CBAP Competency Framework to complex enterprise initiatives
- Demonstrate advanced capability across all CBAP Knowledge Areas
- Use Analytical Thinking for Business Analysts to address unstructured problems
- Lead high-impact Stakeholder Engagement Competencies in complex environments
- Communicate insights using professional Business Analysis Communication Skills
- Apply Ethical Competencies in Business Analysis to governance and decision-making
- Strengthen Business Analysis Leadership Skills and professional influence
- Understand strategic approaches for aligning experience with CBAP Certification Preparation expectations

## Training Methodology:

This CBAP Training for Professionals follows a competency-first, enterprise-focused methodology designed to strengthen performance, leadership judgment, and professional maturity. Learning is delivered through facilitated discussions, applied enterprise case studies, collaborative group work, and structured reflection sessions.

Participants explore complex scenarios that develop Enterprise Business Analysis Competencies, strategic thinking, and ethical decision-making. Group exercises and peer dialogue reinforce Problem Solving Skills for Business Analysts and advanced communication practices. Strategic guidance is provided on interpreting certification expectations and aligning professional experience accordingly, without positioning the program as an exam bootcamp.

This approach ensures sustainable capability growth while supporting organizations seeking measurable outcomes through Business Analysis Training for Organizations and individuals pursuing long-term Professional Business Analyst Development via IIBA-Aligned Business Analysis Training.

## Course Toolbox:

- CBAP competency self-assessment frameworks
- Enterprise-focused case studies and scenarios
- Stakeholder analysis and engagement examples
- Decision-making and prioritization models illustrative
- Strategy and solution evaluation examples
- Professional reflection guides



## Course Agenda:

### Day 1: CBAP Competency Framework & Professional Foundations

- **Topic 1:** CBAP Competencies Training and competency framework overview
- **Topic 2:** Business Analysis Competency Model and professional maturity
- **Topic 3:** CBAP Knowledge Areas and enterprise scope
- **Topic 4:** CBAP Professional Competencies and ethical responsibility
- **Topic 5:** Business Analysis Leadership Skills at senior level
- **Topic 6:** Positioning CBAP as a professional milestone
- **Reflection & Review:** Personal competency gap and capability mapping

### Day 2: Analytical Thinking & Advanced Problem Solving

- **Topic 1:** Analytical Thinking for Business Analysts
- **Topic 2:** Structured Problem Solving Skills for Business Analysts
- **Topic 3:** Systems thinking and root-cause analysis
- **Topic 4:** Decision-making in complex business environments
- **Topic 5:** Communicating analytical outcomes effectively
- **Topic 6:** Applying analytical competencies to enterprise challenges
- **Reflection & Review:** Translating analysis into business value

### Day 3: Stakeholder Engagement & Communication Mastery

- **Topic 1:** Stakeholder Engagement Competencies
- **Topic 2:** Facilitation, negotiation, and conflict resolution
- **Topic 3:** Business Analysis Communication Skills for senior stakeholders
- **Topic 4:** Leadership Skills for Business Analysts
- **Topic 5:** Managing collaboration across organizational boundaries
- **Topic 6:** Influencing decisions without authority
- **Reflection & Review:** Stakeholder influence self-assessment

## Day 4: Strategy & Enterprise Business Analysis

- **Topic 1:** Strategic Thinking in Business Analysis
- **Topic 2:** Current-state and future-state analysis
- **Topic 3:** Risk assessment and change strategy development
- **Topic 4:** Enterprise Business Analysis Competencies
- **Topic 5:** CBAP Capability Framework in organizational contexts
- **Topic 6:** Ethical decision-making in strategic initiatives
- **Reflection & Review:** Strategy alignment and organizational impact

## Day 5: Requirements Analysis & Design Definition

- **Topic 1:** Defining and structuring business requirements
- **Topic 2:** Modeling techniques for clarity and alignment
- **Topic 3:** Prioritization and value-based decision frameworks
- **Topic 4:** Requirements validation and verification approaches
- **Topic 5:** Design evaluation and solution definition practices
- **Topic 6:** Aligning requirements with enterprise objectives
- **Reflection & Review:** Ensuring requirement quality and value realization

## Day 6: Requirements Life Cycle Management

- **Topic 1:** Managing requirement changes in complex environments
- **Topic 2:** Traceability and impact assessment
- **Topic 3:** Governance and compliance considerations
- **Topic 4:** Maintaining solution integrity across life cycle phases
- **Topic 5:** Collaboration across delivery teams
- **Topic 6:** Risk mitigation in requirement management
- **Reflection & Review:** Life cycle control and organizational alignment



## Day 7: Solution Evaluation & Performance Measurement

- **Topic 1:** Measuring solution performance and effectiveness
- **Topic 2:** Benefits realization and value assessment
- **Topic 3:** Performance metrics and KPIs in business analysis
- **Topic 4:** Continuous improvement and optimization strategies
- **Topic 5:** Evaluating enterprise outcomes and lessons learned
- **Topic 6:** Ethical considerations in solution evaluation
- **Reflection & Review:** Driving measurable business value

## Day 8: Enterprise Strategy & Change Leadership

- **Topic 1:** Advanced Strategic Thinking in Business Analysis
- **Topic 2:** Defining change strategies for transformation initiatives
- **Topic 3:** Opportunity analysis and innovation assessment
- **Topic 4:** Aligning analysis with executive vision
- **Topic 5:** Leadership Skills for Business Analysts in transformation
- **Topic 6:** Influencing enterprise decision-making
- **Reflection & Review:** Strategy-to-execution alignment

## Day 9: Advanced Professional Competencies & Influence

- **Topic 1:** Executive-level communication strategies
- **Topic 2:** Managing ambiguity and uncertainty
- **Topic 3:** Negotiating high-stakes decisions
- **Topic 4:** Building credibility and professional authority
- **Topic 5:** Enterprise Business Analysis Competencies in action
- **Topic 6:** Ethical Competencies in Business Analysis leadership
- **Reflection & Review:** Professional maturity and enterprise presence



## **Day 10: Certification Strategy & Sustainable Professional Growth**

- **Topic 1:** Understanding certification expectations at senior level
- **Topic 2:** Mapping professional experience to competency statements
- **Topic 3:** Common pitfalls and strategic approaches to certification success
- **Topic 4:** Sustaining professional excellence beyond certification
- **Topic 5:** Professional Business Analyst Development roadmap
- **Topic 6:** Integrating CBAP competencies into organizational practice
- **Reflection & Review:** Personal action plan and next steps

### **FAQ:**

#### **What specific qualifications or prerequisites are needed for participants before enrolling in the course?**

Participants should have solid experience in business analysis and exposure to complex, enterprise-level initiatives. The course is designed for senior professionals and those planning advanced certification as part of their career progression.

#### **How long is each day's session, and is there a total number of hours required for the entire course?**

Each day's session is generally structured to last around 3.5 to 4 hours, including short breaks and interactive activities. The total course duration spans ten days, with an overall instructional time of approximately 35 to 38 hours.

#### **Is this course focused on passing the exam or improving professional capability?**

The course is focused on professional capability and enterprise performance. Strategic guidance on certification is included, but the primary objective is long-term competency development rather than exam drilling.

#### **How This Course is Different from Other CBAP Courses:**

This CBAP Competencies Training is designed as a corporate-level professional excellence program, not a short-term exam preparation workshop. It prioritizes CBAP Professional Competencies, Enterprise Business Analysis Competencies, leadership maturity, and ethical judgment.



Participants leave with a deeper understanding of how senior business analysts create value, influence decisions, and operate strategically across organizations. Certification is positioned as a natural outcome of professional growth—not the sole objective—making this course uniquely suited for organizations seeking sustainable impact through Business Analysis Training for Organizations and individuals committed to Professional Business Analyst Development through IIBA-Aligned Business Analysis Training.