



# Chief Operating Officer Strategy and Execution Training Course

26 – 30 October 2026  
New York

## Chief Operating Officer Strategy and Execution Training Course

**Ref:** 140\_113638 **Date:** 26 – 30 October 2026 **Location:** New York **Fees:** 12000 Euro

### Course Overview

Chief Operating Officer Strategy and Execution Training Course is a five-day course for chief operating officers, deputy COOs, operations directors, and senior executives who leave with a 100-Day COO Execution Plan. Participants connect enterprise operating model design, strategy-to-execution governance, performance architecture, capacity decisions, operational resilience, and transformation leadership through an executive case. The course develops a board-ready COO operating agenda for cross-functional performance and accountable execution. Chief operating officer strategy and execution are taught by Agile Leaders Training Center.

### Who Should Attend

- Enterprise operations leadership functions accountable for translating strategy into coordinated execution
- Cross-functional performance functions responsible for targets, decisions, escalation, and corrective action
- Business transformation functions responsible for operating-model change and benefit realization
- Resource and capacity leadership functions balancing demand, capability, cost, and service commitments
- Executive governance functions preparing operational evidence and decisions for boards and sponsors

The course assumes participants already lead a function, business unit, or enterprise operations mandate and leaves out frontline process supervision and introductory operations techniques.

### Departments and Industries

The course supports executive operations across asset-intensive, service, digital, and public-facing organizations.

- Enterprise operations, strategy, and transformation offices
- Manufacturing, energy, and infrastructure operations
- Banking, insurance, and professional services
- Healthcare, education, and public-service organizations
- Technology, logistics, retail, and hospitality operations

## Learning Objectives

By the end of this course, participants will be able to:

- Analyze the COO mandate, enterprise value levers, and execution risks
- Build an enterprise operating model with clear decision rights
- Apply strategy-to-execution governance and performance review rhythms
- Evaluate capacity, resilience, and resource trade-offs
- Prioritize transformation initiatives and benefit realization
- Build a board-ready 100-Day COO Execution Plan

## Course Agenda

### Day 1: COO Mandate and Enterprise Value

- COO Mandate and Accountability Map
- CEO-COO Partnership Decision Charter
- Enterprise Value Driver Tree
- Strategy-to-Execution Gap Diagnostic
- Board Operations Narrative Canvas

### Day 2: Enterprise Operating Model Design

- Operating Model Canvas
- End-to-End Value Stream Architecture
- Decision Rights and RACI Matrix
- Make-Buy-Partner Choice Framework
- Cross-Functional Interface Map

### Day 3: Performance and Execution Governance

- Objective and Key Results Deployment Map
- Leading and Lagging KPI Architecture
- Executive Performance Review Cadence
- Variance and Exception Decision Log
- Accountability and Escalation Protocol

### Day 4: Capacity, Resilience, and Transformation

- Demand and Capacity Scenario Model
- Resource Trade-Off Decision Matrix
- Operational Resilience Stress Test
- Transformation Portfolio Prioritization Grid
- Benefits Realization Control Sheet



## **Day 5: COO Executive Practice and Capstone**

- COO Mandate and Board Narrative Exercise
- Operating Model Decision Simulation
- Performance Governance Review Exercise
- Capacity and Resilience Scenario Exercise
- Capstone 100-Day COO Execution Plan

### **Practical Exercises**

The course uses suggested activities based on enterprise operations decisions and cross-functional dependencies.

- Suggested activity: diagnose a strategy-to-execution gap across a manufacturing value stream
- Suggested activity: redesign decision rights for a multi-channel service operation
- Suggested activity: evaluate capacity and resilience trade-offs during a demand shock
- Suggested activity: present a transformation portfolio and operating agenda to an executive panel

### **FAQs**

#### **Who does the Chief Operating Officer Strategy and Execution Training Course suit?**

The course suits executives who already own cross-functional operations, enterprise performance, or transformation and need a board-ready system for converting strategic intent into accountable execution.

#### **How does COO strategy and execution differ from general operations management?**

COO strategy and execution addresses enterprise operating models, executive governance, board alignment, capacity trade-offs, and transformation portfolios, while general operations management usually concentrates on processes, teams, quality, and service delivery within a function.

#### **What is an enterprise operating model for a chief operating officer?**

An enterprise operating model defines value streams, capabilities, structures, decision rights, governance forums, measures, resources, and interfaces through which strategy becomes coordinated operating activity.

#### **How should a COO govern strategy-to-execution performance?**

A COO should connect strategic objectives to accountable outcomes, leading and lagging measures, review cadences, exception thresholds, decision rights, corrective actions, and evidence for executive escalation.



## **What belongs in a 100-Day COO Execution Plan?**

A 100-Day COO Execution Plan should contain mandate priorities, operating-model decisions, performance measures, governance routines, capacity actions, transformation dependencies, resilience controls, stakeholders, and required board decisions.

## **Conclusion**

Participants take back a 100-Day COO Execution Plan linking mandate, operating model, performance governance, capacity, resilience, and transformation priorities. The plan creates an executive operating rhythm for cross-functional decisions and accountable delivery. It helps leaders present operational choices, risks, dependencies, and value outcomes in a board-ready form.