



Digital Economy Strategy and Executive Response Training Course

28 February – 11 March 2027
Nairobi

Digital Economy Strategy and Executive Response Training Course

Ref: 181_116705 **Date:** 28 February – 11 March 2027 **Location:** Nairobi **Fees:** 6400 Euro

Course Overview

Digital Economy Strategy and Executive Response Training Course is a ten-day advanced course for leaders, strategists, transformation professionals, innovation managers, and business unit heads, who leave with a Digital Economy Response Portfolio. Participants connect market signals, platforms, ecosystems, data, AI, operating models, workforce choices, digital trust, scenarios, and investment decisions. The course turns uncertain shifts into structured strategic options. Agile Leaders Training Center teaches digital economy strategy and executive response.

Who Should Attend

- Leadership functions responsible for enterprise direction and investment choices
- Strategy functions responsible for market sensing, scenarios, and portfolio priorities
- Transformation functions responsible for operating-model and capability change
- Innovation functions responsible for platform, ecosystem, data, and AI opportunities
- Business unit functions responsible for digital growth and execution tradeoffs

The course assumes participants already contribute to strategic decisions and leaves out introductory digital literacy, software implementation, and technical model development.

Departments and Industries

The course develops digital economy strategy across financial services, public services, manufacturing, retail, logistics, and professional services.

- Corporate strategy and transformation offices
- Financial services and digital commerce
- Manufacturing and industrial services
- Retail, logistics, and platform businesses
- Public services and regulated enterprises

Learning Objectives

By the end of this course, participants will be able to:



- Analyze digital-economy signals, structures, and strategic implications
- Compare platform, ecosystem, data, and AI value models
- Evaluate operating-model and workforce choices
- Apply digital trust and governance decision controls
- Build scenarios and prioritize strategic options
- Create a Digital Economy Response Portfolio

Course Agenda

Day 1: Digital Economy Signal Map

- Digital Economy Driver and Constraint Map
- Technology Ecosystem Signal Register
- Industry Boundary Shift Analysis Grid
- Digital Adoption Pattern Comparison Matrix
- Executive Assumption Challenge Log

Day 2: Platform Value Logic

- Platform Participant and Interaction Map
- Network Effect Causal Loop Diagram
- Multisided Value Exchange Canvas
- Platform Governance Choice Matrix
- Platform Vulnerability Stress Test

Day 3: Ecosystem Positioning

- Ecosystem Actor and Dependency Map
- Complementor Value Contribution Grid
- Orchestration Role Decision Framework
- Partner Incentive Alignment Canvas
- Ecosystem Control-Point Assessment

Day 4: Data and AI Value

- Data Asset Value Chain Map
- AI Opportunity and Readiness Matrix
- Decision Augmentation Use-Case Canvas
- Data Foundation Dependency Register
- AI Value-Risk Prioritization Grid



Day 5: Digital Operating Models

- Digital Operating Model Design Canvas
- Product and Platform Accountability Map
- Decision Rights Distribution Matrix
- Digital Capability Heat Map
- Legacy Constraint and Transition Register

Day 6: Workforce and Skills

- Digital Work Impact Assessment
- Role Task and Automation Matrix
- Critical Digital Skills Portfolio
- Workforce Transition Scenario Map
- Learning Investment Priority Grid

Day 7: Trust and Governance

- Digital Trust Stakeholder Map
- Data and AI Governance Decision Ladder
- Platform Accountability Control Matrix
- Digital Risk Appetite Translation Guide
- Trust Evidence and Assurance Register

Day 8: Strategic Scenarios

- Digital Economy Uncertainty Matrix
- Scenario Driver Selection Method
- Four-Quadrant Scenario Architecture
- Strategic Early-Warning Indicator Board
- Scenario Implication Evaluation Grid

Day 9: Choices and Portfolio

- Strategic Option Design Template
- No-Regret Move Identification Grid
- Option Value and Dependency Matrix
- Digital Investment Portfolio Map
- Executive Decision Narrative Template



Day 10: Executive Response Practice

- Digital Signal Interpretation Exercise
- Platform and Ecosystem Positioning Simulation
- Data, AI, and Operating Model Choice Exercise
- Scenario Portfolio Challenge Session
- Capstone Digital Economy Response Portfolio

Practical Exercises

The course uses suggested activities drawn from financial services, manufacturing, retail platforms, logistics, and public services.

- Suggested activity: map a platform market and test its control points
- Suggested activity: compare data and AI value opportunities against readiness and risk
- Suggested activity: construct contrasting digital-economy scenarios and early indicators
- Suggested activity: defend an executive response portfolio under changing assumptions

FAQs

Who suits the Digital Economy Strategy and Executive Response Training Course and what does it assume?

The course suits experienced leaders and strategy, transformation, innovation, and business professionals who already contribute to strategic choices and need an integrated response to digital-economy shifts.

How does digital economy strategy differ from introductory digital transformation training?

Digital economy strategy evaluates external market structures, platforms, ecosystems, data, AI, workforce, trust, and scenarios; introductory transformation training focuses on basic change concepts and implementation steps.

What is a digital economy strategic response?

A digital economy strategic response links observed market signals to explicit assumptions, platform and ecosystem positions, data and AI choices, operating-model changes, workforce moves, trust controls, and investment options.

How should leaders evaluate platform and ecosystem opportunities?

Leaders should compare participant value, network effects, partner incentives, governance choices, control points, data dependencies, strategic fit, and downside exposure before selecting a position.



What belongs in a Digital Economy Response Portfolio?

A Digital Economy Response Portfolio contains signal maps, platform and ecosystem choices, data and AI priorities, operating-model implications, workforce scenarios, trust controls, strategic options, indicators, and decision narratives.

Conclusion

Participants take back a Digital Economy Response Portfolio connecting external signals, business-model choices, organizational implications, trust decisions, scenarios, and investments. It gives leadership teams a shared structure for revisiting assumptions as conditions change. The portfolio supports deliberate choices without treating every technology trend as a strategic priority.