



AI-Enabled Brand Strategy and Engagement Course

28 February – 4 March 2027
Nairobi



AI-Enabled Brand Strategy and Engagement Course

Ref: 238_120831 **Date:** 28 February – 4 March 2027 **Location:** Nairobi **Fees:** 4500 Euro

Overview

AI-Enabled Brand Strategy and Engagement Course is a five-day course for brand managers, marketing managers, customer engagement teams, communications professionals, campaign planners, and digital marketing personnel, who leave with a Brand Engagement AI Implementation Plan. Participants examine brand evidence, refine positioning, research audiences, map journeys and touchpoints, plan messages and content, control personalization, define approvals, and measure engagement. Agile Leaders Training Center provides training in AI-enabled brand strategy and customer engagement.

Who Should Attend

- Brand personnel responsible for positioning, identity, and brand consistency
- Marketing personnel responsible for audiences, campaigns, and engagement
- Customer engagement personnel responsible for journeys and touchpoints
- Communications personnel responsible for messages, content, and approval
- Campaign planning personnel responsible for channel coordination and measurement
- Digital marketing personnel responsible for personalization and performance

The course assumes participants contribute to brand, marketing, or engagement decisions and leaves out model development, specialist data science, customer-service operations, and generic digital-marketing theory.

Departments and Industries

The course supports governed brand strategy and customer engagement across consumer, business, and public-service organizations.

- Brand management and corporate marketing
- Customer experience and engagement teams
- Communications and content functions
- Retail, hospitality, and financial services
- Healthcare and education organizations
- Digital commerce and professional services

Learning Objectives

By the end of this course, participants will be able to:



- Analyze brand evidence and positioning opportunities
- Apply audience research and segmentation methods
- Build customer journey and touchpoint maps
- Use AI-supported message and content planning
- Evaluate personalization, privacy, and approval controls
- Build a Brand Engagement AI Implementation Plan

Course Agenda

Day 1: Brand Evidence and Positioning

- Brand Evidence and Perception Inventory
- Brand Positioning Statement Canvas
- Value Proposition Consistency Check
- Competitive Message Comparison Grid
- Brand Voice and Boundary Guide

Day 2: Audiences and Segmentation

- Audience Research Question Map
- Customer Signal Source Inventory
- Audience Segment Definition Card
- Segment Evidence and Bias Review
- Consent and Data Use Checklist

Day 3: Journeys and Content Planning

- Customer Journey Stage Map
- Touchpoint Purpose and Friction Log
- Message Architecture Template
- Content Planning and Reuse Matrix
- Human Content Review Flow

Day 4: Personalization and Measurement

- Personalization Suitability Decision Grid
- Brand Guardrail and Fallback Rules
- Campaign Engagement Measure Set
- Journey Outcome and Attribution Sheet
- Brand Engagement Monitoring Scorecard

Day 5: Brand Engagement Practice

- Suggested Exercise: Review Brand Evidence and Positioning
- Suggested Exercise: Define Audiences and Segments
- Suggested Exercise: Map Journeys and Plan Content
- Suggested Exercise: Set Personalization and Measurement Controls
- Capstone Exercise: Brand Engagement AI Implementation Plan

Practical Exercises

The course uses suggested activities that convert brand evidence and audience signals into controlled engagement decisions.

- Suggested activity: inventory brand evidence, refine positioning, compare messages, and set voice boundaries
- Suggested activity: define research questions, inventory customer signals, form segments, and review bias and consent
- Suggested activity: map journey stages and touchpoints, identify friction, structure messages, and plan content reuse
- Suggested activity: screen personalization, set guardrails, define measures, review attribution, and plan monitoring

FAQs

Who suits AI brand strategy and engagement training, and what does it assume?

AI brand strategy and engagement training suits personnel responsible for brands, marketing, journeys, communications, campaigns, content, or digital performance. It assumes familiarity with customer-facing work and requires no programming.

How does AI brand strategy training differ from generic digital marketing training?

AI brand strategy training focuses on brand evidence, positioning, audience signals, journeys, message architecture, personalization controls, and engagement measures, while generic digital marketing training covers broader channel tactics.

How should teams use AI for brand positioning?

Teams should use AI to organize evidence, compare perceptions and messages, test positioning alternatives, and identify inconsistencies, while human leaders approve strategic choices and brand boundaries.



How should AI personalization protect brand and customer trust?

AI personalization should use permitted data, documented consent, relevant segments, brand rules, fallback logic, bias checks, human approval, transparent measures, and regular outcome review.

What belongs in a Brand Engagement AI Implementation Plan?

The plan should contain brand evidence, positioning, audiences, data rules, journey priorities, touchpoints, messages, content workflows, personalization controls, measures, owners, approvals, monitoring, and corrective actions.

Conclusion

Participants take back a Brand Engagement AI Implementation Plan connecting positioning, audiences, journeys, messages, content, personalization, controls, and measures. It changes how teams coordinate AI-supported brand and engagement decisions. The plan provides a basis for consistent expression, permitted data use, accountable approval, measurable outcomes, and phased adoption.