



Contract Structuring and Compliance Controls Course

8 – 12 March 2027
Frankfurt



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Ref: 576_144386 **Date:** 8 – 12 March 2027 **Location:** Frankfurt **Fees:** 5700 Euro

Overview

Contract Structuring and Compliance Controls Course is a five-day advanced course for contract, commercial, procurement, and governance professionals who leave with a Contract Structure and Compliance Control File. Participants connect business purpose, document architecture, scope, rights, duties, authority, risk allocation, policy requirements, due diligence, third-party controls, records, monitoring, exceptions, remediation, change, renewal, exit, and closeout. The course makes each requirement traceable to an operational control. Agile Leaders Training Center presents contract compliance through practical lifecycle governance.

Who Should Attend

- Teams structuring commercial agreements and defining contract requirements
- Functions mapping compliance duties, policies, authority, and approvals
- Groups conducting third-party due diligence and contract risk reviews
- Personnel monitoring performance, records, exceptions, and corrective actions
- Business partners coordinating commercial, procurement, finance, project, and legal-support input

The course assumes participants already structure, review, or administer contracts and leaves out legal advice, professional certification, regulated legal opinions, and jurisdiction-specific interpretations.

Departments and Industries

The course supports departments and industries that embed compliance controls into commercial relationships.

- Commercial management, procurement, governance, compliance, and finance
- Projects, engineering, construction, and infrastructure
- Technology, professional services, and outsourced services
- Operations, logistics, manufacturing, and supply chains
- Energy, utilities, facilities, and transport

Learning Objectives

By the end of this course, participants will be able to:



- Analyze contract purpose, architecture, scope, rights, and duties
- Build a compliance-obligation and control traceability map
- Evaluate authority, risk allocation, and policy requirements
- Apply due-diligence and third-party control methods
- Diagnose monitoring, exception, remediation, and record gaps
- Build a Contract Structure and Compliance Control File

Course Agenda

Day 1: Contract Architecture and Accountability

- Business Purpose and Contract-Outcome Brief
- Document Architecture and Precedence Map
- Scope, Definition, and Deliverable Structure
- Right, Duty, and Accountability Matrix
- Authority, Approval, and Decision-Control Table

Day 2: Compliance Obligations and Risk

- Compliance Obligation Identification Register
- Policy, Contract, and Operational-Control Crosswalk
- Contract Risk and Control-Ownership Matrix
- Clause Requirement and Evidence Traceability Grid
- Compliance Exception and Escalation Criteria

Day 3: Due Diligence and Third Parties

- Risk-Based Third-Party Segmentation Model
- Due-Diligence Scope and Evidence Checklist
- Business-Associate Control and Assurance Schedule
- Data, Access, and Record-Handling Requirements
- Third-Party Approval and Onboarding Gate

Day 4: Monitoring and Lifecycle Governance

- Compliance Performance and Monitoring Dashboard
- Issue, Exception, and Investigation Triage Log
- Corrective Action and Remediation Tracker
- Contract Change and Control-Revalidation Workflow
- Renewal, Exit, and Closeout Assurance Checklist

Day 5: Contract Compliance Integration Practice

- Exercise: Structure Purpose, Scope, Rights, and Authority
- Exercise: Map Obligations, Risks, Controls, and Evidence
- Exercise: Test Due Diligence and Third-Party Controls
- Exercise: Resolve Exceptions and Revalidate Lifecycle Controls
- Capstone Exercise: Contract Structure and Compliance Control File

Practical Exercises

The course uses suggested activities to connect contract architecture, compliance duties, evidence, and lifecycle decisions.

- Suggested activity: structure a commercial agreement around purpose, scope, definitions, rights, duties, authority, and approvals.
- Suggested activity: trace policy and contract requirements to risk owners, controls, evidence, and escalation criteria.
- Suggested activity: segment a third party, define due-diligence evidence, and test onboarding controls.
- Suggested activity: review monitoring results, resolve an exception, and integrate remediation and closeout evidence into the final file.

FAQs

Who suits contract structuring and compliance controls and what does it assume?

Contract structuring and compliance controls suit professionals who already structure, review, approve, or administer commercial agreements and need traceable requirements, control ownership, evidence, and lifecycle decisions.

How do contract compliance controls differ from general compliance management?

Contract compliance controls focus on agreement architecture, clauses, third parties, authority, monitoring, remedies, change, and closeout, while general compliance management covers the wider organizational system of policies, culture, reporting, and oversight.

What makes contract compliance controls traceable?

Traceable contract compliance controls connect each applicable requirement to a clause, owner, risk, control activity, evidence source, review frequency, exception route, and corrective action.



How does due diligence support contract structuring?

Due diligence supports contract structuring by identifying third-party risk, required evidence, approval conditions, control expectations, information rights, monitoring needs, remedies, and exit triggers before execution.

How should contract compliance exceptions be managed?

Contract compliance exceptions should be logged, assessed for impact, assigned to an owner, escalated against defined criteria, corrected through approved actions, evidenced, rechecked, and closed with a recorded decision.

Conclusion

Participants take back a Contract Structure and Compliance Control File that connects architecture, obligations, risks, controls, evidence, and lifecycle decisions. The file makes ownership, authority, due diligence, monitoring, exceptions, remediation, change, and closeout visible. It supports consistent contract governance while routing legal interpretations to qualified advisers.