



Advanced Contract Management Controls and Performance Course

9 – 13 November 2026
Athens

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Ref: 584_144962 **Date:** 9 – 13 November 2026 **Location:** Athens **Fees:** 6700 Euro

Overview

Advanced Contract Management Controls and Performance Course is a five-day advanced course for contract, procurement, commercial, project, supplier, and performance teams who leave with a Contract Management Control File. Participants connect award handover, governance, obligations, performance, payments, changes, notices, risks, supplier relationships, reporting, and closeout through operational controls. Agile Leaders Training Center presents contract management controls and performance through documented ownership and evidence.

Who Should Attend

- Teams responsible for post-award contract governance and administration
- Functions monitoring supplier obligations, deliverables, and performance
- Groups controlling changes, notices, payments, risks, and issues
- Personnel coordinating claims interfaces and commercial records
- Leaders approving contract reports, escalations, and closeout decisions

The course assumes participants already manage contracts or supplier performance and leaves out legal advice, certification, exam preparation, and jurisdiction-specific opinions.

Departments and Industries

The course supports departments and industries that govern contractual delivery and supplier performance.

- Contract management, procurement, commercial, and legal support
- Projects, construction, engineering, and infrastructure
- Manufacturing, logistics, transport, and supply chains
- Technology, professional services, and outsourced operations
- Energy, utilities, facilities, and asset services

Learning Objectives

By the end of this course, participants will be able to:

- Build contract governance, ownership, and handover controls
- Analyze obligations, deliverables, performance, and payment evidence
- Apply change, notice, risk, and issue workflows
- Evaluate supplier relationships and claims interfaces
- Prioritize reporting, escalation, and corrective actions



- Build a Contract Management Control File

Course Agenda

Day 1: Handover and Contract Governance

- Award-to-Operations Handover Checklist
- Contract Governance and Decision-Rights Matrix
- Obligation Ownership Register
- Contract Document and Record Index
- Contract Management Plan Control Map

Day 2: Deliverables, Performance, and Payment

- Deliverable and Acceptance Tracking Matrix
- Performance Measure and Evidence Schedule
- Supplier Review Meeting Scorecard
- Payment Authorization Control Sheet
- Performance Variance and Corrective-Action Log

Day 3: Change, Notice, Risk, and Issues

- Contract Change Request Workflow
- Notice Requirement and Communication Register
- Contract Risk and Opportunity Matrix
- Issue Ownership and Escalation Path
- Claims Interface Evidence Checklist

Day 4: Supplier Governance and Closeout

- Supplier Relationship Governance Map
- Commercial Performance Reporting Pack
- Contract Recovery and Improvement Plan
- Closeout Readiness and Completion Checklist
- Lessons-Learned and Knowledge Transfer Record

Day 5: Contract Control Integration Practice

- Exercise: Design Handover and Governance Controls
- Exercise: Test Performance and Payment Evidence
- Exercise: Process Change, Notice, and Risk Decisions
- Exercise: Prepare Supplier Review and Closeout Records
- Capstone Exercise: Contract Management Control File

Practical Exercises

The course uses suggested activities to connect contract records with operational and commercial decisions.

- Suggested activity: build handover, obligation, and governance controls for an outsourced technology contract.
- Suggested activity: test deliverable, performance, payment, and corrective-action evidence for an engineering service.
- Suggested activity: process a logistics contract change through notice, risk, issue, and claims-interface controls.
- Suggested activity: assemble a control file with supplier reporting, escalation, closeout, and lessons-learned records.

FAQs

Who suits advanced contract management controls and performance and what does it assume?

Advanced contract management controls and performance suits professionals who already administer agreements, monitor suppliers, or govern contractual delivery and need integrated control records.

How does contract management controls training differ from contract drafting training?

Contract management controls training focuses on governing delivery after award, while contract drafting training focuses on wording, structure, and risk allocation before signature.

How should contract performance evidence be organized?

Contract performance evidence should be organized by obligation, deliverable, measure, owner, source, review frequency, acceptance decision, variance, corrective action, and the record supporting payment or escalation.

What controls help manage contract changes and notices?

Contract changes and notices are controlled through defined authority, request records, impact analysis, approval gates, communication requirements, deadlines where applicable, updated baselines, and linked evidence.

What should a contract closeout control file contain?

A contract closeout control file should contain completion evidence, open obligations, final payments, unresolved issues, returned assets, access removal, records, approvals, supplier evaluation, and lessons learned.



Conclusion

Participants take back a Contract Management Control File that connects governance, obligations, performance evidence, payments, changes, risks, supplier decisions, and closeout. The file strengthens ownership and traceability across contract delivery. It supports consistent commercial decisions while reserving legal interpretation for qualified advisers.