



CPCM Certified Professional Contract Manager Exam Preparation Course

9 – 13 August 2027
Vienna

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Ref: 639_148992 **Date:** 9 – 13 August 2027 **Location:** Vienna **Fees:** 7500 Euro

Overview

CPCM Certified Professional Contract Manager Exam Preparation Course is a five-day exam-preparation course for contract, procurement, commercial, acquisition, project, and legal operations professionals who leave with a CPCM Exam Preparation File. Participants organize the current handbook, CMBOK competency areas, Contract Management Standard concepts, lifecycle knowledge, buyer and seller perspectives, practice questions, and a study plan. The course supports preparation without promising eligibility or results. Agile Leaders Training Center presents CPCM preparation as structured independent study support.

Who Should Attend

- Contract functions responsible for lifecycle decisions, administration, performance, and closeout
- Procurement and acquisition functions responsible for requirements, sourcing, evaluation, and award
- Commercial functions responsible for value, risk, negotiation, payment, and supplier relationships
- Project functions responsible for contract interfaces, delivery evidence, change, and outcomes
- Legal operations functions responsible for contract review support, records, and issue escalation
- Candidates responsible for planning their CPCM application, study, and examination preparation

The course assumes participants have contract-management experience and leaves out eligibility decisions, application approval, official exam questions, and any guarantee of certification.

Departments and Industries

The course supports departments and industries whose professionals prepare for CPCM while managing buyer-side or seller-side contract work.

- Contracts, procurement, acquisition, and commercial management
- Project management, finance, legal operations, and supplier management
- Construction, engineering, energy, and facilities services
- Technology, telecommunications, and professional services
- Manufacturing, transport, healthcare, and public services

Learning Objectives

By the end of this course, participants will be able to:



- Analyze the current CPCM handbook and preparation requirements
- Use CMBOK competency areas to organize study
- Apply Contract Management Standard concepts across the lifecycle
- Compare buyer and seller contract perspectives
- Diagnose knowledge gaps through practice questions
- Build a focused CPCM review and study plan

Course Agenda

Day 1: CPCM Preparation Framework

- Current CPCM Handbook Review Checklist
- CPCM Candidate Requirement Verification Log
- CMBOK Seventh Edition Competency Map
- Contract Management Standard Fourth Edition Crosswalk
- Personal Exam Preparation Baseline

Day 2: Leadership and Guiding Principles

- Leadership Knowledge Area Review Grid
- Communication and Collaboration Scenario Method
- Ethics and Professional Conduct Decision Matrix
- Contract Management Guiding Principles Map
- Leadership Practice Question Analysis Log

Day 3: Pre-Award and Award Knowledge

- Pre-Award Lifecycle Process Map
- Requirements and Acquisition Planning Review Sheet
- Solicitation and Evaluation Decision Framework
- Negotiation and Award Knowledge Matrix
- Buyer and Seller Perspective Comparison Tool

Day 4: Post-Award and Study Control

- Post-Award Administration Process Map
- Performance and Relationship Management Review Grid
- Change, Issue, and Dispute Scenario Method
- Contract Closeout Knowledge Checklist
- CPCM Knowledge Gap Prioritization Matrix



Day 5: CPCM Exam Preparation Practice

- Exercise: Interpret a CPCM Knowledge Scenario
- Exercise: Compare Buyer and Seller Decisions
- Exercise: Analyze Pre-Award and Award Questions
- Exercise: Diagnose Post-Award Knowledge Gaps
- Capstone Exercise: CPCM Exam Preparation File

Practical Exercises

The course uses suggested activities to apply CPCM knowledge review and exam-preparation methods.

- Suggested activity: map experience from an engineering contract to relevant CMBOK competency areas.
- Suggested activity: compare buyer and seller choices in a technology sourcing scenario.
- Suggested activity: analyze distractors and evidence in lifecycle-based practice questions.
- Suggested activity: build a revision schedule from a scored knowledge-gap matrix and the current official handbook.

FAQs

Who suits CPCM exam preparation training, and what does it assume?

It suits experienced contract, procurement, commercial, acquisition, project, and legal operations professionals and assumes participants will verify their own eligibility and current requirements with the credential owner.

How does CPCM exam preparation differ from general contract management training?

CPCM exam preparation organizes review around the credential's current handbook, CMBOK competencies, Contract Management Standard concepts, lifecycle knowledge, buyer and seller perspectives, practice-question analysis, and personal study gaps rather than teaching one workplace process.

Does a CPCM preparation course grant the CPCM credential?

No. A CPCM preparation course supports independent study; the credential owner determines eligibility, application acceptance, examination administration, certification decisions, and maintenance requirements.

Which references should CPCM candidates verify before studying?

Candidates should verify the current CPCM handbook, examination information, CMBOK edition, Contract Management Standard edition, application rules, and any announced exam updates directly with the credential owner before relying on a study plan.



How should CPCM practice questions be reviewed?

Practice questions should be reviewed by identifying the tested competency, lifecycle stage, buyer or seller perspective, governing concept, evidence in the scenario, distractor logic, and reason for the selected answer.

Conclusion

Participants leave with a CPCM Exam Preparation File containing the handbook checklist, competency map, standards crosswalk, lifecycle review sheets, perspective tool, practice logs, knowledge-gap matrix, and study plan. The file replaces unstructured revision with traceable priorities. It helps candidates align independent preparation with current official references while making no promise of eligibility or examination success.