



Communication-Led Conflict Resolution Practice Training Course

7 – 11 March 2027
Nairobi

Communication-Led Conflict Resolution Practice Training Course

Ref: 695_153113 **Date:** 7 – 11 March 2027 **Location:** Nairobi **Fees:** 4500 Euro

Overview

Communication-Led Conflict Resolution Practice Training Course is a five-day professional course for customer-facing professionals, supervisors, service coordinators, complaints staff, and employees who resolve disagreements and leave with a Constructive Dialogue Plan. Participants diagnose communication breakdowns, listen for interests, ask neutral questions, reframe statements, communicate assertively, structure difficult conversations, build shared solutions, and confirm agreements. Agile Leaders Training Center connects communication-led conflict resolution with practical dialogue routines.

Who Should Attend

- Teams responsible for resolving interpersonal or service-related disagreements
- Supervisors responsible for facilitating difficult conversations
- Coordinators responsible for cross-team communication and follow-up
- Customer-facing staff responsible for maintaining constructive dialogue
- Complaints teams responsible for clarifying perspectives and agreements

The course assumes participants already conduct workplace or customer conversations and leaves out formal mediation, commercial negotiation, broad communication fundamentals, and crisis de-escalation.

Departments and Industries

The course supports departments and industries where disagreements must be resolved through clear, respectful communication.

- Customer relations, complaints, service coordination, and operations
- Healthcare administration, education services, and community services
- Retail, hospitality, transport, and property services
- Human resources, project teams, and shared services
- Technical support, utilities, and professional services

Learning Objectives

By the end of this course, participants will be able to:



- Diagnose communication patterns that sustain disagreement
- Apply active listening and neutral inquiry techniques
- Use reframing and assertive language to clarify interests
- Build structured difficult-conversation plans
- Evaluate options through collaborative problem solving
- Create agreement records and follow-up routines

Course Agenda

Day 1: Communication and Conflict Diagnosis

- Conflict Communication Pattern Map
- Position-Interest Distinction Grid
- Perspective-Taking Prompt Set
- Conversation Purpose Statement
- Dialogue Readiness Checklist

Day 2: Listening and Neutral Inquiry

- Active Listening Cycle
- Open-Ended Question Funnel
- Paraphrase and Summary Technique
- Emotion and Meaning Reflection Guide
- Assumption Testing Question Bank

Day 3: Reframing and Assertive Expression

- Neutral Reframing Formula
- Observation-Impact-Request Statement
- Assertive Boundary Message Builder
- Nonverbal Congruence Review
- Language Trigger Replacement Sheet

Day 4: Difficult Conversations and Agreements

- Difficult Conversation Planning Canvas
- Shared Problem Definition Method
- Collaborative Option Generation Grid
- Agreement Clarity Checklist
- Conversation Follow-Up Record



Day 5: Communication-Led Resolution Practice

- Exercise: Diagnose a Communication Breakdown
- Exercise: Conduct an Active Listening Exchange
- Exercise: Reframe Positions and Express Boundaries
- Exercise: Build and Confirm a Shared Agreement
- Capstone: Constructive Dialogue Plan

Practical Exercises

The course uses healthcare administration, retail, project-team, and professional-service scenarios to connect communication behavior with resolution decisions.

- Suggested activity: map statements, assumptions, interests, and communication patterns from a disagreement.
- Suggested activity: practice neutral questions, paraphrasing, reflection, and summarizing in paired dialogue.
- Suggested activity: rewrite triggering language as clear observations, impacts, boundaries, and requests.
- Suggested activity: facilitate option generation and document a shared agreement with follow-up actions.

FAQs

Who suits communication-led conflict resolution training, and what does it assume?

Professionals who manage workplace or customer disagreements suit the training; it assumes experience participating in conversations where perspectives, needs, or expectations differ.

How does communication-led conflict resolution differ from negotiation training?

Communication-led conflict resolution focuses on listening, inquiry, reframing, assertive expression, shared problem definition, and dialogue follow-up, while negotiation training focuses more broadly on bargaining, concessions, and deal terms.

Why is active listening important in conflict resolution?

Active listening helps participants surface meaning, interests, assumptions, and emotion before proposing a solution, reducing avoidable misunderstanding.

How does reframing support difficult conversations?

Reframing supports difficult conversations by turning blame, fixed positions, or inflammatory wording into neutral descriptions that make joint problem solving possible.



What makes a conflict-resolution agreement clear?

A clear conflict-resolution agreement identifies the shared decision, each person's actions, ownership, timing expectations, review points, and the method for raising unresolved issues.

Conclusion

Participants leave with a Constructive Dialogue Plan containing diagnostic prompts, listening questions, reframing formulas, assertive statements, option criteria, agreement fields, and follow-up actions. The plan supports clearer difficult conversations and more consistent resolution behavior. It turns differing perspectives into documented decisions and accountable next steps.