Advanced High-Net-Worth Individual Taxation Course

22 – 26 March 2027
Athens

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Training Center

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Ref: 1179_187096 **Date:** 22 – 26 March 2027 **Location:** Athens **Fees:** 6700 Euro

Overview

Advanced High-Net-Worth Individual Taxation Course is a one-week course for private-client advisers, wealth professionals, family-office finance teams, tax managers, and compliance teams that need an HNWI Tax Position, Risk and Governance File. Participants connect high-net-worth individual taxation, cross-border tax residence, wealth ownership structures, beneficial ownership documentation, and HNWI tax compliance through fact mapping and evidence-based review. Agile Leaders Training Center develops high-net-worth taxation practice.

Who Should Attend

- Teams responsible for private-client tax analysis and advisory review
- Teams responsible for family-office finance, wealth records, and governance
- Teams responsible for cross-border residence, reporting, and documentation
- Teams responsible for investment-structure and beneficial-ownership reviews
- Teams responsible for tax risk, compliance monitoring, and assurance support

The course assumes participants can analyze individual financial facts, ownership records, and tax documents; it leaves out personal tax advice, legal opinions, return preparation, and jurisdiction-specific calculations.

Departments and Industries

The course supports departments and industries that advise, administer, document, or oversee complex individual wealth and tax positions.

- Tax, finance, compliance, risk, legal-operations, and internal-control departments
- Family offices, wealth management, private banking, and fiduciary-services teams
- Professional-services, investment, insurance, and asset-management businesses
- Property, hospitality, technology, and privately owned enterprise groups
- Foundations, trusts, holding structures, and succession-administration teams

Learning Objectives

By the end of this course, participants will be able to:

- Build an HNWI fact, relationship, and asset map
- Analyze residence, source, domicile, and citizenship indicators
- Classify income, gains, transfers, and ownership exposures
- Evaluate treaty, reporting, and beneficial-ownership questions
- Diagnose tax-compliance risks and evidence gaps
- Create governance, review, and advisory decision records

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Course Agenda

Day 1: HNWI Facts and Tax Nexus

- HNWI Relationship and Stakeholder Map
- Personal Fact, Asset, and Liability Register
- Residence, Domicile, and Citizenship Indicator Matrix
- Source and Taxing-Nexus Analysis Grid
- Tax Position Assumption and Evidence Log

Day 2: Income, Gains, and Ownership

- Employment, Business, and Professional Income Classification
- Investment, Property, and Capital-Event Exposure Map
- Direct and Entity Ownership Structure Chart
- Trust, Foundation, and Partnership Interest Matrix
- Beneficial Ownership Documentation File

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Day 3: Cross-Border Tax Questions

- Treaty Residence and Tie-Breaker Decision Tree
- Source and Residence Taxing-Rights Matrix
- Double-Tax Relief Evidence Worksheet
- Financial-Account Reporting Responsibility Map
- Cross-Border Information and Disclosure Register

Day 4: Succession, Risk, and Governance

- Lifetime Transfer and Wealth-Succession Event Map
- Estate, Heir, and Ownership-Continuity Question Set
- HNWI Tax Risk and Control Matrix
- Compliance Review and Escalation Protocol
- Tax Governance Calendar and Decision Record

Day 5: Integrated HNWI Tax Practice

- Exercise: Construct the HNWI Fact and Asset Map
- Exercise: Analyze Residence and Taxing Nexus
- Exercise: Review Ownership and Reporting Evidence
- Exercise: Prioritize Tax Risks and Governance Actions
- Capstone Exercise: HNWI Tax Position, Risk and Governance File

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Practical Exercises

The course uses suggested activities that connect individual facts, asset records, ownership evidence, and governance decisions.

- Suggested activity: map residence indicators, income sources, and assets for a mobile executive with investment holdings
- Suggested activity: trace beneficial ownership and reporting responsibilities through a family-office structure
- Suggested activity: assess succession events and evidence gaps for a privately owned enterprise group
- Suggested activity: present a risk-ranked review plan with owners, escalation points, and decision records

FAQs

Who suits advanced high-net-worth individual taxation training?

Private-client advisers, wealth professionals, family-office finance teams, tax managers, and compliance teams suit the training. Participants should already analyze financial facts, ownership records, and tax documents.

How does high-net-worth individual taxation differ from general personal tax training?

High-net-worth individual taxation integrates mobility, multiple income types, complex ownership, cross-border reporting, succession events, tax risk, and governance, while general personal tax training typically addresses routine individual filing concepts.

How is tax residence analyzed for high-net-worth individuals?

Tax residence is analyzed through documented residence, domicile, citizenship, presence, home, relationship, and economic indicators, followed by the applicable domestic and treaty decision process and an evidence-backed conclusion.

Why does beneficial ownership matter in HNWI tax compliance?

Beneficial ownership identifies the natural persons who ultimately own, control, or benefit from assets and arrangements, helping teams map reporting responsibilities, test transparency, and identify evidence gaps.

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How should HNWI tax risks be governed?

HNWI tax risks should be governed through a current fact base, a risk-and-control matrix, documented assumptions, evidence ownership, review deadlines, escalation criteria, and an advisory decision record.

Conclusion

Participants take back an HNWI Tax Position, Risk and Governance File containing fact maps, residence analysis, income classifications, ownership charts, reporting records, succession questions, a risk register, and governance actions. The file makes complex tax questions traceable to facts and evidence. It also aligns advisers, finance, wealth, and compliance teams around review decisions.