



Unified VAT Agreement Application Training Course

22 – 26 March 2027
Athens

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Ref: 1191_187978 **Date:** 22 – 26 March 2027 **Location:** Athens **Fees:** 6700 Euro

Overview

Unified VAT Agreement Application Training Course is a one-week advanced course for tax managers, finance managers, accountants, compliance professionals, and advisers responsible for VAT operations, who leave with a Regional VAT Operating Control Pack. The course compares agreement architecture with domestic implementation, place-of-supply analysis, input tax evidence, reverse charge operations, cross-border VAT decisions, and VAT compliance governance. Agile Leaders Training Center develops Unified VAT Agreement application practice.

Who Should Attend

- Teams responsible for VAT policy interpretation and jurisdiction comparison
- Teams responsible for taxable-supply classification and place-of-supply decisions
- Teams responsible for input and output tax processing
- Teams responsible for cross-border invoicing and transaction evidence
- Teams responsible for VAT returns, controls, and exception management
- Teams responsible for monitoring domestic VAT guidance and operational updates

The course assumes participants already handle VAT transactions or review tax-sensitive processes, and it leaves out introductory bookkeeping, legal opinions, jurisdiction-specific filing instruction, and advice on live disputes.

Departments and Industries

The course supports departments and industries that manage taxable transactions across more than one operating jurisdiction.



- Tax, finance, accounting, compliance, and shared-service departments
- Procurement, sales, logistics, legal, and commercial departments
- Manufacturing, energy, construction, and infrastructure organizations
- Retail, e-commerce, telecommunications, and technology organizations
- Transport, hospitality, healthcare, and professional-service organizations

Learning Objectives

By the end of this course, participants will be able to:

- Compare the Unified VAT Agreement with domestic implementation sources
- Apply taxable-person and supply-classification decision tools
- Analyze place-of-supply and reverse charge scenarios
- Evaluate input tax evidence and output tax records
- Build VAT controls, exception routes, and update routines
- Use a Regional VAT Operating Control Pack



Course Agenda

Day 1: Framework Architecture and Comparison

- Unified VAT Agreement Architecture Map
- Agreement-to-Domestic-Rule Comparison Matrix
- Implementing-State Source Hierarchy
- VAT Terminology and Interpretation Register
- Jurisdiction Update Monitoring Protocol

Day 2: Taxable Persons and Supply Classification

- Taxable-Person Status Decision Tree
- Registration Exposure Assessment Grid
- Goods and Services Classification Worksheet
- Zero-Rated and Exempt Supply Test
- Transaction Scope and Evidence Checklist



Day 3: Place of Supply and Cross-Border Decisions

- Goods Place-of-Supply Decision Map
- Services Place-of-Supply Analysis Grid
- Reverse Charge Mechanism Worksheet
- Imports and Exports Treatment Comparator
- Cross-Border VAT Decision Record

Day 4: Tax Operations, Evidence, and Controls

- Input Tax Deduction Evidence Test
- Output Tax Reconciliation Schedule
- Tax Invoice Validation Checklist
- VAT Return Control Register
- VAT Exception and Escalation Matrix

Day 5: Regional VAT Operating Practice

- Exercise: Compare Agreement and Domestic Rules
- Exercise: Classify a Multi-Party Supply
- Exercise: Resolve a Cross-Border Place-of-Supply Case
- Exercise: Test Input Tax Evidence and Controls
- Capstone Exercise: Regional VAT Operating Control Pack

Practical Exercises

The course uses suggested activities that connect Unified VAT Agreement application with operational decisions.

- Suggested activity: classify a multi-party manufacturing supply chain across implementing states
- Suggested activity: document place-of-supply reasoning for digital services
- Suggested activity: test input tax evidence for a hospitality procurement file
- Suggested activity: design an exception route for a logistics VAT return

FAQs

Who suits Unified VAT Agreement application training, and what does it assume?

Professionals who handle VAT policy, transaction classification, invoicing, evidence, returns, controls, or cross-border reviews suit the training. It assumes working familiarity with VAT processes and responsibility for checking current domestic guidance.

How does Unified VAT Agreement application training differ from introductory VAT training?

Unified VAT Agreement application training compares common architecture with domestic implementation and applies decision, evidence, control, and update tools. Introductory VAT training explains basic concepts and routine transaction processing.

Why must VAT decisions compare domestic implementation?

VAT decisions must compare domestic implementation because the agreement provides a common framework while each implementing state applies it through its own laws, regulations, guidance, systems, and transition arrangements.

How should place-of-supply decisions be documented?

Place-of-supply decisions should record the transaction facts, parties, supply type, applicable decision rule, exceptions considered, evidence reviewed, domestic source checked, conclusion, owner, and approval route.



What should VAT compliance governance monitor?

VAT compliance governance should monitor source updates, transaction classifications, tax invoices, input tax evidence, output tax reconciliation, returns, exceptions, corrections, escalation, and accountable follow-through.

Conclusion

Participants take back a Regional VAT Operating Control Pack containing comparison matrices, decision trees, transaction records, evidence tests, control registers, and update routines. The pack changes fragmented VAT judgments into a documented review process. It supports consistent analysis while preserving the need to verify current domestic requirements and seek advice for live cases.