



The Compensation And Benefit Design Training Course

3 – 7 May 2027
Addis Ababa

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Ref: 7_223225 **Date:** 3 – 7 May 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Overview

The Compensation And Benefit Design Training Course is a 1-week technical course for remuneration specialists, reward analysts, payroll directors and human resources leaders who leave with an integrated Grade and Pay Structure Blueprint. Organizations often struggle with misaligned grade scales, internal inequities and unsustainable allowance models. This course addresses those structural flaws through quantitative pay curve construction, benchmark modeling and defensible job leveling methods. The Compensation And Benefit Design Training Course is delivered by Agile Leaders Training Center.

Who Should Attend

- Remuneration professionals responsible for base pay architecture and grade structures
- Reward specialists responsible for market pricing, survey matching and benchmark analytics
- Benefits administrators responsible for statutory entitlements and supplemental perk design
- Human resources directors responsible for internal pay equity governance and wage compliance
- Payroll controllers responsible for gross-to-net formulas and allowance administration

The course assumes participants already calculate basic workforce pay differentials and interpret departmental staffing budgets, leaving out entry-level human resources orientation and introductory math.

Departments and Industries

The course serves technical remuneration professionals across diverse operational environments.

- Total rewards and performance remuneration divisions
- Corporate finance and human capital analytics departments
- Commercial banking and financial services firms
- Telecommunications and digital infrastructure providers
- Industrial manufacturing and supply chain enterprises
- Healthcare operations and clinical network organizations

Learning Objectives

By the end of this course, participants will be able to:



- Evaluate job sizes using point-factor methods and analytical ranking matrices
- Construct market-aligned pay structures using midpoint progression and range spread formulas
- Analyze market survey percentiles using compa-ratio and range penetration analytics
- Design equitable cash allowance bundles that satisfy statutory labor mandates
- Audit pay progression mechanisms to prevent structural compression across pay grades
- Build total remuneration scorecards connecting merit increments with financial affordability limits

Course Agenda

Day 1: Job Evaluation and Internal Architecture

- WorldatWork Total Rewards Model for Pay Strategy Formulation
- Korn Ferry Hay Guide Chart-Profile Method for Factor Weighting
- Mercer International Position Evaluation Guide for Benchmark Sizing
- Willis Towers Watson Global Grading System Matrix for Grade Leveling
- Analytical Job Sizing Audit Sheet for Internal Hierarchy Validation

Day 2: Market Data Analytics and Pay Band Construction

- Salary Benchmark Percentile Formula for External Alignment Analysis
- Range Spread and Midpoint Differential Calculation Methodology
- Linear Regression Pay Curve Modeling for Market Line Determination
- Compa-Ratio Distribution Matrix for Workforce Positioning Assessment
- Range Penetration Assessment Grid for In-Band Equity Tracking

Day 3: Statutory Allowances and Benefits Formulation

- Statutory Pension Annuity Deduction Formula and Contribution Tables
- Severance Award Proration Schedule for Service Tenure Bands
- Overtime Hourly Rate Calculation Framework for Operational Shifts
- Statutory Minimum Base-Wage Allocation Model for Headcount Ratios
- Flexible Perquisites Allocation Matrix for Executive Health Offerings

Day 4: Variable Incentives and Pay Equity Governance

- Merit Pay Increase Matrix Linking Appraisal Scores to Band Positions
- Short-Term Incentive Funding Formula for Operational Performance Units
- Internal Pay Compression Diagnostic Grid for Peer Groups
- Living-Wage Threshold Assessment Table for Entry-Tier Alignment
- Remuneration Policy Control Document for Pay Line Changes



Day 5: Practical Structure Modeling and Capstone

- Exercise: Calibrating Job Evaluation Scores across Technical Functions
- Exercise: Building a Five-Grade Pay Band with Range Spread Ratios
- Exercise: Auditing Gross Settlements for Overtime and Severance Accruals
- Exercise: Formulating Merit Matrices under Tight Financial Budget Ceilings
- Capstone: Presenting an Integrated Grade and Pay Structure Blueprint

Practical Exercises

The course includes applied exercises connecting analytical rewards modeling with organizational budgeting choices.

- Suggested activity: evaluate technical benchmark positions using point-factor job evaluation matrices
- Suggested activity: model grade midpoints, overlap percentages and range spreads from survey data
- Suggested activity: calculate statutory severance awards across tenure tiers under labor provisions
- Suggested activity: audit workforce pay distributions to identify and resolve internal compression traps

FAQs

Who suits The Compensation And Benefit Design Training Course and what does it assume?

The Compensation And Benefit Design Training Course suits reward analysts, payroll leads and human resources directors. It assumes participants already evaluate organizational hierarchies and calculate salary figures, while omitting basic payroll bookkeeping.

How does this course differ from general human resources training?

The Compensation And Benefit Design Training Course focuses strictly on mathematical remuneration formulas, point-factor job evaluations, market regression modeling and statutory pay compliance, rather than broad employee relations or talent acquisition routines.

How are market survey percentiles applied when creating pay bands?

Market percentiles establish the competitive median and anchor grade midpoints. Reward analysts apply linear regression to smooth market anomalies, establishing defensible minimums and maximums across grade hierarchies.

How does job evaluation establish defensible internal equity?

Job evaluation frameworks assign objective weightings to organizational duties based on technical know-how, problem-solving and accountability. This decouples individual employee tenure from structural role valuation.



How does base pay structure design prevent wage compression?

Structured midpoint differentials and disciplined merit matrices prevent pay compression by ensuring experienced personnel advance through pay ranges while keeping starting wages aligned with external market baselines.

Conclusion

Participants take back a Grade and Pay Structure Blueprint that establishes clear midpoint differentials, defensible job evaluation scales and sustainable allowance allocations. This work product enables human resources teams to eliminate pay compression and maintain internal equity. Organizations gain transparent remuneration governance that aligns compensation spending with market realities.