



Mastering Strategic Financial Forecasting and Planning Training Course – 1 Week

11 – 15 October 2027
Addis Ababa

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Ref: 83_223301 **Date:** 11 – 15 October 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Overview

Modern corporate finance requires rigorous methods to project performance under market volatility and operational uncertainty. This one-week programme equips professionals to master strategic financial forecasting and planning through practical modeling, scenario testing, and risk-adjusted analysis. Participants evaluate how organizational strategy translates into clear operating assumptions, responsive capital policies, and measurable performance indicators. This course is delivered by Agile Leaders Training Center.

Who Should Attend

- Financial analysts and forecasting professionals seeking to sharpen long-range planning models.
- Budgeting and planning managers responsible for organizational projections and resource allocation.
- Corporate finance executives and controllers establishing performance targets and capital policies.
- Investment analysts and treasury professionals evaluating capital requirements and funding options.
- Strategic planning professionals aligning departmental performance with enterprise growth objectives.

Departments and Industries

This programme serves finance and corporate planning professionals across capital-intensive and rapidly evolving sectors.

- Finance, Treasury, and Corporate Development
- Strategic Planning and Enterprise Risk Management
- Project Management, Operations, and Business Architecture
- Infrastructure, Real Estate, and Renewable Energy
- Banking, Financial Services, Oil and Gas, and Telecommunications
- Healthcare, Pharmaceuticals, Public Sector Agencies, and Growing Enterprises

Learning Objectives

By the end of this course, participants will be able to:



- Apply advanced financial forecasting and scenario planning methods to address market uncertainty.
- Build dynamic financial models in spreadsheets to support strategic corporate decisions.
- Formulate and execute structured financial policies aligned with long-term enterprise goals.
- Evaluate organizational health using financial ratios, margins, and sustainability metrics.
- Establish structured financial plans that reinforce business resilience and operational stability.
- Present professional forecast outputs and strategic recommendations to senior leadership.

Course Agenda

Day 1: Advanced Financial Forecasting Techniques

- Core principles of reliable and accurate financial forecasting
- Data-driven forecasting methods and predictive analytics workflows
- Scenario planning structures for navigating market volatility
- Application of artificial intelligence and machine learning tools in financial forecasting
- Developing dependable forecast reporting structures for leadership review
- Identifying and resolving common financial forecasting pitfalls
- Review and reflection on advanced forecasting practices

Day 2: Financial Modeling for Strategic Decision-Making

- Building integrated three-statement financial models from operating assumptions
- Modeling dynamic revenue drivers and multi-tiered profitability scenarios
- Applying spreadsheet models to evaluate capital investment options
- Projecting business expansion pathways through structured financial modeling
- Conducting sensitivity analysis and risk-adjusted scenario simulations
- Using quantitative model outputs to test strategic corporate choices
- Review and reflection on practical financial modeling for executive decision-making

Day 3: Implementing Strategic Financial Policies

- Designing corporate financial strategies aligned with organizational vision
- Harmonizing financial operating policies with long-term corporate goals
- Optimizing capital structure, debt capacity, and funding mechanisms
- Developing cost efficiency initiatives and sustainable value creation programs
- Maintaining regulatory compliance and governance standards across financial plans
- Translating overarching financial policies into departmental execution plans
- Review and reflection on institutionalizing sound corporate financial policies



Day 4: Measuring Financial Performance and Business Sustainability

- Selecting key performance indicators and financial metrics for executive dashboards
- Conducting ratio analysis, margin breakdown, and return on investment tracking
- Trend identification, variance tracking, and interactive dashboard design
- Integrating environmental and sustainability metrics into financial impact models
- Formulating long-term financial architecture to safeguard organizational stability
- Establishing feedback mechanisms for continuous performance enhancement
- Review and reflection on managing financial health for sustainable corporate growth

Day 5: Practical Application and Final Assessment

- Assembling an integrated corporate financial plan across business units
- Rolling out coordinated forecasting procedures across operating departments
- Structuring professional financial presentations and communicating assumptions
- Adjusting financial plans under adverse macroeconomic conditions
- Final capstone presentation of an integrated strategic financial plan
- Developing departmental action roadmaps for workplace execution
- Course summary, peer feedback, and closing assessment debrief

Practical Exercises and Course Toolbox

Participants apply core principles through hands-on modeling exercises, case scenarios, and structured toolsets.

- Spreadsheet financial modeling templates and driver-based forecasting worksheets
- Scenario planning matrix and risk sensitivity modeling toolkit
- Strategic financial policy checklists and capital structure optimization guides
- Executive KPI dashboard frameworks and financial sustainability scorecards
- Integrated financial plan presentation exercise with peer and instructor feedback

FAQs

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

There are no formal academic qualifications required for enrolment. However, participants should possess a practical working knowledge of basic accounting, budgeting principles, and routine financial reporting. The syllabus is designed for professionals working in finance, corporate strategy, or planning functions who want to advance their capabilities in multi-scenario forecasting, financial modeling, and long-range planning.



How long is each day's session, and is there a total number of hours required for the entire course?

Each day is structured to deliver approximately four to five hours of instruction, structured exercises, and group discussions. The complete one-week programme encompasses 20 to 25 instructional hours.

What is the difference between financial modeling and financial forecasting, and why are both needed?

Financial forecasting involves estimating future performance using historical results, economic indicators, and scenario assumptions to address what might happen. Financial modeling provides the mathematical framework, usually built in spreadsheets, to link operating assumptions, calculate financial statements, and quantify the balance sheet and cash impact. Forecasting establishes the strategic outlook, while modeling provides the analytical engine to evaluate decisions.

Conclusion

Participants complete the course equipped with rigorous capabilities to project revenue, stress-test business decisions, and align financial policies with strategic corporate priorities. By combining structured forecasting methods with dynamic modeling tools, finance professionals gain the precision needed to guide executive leadership and safeguard enterprise stability.