



Contract Performance Recovery and Resilience Training Course

27 September – 1 October 2027
Addis Ababa

Contract Performance Recovery and Resilience Training Course

Ref: 629_223847 **Date:** 27 September – 1 October 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Overview

Contract Performance Recovery and Resilience Training Course is a one-week professional course for contract and supplier functions who leave with a Contract Recovery and Resilience Portfolio. Participants conduct contract health checks, reset changed operating assumptions, assess supplier resilience, restore performance, govern remote administration, review relief and change routes, prepare renegotiation, prevent disputes, and plan continuity. The course turns disruption evidence into controlled recovery decisions. Agile Leaders Training Center presents contract performance recovery and resilience as a contract-lifecycle discipline.

Who Should Attend

- Contract functions responsible for post-award control, records, changes, and recovery decisions
- Procurement functions responsible for supplier continuity, sourcing dependencies, and commercial responses
- Commercial functions responsible for relief positions, renegotiation preparation, and risk allocation
- Project functions responsible for disrupted deliverables, recovery milestones, and interface coordination
- Legal operations functions responsible for evidence organization, referrals, and dispute avoidance
- Supplier-management functions responsible for resilience reviews, performance recovery, and continuity assurance

The course assumes participants manage active contracts and supplier performance at work, and it leaves out basic contract administration, enterprise continuity design, crisis command, and jurisdiction-specific legal advice.

Departments and Industries

The course supports departments and industries managing contracts through disrupted operating conditions.

- Contracts, procurement, commercial, and supplier management
- Projects, operations, legal operations, and risk
- Energy, utilities, construction, and manufacturing
- Transport, logistics, telecommunications, and technology
- Healthcare, facilities, hospitality, and professional services

Learning Objectives

By the end of this course, participants will be able to:

- Apply a contract health-check method to disrupted agreements
- Analyze changed assumptions, dependencies, and supplier resilience
- Build remote governance and performance recovery controls
- Evaluate relief, change, and risk-allocation routes
- Use evidence to prepare renegotiation and prevent disputes
- Build continuity clauses and contract recovery portfolios

Course Agenda

Day 1: Contract Health and Changed Assumptions

- Contract Health-Check Portfolio
- Changed Operating Assumptions Register
- Performance Baseline Variance Map
- Critical Obligation Dependency Matrix
- Disruption Evidence Intake Checklist

Day 2: Supplier Resilience and Remote Governance

- Critical Supplier Resilience Map
- Supplier Capacity Evidence Review
- Continuity Dependency Heat Map
- Remote Contract Governance Protocol
- Digital Record and Decision Index

Day 3: Performance Recovery and Contract Routes

- Contract Performance Recovery Plan
- Recovery Milestone Control Board
- Relief and Change Decision Record
- Risk Allocation Review Matrix
- Variation and Termination Route Checklist

Day 4: Renegotiation, Disputes and Continuity

- Renegotiation Preparation Pack
- Commercial Option Comparison Grid
- Dispute-Avoidance Evidence Trail
- Continuity Clause Review Sheet
- Contract Recovery Governance Calendar



Day 5: Contract Recovery Practice

- Exercise: Diagnose Contract Health and Assumptions
- Exercise: Map Supplier Resilience and Dependencies
- Exercise: Design Performance Recovery Controls
- Exercise: Prepare Renegotiation and Continuity Options
- Capstone Exercise: Contract Recovery and Resilience Portfolio

Practical Exercises

The course uses suggested activities to apply contract recovery and resilience tools in different operating settings.

- Suggested activity: diagnose changed assumptions and evidence gaps in an energy services contract.
- Suggested activity: map supplier resilience and dependencies for a healthcare supply agreement.
- Suggested activity: compare relief, variation, and recovery routes for a disrupted transport project.
- Suggested activity: prepare renegotiation and continuity records for a technology services contract.

FAQs

Who suits contract performance recovery and resilience training, and what does it assume?

It suits contract, procurement, commercial, project, legal operations, supplier-management, and contract-owner functions and assumes participants manage active agreements and supplier performance.

How does contract performance recovery differ from enterprise business continuity?

Contract performance recovery restores obligations, supplier outputs, governance, records, and commercial decisions within active agreements, while enterprise business continuity addresses the wider organization's ability to sustain prioritized operations.

What does a contract health check examine after disruption?

A contract health check examines changed assumptions, obligation status, supplier capacity, performance variance, dependencies, evidence quality, governance routes, change options, unresolved risks, and recovery priorities.

How does evidence support contract renegotiation after disruption?

Evidence supports contract renegotiation by recording changed conditions, performance effects, dependency constraints, prior decisions, notices, cost or schedule impacts, recovery options, and the rationale for proposed terms.



What makes a contract resilience plan operational?

A contract resilience plan becomes operational when it assigns owners, critical dependencies, supplier evidence, recovery milestones, governance forums, escalation routes, continuity options, decision records, and review dates.

Conclusion

Participants leave with a Contract Recovery and Resilience Portfolio containing a health check, assumptions register, resilience map, governance protocol, recovery plan, route record, renegotiation pack, evidence trail, and continuity review. The portfolio replaces improvised responses with traceable contract decisions. It connects disruption evidence to performance recovery, supplier continuity, commercial options, and lifecycle governance.