Advanced Customs Duty and Indirect Tax Strategy Training Course

1 – 5 November 2027
Addis Ababa

AGILE LEADERS
Training Center

Advanced Customs Duty and Indirect Tax Strategy Training Course

Ref: 1110_224273 **Date:** 1 – 5 November 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Overview

Advanced Customs Duty and Indirect Tax Strategy Training Course is a one-week course for tax managers, customs specialists, finance teams, trade compliance professionals, procurement leaders and supply chain managers, who leave with a Customs and Indirect Tax Decision Pack. Participants connect tariff classification, customs valuation, origin evidence, import tax, landed cost, transaction controls and audit readiness without receiving country-specific legal advice. Agile Leaders Training Center develops customs duty and indirect tax strategy capability.

Who Should Attend

- Tax teams responsible for indirect tax positions and import transaction controls
- Customs teams responsible for classification, valuation, origin and declarations
- Finance teams responsible for landed cost, provisions and reconciliation
- Trade compliance teams responsible for evidence, risk and audit readiness
- Procurement teams responsible for supplier terms and import cost decisions
- Supply chain teams responsible for cross-border flows and customs data

The course assumes participants can interpret import documents and transaction data, and it leaves out legal opinions, filing representation and country-specific tax advice.

Departments and Industries

The course supports departments and industries that manage customs exposure and indirect tax on cross-border goods.

- Finance, tax, treasury and internal audit
- Customs, global trade and regulatory compliance
- Manufacturing, retail and consumer goods
- Energy, industrial equipment and engineering supply chains
- Logistics, freight forwarding and distribution
- Procurement, sourcing and commercial operations

Learning Objectives

By the end of this course, participants will be able to:

- Apply classification governance to customs master data
- Analyze customs valuation methods and transaction evidence
- Evaluate preferential and non-preferential origin claims
- Build landed-cost and import-tax scenario models
- Diagnose declaration, control and audit-trail weaknesses
- Prioritize customs and indirect-tax risk actions

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Course Agenda

Day 1: Classification and Customs Governance

- Harmonized System Classification Decision Record
- Product Description and Attribute Evidence Sheet
- Tariff Master-Data Ownership Matrix
- Classification Change and Approval Workflow
- Customs Duty Exposure Map

Day 2: Valuation and Transaction Evidence

- WTO Customs Valuation Method Sequence
- Transaction Value Evidence File
- Valuation Adjustment and Charge Analysis
- Related-Party Price Review Checklist
- Alternative Valuation Method Decision Tree

Day 3: Origin and Import Tax

- Preferential and Non-Preferential Origin Map
- Origin Rule Qualification Worksheet
- Supplier Origin Evidence Control
- Import Indirect-Tax Base Reconciliation
- Landed-Cost Scenario Model

Day 4: Controls, Risk and Audit Readiness

- Customs Declaration Control Matrix
- Trade Data Reconciliation Method
- Customs and Indirect-Tax Risk Register
- Post-Clearance Audit Evidence Index
- Cross-Functional Customs Decision Report

Day 5: Customs Strategy Practice

- Exercise: Resolve a Tariff Classification Case
- Exercise: Rebuild a Customs Valuation File
- Exercise: Test an Origin Qualification Claim
- Exercise: Reconcile Landed Cost and Import Tax
- Capstone Exercise: Customs and Indirect Tax Decision Pack

Practical Exercises

The course uses suggested activities to convert shipment and transaction evidence into controlled customs decisions.

- Suggested activity: classify a product from technical attributes and supporting records
- Suggested activity: challenge transaction value and proposed adjustments
- Suggested activity: test supplier origin evidence against a stated rule
- Suggested activity: present a risk-ranked customs and import-tax action plan

FAQs

Who suits advanced customs duty and indirect tax strategy training, and what does it assume?

Tax, customs, finance, trade compliance, procurement and supply chain professionals suit the training. It assumes familiarity with import documents, product data and transaction records.

How does customs duty and indirect tax strategy training differ from basic import procedures training?

Customs duty and indirect tax strategy training focuses on evidence, governance, risk and cross-functional decisions; basic import procedures training commonly focuses on document flow and routine clearance steps.

How is customs value determined for duty analysis?

Customs value analysis starts with transaction value and its supporting conditions and adjustments, then considers the ordered alternative methods when transaction value cannot be used.

Why do rules of origin affect customs duty strategy?

Rules of origin affect eligibility for preferential treatment, evidence requirements, supplier controls, tariff treatment and the defensibility of an origin claim.

What supports customs and indirect tax audit readiness?

Audit readiness depends on governed master data, consistent declarations, valuation and origin files, reconciliations, approvals, exception records and traceable corrective actions.

Conclusion

Participants take back a Customs and Indirect Tax Decision Pack containing classification records, valuation files, origin worksheets, landed-cost models, control matrices and a risk register. The pack makes assumptions, ownership and evidence gaps traceable. It supports import-cost decisions, declaration controls, audit preparation and cross-functional risk reporting.