



Mastering Stakeholder Engagement Training Course: Best Practices and Strategies

16 – 20 November 2026
Addis Ababa

Mastering Stakeholder Engagement Training Course: Best Practices and Strategies

Ref: 36297_225005 **Date:** 16 – 20 November 2026 **Location:** Addis Ababa **Fees:** 4500 Euro

Course Overview:

The course is an intensive program designed to equip professionals with the essential skills and knowledge to effectively engage with stakeholders. This course covers best practices in stakeholder engagement, effective stakeholder management, and stakeholder identification techniques. Participants will master various methods for stakeholder engagement, planning stakeholder engagement strategies, managing stakeholder conflict, and evaluating stakeholder engagement processes. The course will delve into project lifecycle stakeholder roles, practical engagement skills, stakeholder analysis tools, and conflict resolution in stakeholder management.

Target Audience:

- Project Managers
- Business Analysts
- Corporate Communication Officers
- Environmental Managers
- HR Managers
- Consultants
- Team Leaders

Targeted Organizational Departments:

- Project Management
- Corporate Communications
- Human Resources
- Environmental Management
- Corporate Strategy
- Public Relations

Targeted Industries:

- Environmental Management
- Corporate Consulting
- Public Sector
- Non-Governmental Organizations NGOs
- Healthcare
- Technology
- Education

Course Offerings:

By the end of this course, participants will be able to:

- Implement best practices in stakeholder engagement
- Develop effective stakeholder management strategies
- Identify and prioritize stakeholders using advanced techniques
- Apply various methods for stakeholder engagement
- Plan and execute detailed stakeholder engagement strategies
- Manage conflicts with and between stakeholders
- Monitor and evaluate stakeholder engagement processes
- Utilize stakeholder analysis tools effectively
- Communicate effectively with stakeholders across different industries

Training Methodology:

This course utilizes a blend of interactive methodologies to ensure a complete training experience. Participants will engage in case studies, group work, interactive sessions, and feedback sessions. Real-world examples and practical exercises will be incorporated to enhance understanding and application of stakeholder engagement techniques.

Course Toolbox:

- Stakeholder Engagement Handbook
- Practical Methods Notes
- Checklists for Stakeholder Engagement
- Templates for Stakeholder Communication
- Online Resources for Stakeholder Management
- Case Study Workbooks

Course Agenda:

Day 1: Introduction to Stakeholder Engagement

- **Topic 1:** Background and Context of Stakeholder Engagement
- **Topic 2:** How Does the Handbook Work?
- **Topic 3:** What Do We Mean by Engagement?
- **Topic 4:** What Is a Stakeholder?
- **Topic 5:** Why Is Stakeholder Engagement Beneficial?
- **Topic 6:** Challenges and Limits to Engagement
- **Reflection & Review:** Key Points to Consider for Effective Stakeholder Engagement

Day 2: Why Engage with Stakeholders

- **Topic 1:** Why Engage with Stakeholders
- **Topic 2:** Scope and Context of Stakeholder Engagement
- **Topic 3:** General Information and Advice from BiodivERSA
- **Topic 4:** Information from Other Researchers and Projects
- **Topic 5:** Key Points to Consider for Effective Stakeholder Engagement
- **Topic 6:** How BiodivERSA Can Help in Stakeholder Engagement
- **Reflection & Review:** Reviewing the Importance and Scope of Stakeholder Engagement

Day 3: How to Identify Stakeholders

- **Topic 1:** How to Identify Stakeholders
- **Topic 2:** Stage 1: Who Are Your Stakeholders?
- **Topic 3:** Stage 2: Assess, Analyse, and Prioritise Stakeholders
- **Topic 4:** Stage 3: Understand Your Stakeholders
- **Topic 5:** Summary of the Three Stages of Stakeholder Identification
- **Topic 6:** Key Points from References on Stakeholder Identification
- **Reflection & Review:** Reflecting on Stakeholder Identification Techniques



Day 4: When to Engage with Stakeholders and Methods for Engagement

- **Topic 1:** When to Engage with Stakeholders
- **Topic 2:** Mapping Stakeholder Roles to Different Stages of the Project Lifecycle
- **Topic 3:** Methods for Engagement
- **Topic 4:** Types of Engagement Methods
- **Topic 5:** Practical Methods Notes
- **Topic 6:** Matching Methods to Levels of Engagement
- **Reflection & Review:** Evaluating Methods and Timing of Stakeholder Engagement

Day 5: Advanced Engagement Strategies and Conflict Management

- **Topic 1:** Planning the Detail of the Engagement
- **Topic 2:** Practicalities, Feasibility, and Implementation of Engagement Plans
- **Topic 3:** Managing Stakeholder Conflict
- **Topic 4:** Conflicts with and Between Stakeholders: Types and Causes
- **Topic 5:** Conflict Management Tools and Constructing a Conflict Timeline
- **Topic 6:** Monitoring and Evaluating the Engagement
- **Reflection & Review:** Complete review and Future Strategies for Stakeholder Engagement

How This Course is Different from Other Stakeholder Engagement Courses:

This course distinguishes itself by offering a holistic and practical approach to stakeholder engagement. Unlike other courses, it integrates complete stakeholder conflict resolution strategies, and practical engagement skills into a single program. This course provides a unique blend of theoretical knowledge and hands-on application, ensuring participants can effectively implement stakeholder engagement strategies in their professional contexts.