



Advanced Brand Strategy Development Training Course (1 Week)

13 – 17 September 2027
Addis Ababa

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Ref: 103600457_225270 **Date:** 13 – 17 September 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Course Overview:

The Advanced Brand Strategy Development is designed for senior brand managers, brand directors, and marketing leaders who oversee brand vision, corporate identity, and stakeholder trust. This executive branding program offers a deep understanding of strategic brand development, brand architecture strategy, visual identity systems for corporations, and co-branding partnerships and strategy.

Through advanced frameworks, global case studies, and strategic simulations, participants will explore how to design and govern brand ecosystems that support corporate strategy, reputation, and long-term equity. This senior-level brand development program goes beyond operational brand management to address brand governance frameworks, strategic co-branding, and stakeholder alignment at board and ministry levels.

By integrating insights from corporate brand strategy programs, executive education in brand strategy, and visual brand leadership for executives, participants will learn how to drive consistency, trust, and strategic advantage through intentional brand design and governance.

Target Audience:

- Chief Marketing Officers and Brand Directors
- Heads of Corporate Communications and Reputation
- Strategy and Governance Executives in Ministries
- Senior Brand Consultants and Advisors
- Senior brand managers, brand directors, and marketing leaders

Targeted Organizational Departments:

- Corporate Strategy and Governance
- Brand and Communications
- Marketing and Stakeholder Relations
- Public Affairs and Reputation Management
- Innovation and Strategic Partnerships

Departments will benefit from strategic brand development and brand governance framework applications that ensure brand alignment and stakeholder trust.

Targeted Industries:

- Government and Public Sector Branding
- Banking and Financial Institutions
- Energy, Telecommunications, and Infrastructure
- Luxury, Retail, and Hospitality
- Healthcare, Education, and Nonprofit Organizations

Industries with complex portfolios or global visibility will gain insights into visual identity systems for corporations and strategic co-branding and alliance management.

Course Offerings:

By the end of this course, participants will be able to:

- Develop and implement strategic brand development frameworks aligned with organizational goals
- Design and manage brand architecture strategies for multi-entity portfolios
- Lead visual identity design for leaders to communicate trust and credibility
- Establish brand governance frameworks for long-term integrity and resilience
- Evaluate and manage co-branding partnerships and alliances
- Strengthen brand alignment, stakeholder trust, and global reputation

Training Methodology:

This advanced brand strategy course follows an interactive, boardroom-level format combining strategic dialogue, group exercises, and high-impact case studies. Participants engage in scenario-based simulations and role-playing that mirror executive-level challenges in brand transformation and governance.

The program incorporates peer learning, case deconstructions of global brand transformations, and workshops on co-branding partnerships and strategy. Reflection and discussion sessions consolidate learning, linking theory with actionable frameworks that executives can apply in their institutions or enterprises.

Course Toolbox:

No physical tools are provided, but participants receive insights and examples, including:

- Brand Architecture Blueprint Canvas
- Co-Branding Evaluation Matrix
- Brand Governance Audit Framework
- Visual Identity System Guidelines Template
- Corporate Reputation and Trust Dashboard
- Strategic Brand Development Playbook



Course Agenda:

Day 1: Strategic Brand Leadership and Corporate Identity Alignment

- **Topic 1:** Defining strategic brand development and leadership responsibility
- **Topic 2:** Aligning corporate vision, culture, and identity for consistent brand expression
- **Topic 3:** Building strategic clarity through brand DNA and purpose statements
- **Topic 4:** Integrating brand strategy into organizational governance and leadership agendas
- **Topic 5:** Executive approaches to brand differentiation and value creation
- **Topic 6:** Case study: Ministry-level branding and stakeholder identity alignment
- **Reflection & Review:** Reflection on strategic leadership's role in defining brand direction

Day 2: Advanced Brand Architecture and Portfolio Governance

- **Topic 1:** Structuring brand portfolios through effective brand architecture strategy
- **Topic 2:** Corporate, endorsed, and hybrid brand architecture models in practice
- **Topic 3:** Managing sub-brands, product lines, and corporate identity relationships
- **Topic 4:** Balancing local and global brand consistency in complex organizations
- **Topic 5:** Portfolio governance and executive oversight of brand equity transfers
- **Topic 6:** Case study: Global enterprise rebranding and brand portfolio optimization
- **Reflection & Review:** Reflection on strategic design of brand architecture and its impact on corporate equity

Day 3: Visual Identity Systems and Symbolic Brand Expression

- **Topic 1:** Visual identity design for leaders: creating meaning through symbols and color
- **Topic 2:** Evolving brand aesthetics in digital transformation and global culture
- **Topic 3:** Designing adaptive visual identity systems for corporations
- **Topic 4:** Communicating values and trust through visual storytelling and design
- **Topic 5:** Managing visual consistency across digital and physical brand touchpoints
- **Topic 6:** Case study: Visual rebranding and maintaining stakeholder trust
- **Reflection & Review:** Reflection on visual identity as a driver of strategic storytelling



Day 4: Strategic Co-Branding and Partnership Leadership

- **Topic 1:** Understanding co-branding partnerships and strategy in modern markets
- **Topic 2:** Evaluating brand fit and alignment in co-branding opportunities
- **Topic 3:** Managing shared equity and risk in strategic partnerships
- **Topic 4:** Co-branding governance models for public-private alliances
- **Topic 5:** Building brand value through innovation-driven collaborations
- **Topic 6:** Case study: Successful and failed co-branding alliances in global corporations
- **Reflection & Review:** Reflection on managing strategic alliances to expand brand influence

Day 5: Brand Governance, Reputation, and Future Readiness

- **Topic 1:** Developing advanced brand governance for ministries and enterprises
- **Topic 2:** Building brand alignment and stakeholder trust through governance structures
- **Topic 3:** Executive metrics and dashboards for brand reputation oversight
- **Topic 4:** Integrating ESG and ethical leadership in brand governance
- **Topic 5:** Future trends in executive education in brand strategy: AI, authenticity, and adaptability
- **Topic 6:** Case study: Crisis reputation management and governance resilience
- **Reflection & Review:** Reflection on sustaining strategic brand value through governance and foresight

FAQ:

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

This course is designed for senior executives and decision-makers with prior experience in communications, marketing, or corporate strategy. Familiarity with brand portfolio management or organizational governance will enhance learning outcomes.

How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session lasts around 4 to 5 hours, including discussions and interactive group work. The total program spans one week, with approximately 25 hours of strategic-level instruction.

How does visual identity design influence corporate reputation and stakeholder trust?

A consistent, strategically governed visual identity strengthens corporate credibility, communicates stability, and fosters emotional connection with stakeholders, enhancing long-term reputation and trust.



How This Course is Different from Other Advanced Brand Strategy Courses:

The Advanced Brand Strategy Development for senior brand managers, brand directors, and marketing leaders focuses on strategic and leadership-level brand development rather than operational management. It combines insights from executive branding programs, visual identity systems for corporations, and strategic co-branding and alliance management, offering a comprehensive perspective on corporate identity governance.

Unlike certification-based programs, this course empowers leaders to interpret and direct brand strategy through governance, policy alignment, and stakeholder engagement. It integrates advanced frameworks for brand alignment, architecture, and trust management—essential for executives shaping the strategic future of institutional and corporate brands.