IIBA ECBA® Exam Prep: Entry Business Analysis Course

15 – 19 February 2027
Addis Ababa

AGILE LEADERS
Training Center

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Overview

Entering the business analysis profession requires a solid grasp of foundational concepts, disciplined requirements gathering, and structured communication. This ECBA Exam Prep: Entry Business Analysis Course establishes the core knowledge areas and practical competencies needed to support project initiatives and prepare for entry-level certification. Participants study how analysts identify business needs, engage with diverse stakeholders, document life cycle requirements, and assess solution options that deliver organizational value. The curriculum bridges conceptual standards with practical workplace scenarios to develop analytical thinking, structured problem-solving, and professional ethics. This course is delivered by Agile Leaders Training Center.

Who Should Attend

- Aspiring business analysts seeking foundational entry credentials and role clarity.
- Junior business analysts and systems analysts wanting to formalize core analytical competencies.
- Project coordinators, project officers, and entry-level product owners managing user requirements.
- Process improvement specialists and operations support staff transitioning into business analysis roles.
- Graduates and cross-functional professionals preparing for the entry business analysis examination.

Departments and Industries

This program supports entry-level analytical roles across structured corporate, technology, and public-sector operational units.

- Business Analysis, Systems Analysis, and Business Improvement Units
- Project Management Offices and Digital Transformation Groups
- Operations Planning, Process Optimization, and Support Teams
- Product Development, Innovation, and Governance Teams
- Banking, Financial Services, Telecommunications, Software Services, and Public Administration

Learning Objectives

By the end of this course, participants will be able to:

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- Explain core business analysis terminology, key concepts, and professional expectations.
- Apply business analysis foundational competencies to solve structured workplace problems.
- Utilize foundational elicitation techniques and document stakeholder engagement outcomes.
- Structure business analysis planning activities, governance steps, and traceability matrices.
- Manage requirements life cycle steps, prioritization criteria, and change impacts.
- Analyze design options, specify functional requirements, and verify solution value.
- Demonstrate structured answering strategies for entry-level business analysis exam questions.

Course Agenda

Day 1: Foundations of Business Analysis and Entry Certification

- Overview of entry certification objectives, syllabus structure, and testing formats
- The business analysis professional role, boundaries, and organizational value
- Core terminology, fundamental concepts, and underlying business principles
- Professional ethics, behavioral characteristics, and the business analysis mindset
- Introduction to core knowledge areas and professional competency levels
- Connecting foundational analytical concepts to practical examination scenarios

Day 2: Business Analysis Core Competencies and Techniques

- Analytical thinking, problem decomposition, and structured problem-solving
- Communication competencies, active listening, and workplace interaction skills
- Organizational awareness, business acumen, and operational process context
- Conceptual introduction to core analysis tools and modeling methodologies
- Core business analysis techniques used at entry-professional levels
- Scenario review: Applying professional competencies to workplace case questions

Day 3: Business Analysis Planning and Stakeholder Engagement

- Planning the business analysis approach across predictive and adaptive frameworks
- Assessing stakeholder complexity, organizational risks, and project formality
- Stakeholder identification, role categorization, and stakeholder engagement planning
- Defining governance frameworks, decision authority, and approval procedures
- Planning requirements information management, structure, and traceability rules
- Practice exercise: Structuring stakeholder communication and planning workflows

Day 4: Elicitation, Collaboration, and Requirements Management

- Preparing for elicitation activities and selecting appropriate interaction formats
- Conducting elicitation using interviews, collaborative workshops, and observation
- Documenting, confirming, and communicating elicitation results across teams
- Managing collaborative stakeholder relationships and resolving conflicting inputs
- Tracing, organizing, and maintaining requirements across project stages
- Prioritizing business needs and evaluating proposed requirements changes

Day 5: Requirements Analysis, Solution Evaluation, and Exam Readiness

- Specifying and modeling requirements using textual statements and basic diagrams
- Verifying requirement quality and validating business alignment against needs
- Understanding requirements architecture, structuring models, and design options
- Analyzing expected solution value and supporting recommendation decisions
- Exam preparation techniques, question breakdown strategies, and time management
- Final review: Competency evaluation, practice questions, and study roadmap planning

Course Toolbox

- Business analysis competency self-assessment frameworks
- Stakeholder engagement planning worksheets and communication matrices
- Requirements documentation templates covering user stories and functional statements
- Requirements traceability matrix and change assessment guides
- Quality validation checklists for requirements statements and design options
- Practice questions and study roadmaps aligned with entry certification standards

FAQs

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

No prior business analysis experience is required. This entry-level preparation course is suitable for participants with general business exposure who wish to enter the business analysis profession.

How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session typically lasts 4 to 5 hours, including breaks and interactive activities. The total course duration is approximately 20 to 25 hours over one week.

Why does the course focus on understanding rather than tools?

The entry certification syllabus emphasizes foundational knowledge, professional thinking, and correct application of concepts. Software tools are introduced conceptually to build understanding rather than through hands-on technical software training.

How This Course Is Different

This program focuses on building genuine analytical reasoning rather than rote memorization. While basic exam preparation courses concentrate solely on test formats, this curriculum helps participants understand the reasoning behind analytical methods, stakeholder communication decisions, and requirements governance. By combining clear knowledge area reviews with practical scenario analysis, participants build durable skills for both the certification exam and real workplace projects.