



Smart Strategies for Sustainable Investment Growth

16 – 20 August 2027
Addis Ababa

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Ref: 103600534_225340 **Date:** 16 – 20 August 2027 **Location:** Addis Ababa **Fees:** 4500 Euro

Course Overview

This course provides a comprehensive strategic framework for understanding smart investment strategies and how they can be applied to support sustainable economic growth within organizations, corporations, and government entities. In today's rapidly evolving global economy, driven by digital transformation and technological advancement, investment decisions must increasingly rely on data-driven analysis, economic evaluation, and strategic planning.

Participants will develop the ability to identify and analyze investment opportunities and evaluate development projects using modern analytical approaches. The course explores market analysis techniques, financial modeling for investment projects, and economic feasibility assessment to ensure sound and sustainable investment decisions.

The program also examines strategic investment planning and portfolio management, enabling organizations to manage investments effectively and align them with long-term development objectives. Participants will learn how to evaluate government investment proposals, design attractive investment packages for development projects, and implement strategies that attract investors and strengthen economic partnerships.

By integrating economic analysis, financial evaluation, and strategic planning, the course equips participants with the knowledge and practical tools needed to support long-term economic development and sustainable growth initiatives.

Target Audience

- Investment Managers
- Strategic Planning Managers
- Project Development Managers
- Investment Analysts
- Economic Partnership Officers
- Program and Development Initiative Managers
- Investment Project Evaluation Specialists
- Economic Development and Investment Consultants

Targeted Organizational Departments

- Investment Management Department
- Strategic Planning Department
- Project Development Department
- Economic Analysis Department
- Investment and Partnership Management Department
- Development Initiatives Department
- Investment Project Evaluation Units

Targeted Industries

- Government Entities
- Economic and Development Authorities
- Investment Funds
- Financial Institutions
- Economic Consulting Firms
- Project Development Companies
- Public Sector and Government-Affiliated Organizations

Course Objectives

By the end of this program, participants will be able to:

- Understand the concept of smart investment strategies and their role in sustainable economic growth.
- Identify and analyze investment opportunities with high economic return potential.
- Apply economic feasibility analysis techniques for development projects.
- Evaluate investment projects using financial modeling tools.
- Manage strategic investments and public investment portfolios.
- Assess investment proposals for government and development projects.
- Design professional investment proposals that attract investors.
- Develop investor attraction strategies and strengthen economic partnerships.

Training Methodology

This course uses an interactive training approach that combines theoretical concepts with practical application. The objective is to enable participants to understand investment strategy concepts and apply them in real organizational environments.

The training includes a blend of interactive lectures, real-world case studies, and practical exercises that simulate investment decision-making processes in both government institutions and large corporations.



Participants will engage in hands-on activities such as analyzing investment opportunities using market analysis frameworks and evaluating development projects through economic feasibility tools. Workshops will also focus on preparing investment proposals and evaluating government investment offers using clear financial and economic criteria.

Group discussions and collaborative exercises will allow participants to analyze real investment scenarios and develop innovative strategies to attract investors and strengthen partnerships. Continuous feedback sessions ensure that participants build practical skills and a deeper understanding of the economic principles behind sustainable investment.

Course Resources

This course focuses on practical insights rather than specialized software tools. Training resources include:

- Case studies on development project investments
- Investment opportunity analysis frameworks
- Practical examples of investment project evaluation
- Real-world investment proposal structures for development projects
- Economic feasibility analysis models

Course Agenda

Day 1: Foundations of Smart Investment and the Digital Economy

- **Topic 1:** The concept of smart investment strategies and their role in sustainable economic growth
- **Topic 2:** Global economic transformation from traditional economies to digital economies
- **Topic 3:** The role of technology and innovation in creating new investment opportunities
- **Topic 4:** The impact of digital infrastructure investment on productivity and economic growth
- **Topic 5:** The relationship between digital transformation and economic development policies
- **Topic 6:** Global investment trends in technology and the digital economy
- **Reflection & Review:** Exploring how digital investment creates new economic opportunities



Day 2: Investment Opportunity Analysis and Decision-Making

- **Topic 1:** Methodologies for identifying and analyzing investment opportunities across markets
- **Topic 2:** Market size analysis and sector growth potential assessment
- **Topic 3:** Investment risk analysis and economic risk management
- **Topic 4:** Using data and economic analysis to support investment decisions
- **Topic 5:** Evaluating investment ideas and transforming them into viable projects
- **Topic 6:** Key factors influencing investor decisions such as regulations, experience, and market potential
- **Reflection & Review:** Practical exercise on analyzing a promising investment opportunity

Day 3: Investment Project Evaluation and Economic Feasibility

- **Topic 1:** Fundamentals of investment project evaluation and its role in economic planning
- **Topic 2:** Principles of economic feasibility analysis for development projects
- **Topic 3:** Cost-benefit analysis in investment projects
- **Topic 4:** Financial indicators used in investment project evaluation
- **Topic 5:** Financial modeling techniques for investment projects
- **Topic 6:** Cash flow analysis in investment project assessment
- **Reflection & Review:** Case study on evaluating the feasibility of an investment project

Day 4: Investment Management and Economic Partnerships

- **Topic 1:** Strategic investment management within organizations
- **Topic 2:** Investment portfolio management and diversification strategies
- **Topic 3:** Public-private partnerships in development projects
- **Topic 4:** Evaluating investment proposals for government projects
- **Topic 5:** Strategies for attracting investors to development initiatives
- **Topic 6:** Managing relationships with investors and strategic partners
- **Reflection & Review:** Evaluating investment proposals and identifying the best investment options



Day 5: Future Investment Strategies for Sustainable Growth

- **Topic 1:** Investing in the digital economy and emerging technologies
- **Topic 2:** Investment in innovation and entrepreneurship ecosystems
- **Topic 3:** Future investment sectors such as technology and energy
- **Topic 4:** The role of artificial intelligence and digital technologies in improving investment decisions
- **Topic 5:** Designing investment strategies that support sustainable economic growth
- **Topic 6:** Developing a strategic investment plan for organizations
- **Reflection & Review:** Preparing a comprehensive investment strategy for a sustainable development project

FAQ

Are there any prerequisites for joining the course?

No specific academic qualifications are required. However, basic knowledge in economics, management, or investment is beneficial. The course is particularly useful for professionals working in economic planning, investment management, and project development.

How long is each training session and what is the total duration of the course?

Each training day lasts approximately 4–5 hours, including breaks and interactive activities. The course runs for one week, totaling around 20–25 training hours.

What is the digital economy and how does it influence investment and economic growth?

The digital economy refers to economic activities that rely on digital technologies, data, and innovation to create value. Investment in digital infrastructure and advanced technologies enhances productivity, opens new investment opportunities, and supports sustainable economic growth across multiple sectors.

What Makes This Course Unique

Unlike traditional investment courses that focus mainly on theoretical financial concepts, this program integrates modern economic analysis with sustainable development strategies. Participants learn how to analyze investment opportunities and evaluate development projects with a practical and strategic perspective.

The course also incorporates digital economy principles and digital infrastructure investment, reflecting current global economic trends where technology and data play a central role in driving growth.

Another distinctive aspect of the program is its focus on public sector investments and economic development initiatives. Participants will learn how to evaluate government investment proposals, design professional investment offers, and attract investors through structured partnership strategies.

Through a combination of financial analysis, economic modeling, and real-world case studies, participants gain practical knowledge on how to design investment strategies that support long-term economic growth and sustainable development.