

Social Media A/B Testing and Experimentation Training Course

13 – 17 December 2026
Nairobi

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Ref: 1838_237552 **Date:** 13 – 17 December 2026 **Location:** Nairobi **Fees:** 4500 Euro

Overview

Social Media A/B Testing and Experimentation Training Course is a one-week intermediate course for digital strategists, social media managers, performance marketers, campaign analysts, content strategists, and marketing analytics personnel who leave with a Social Media Experiment Decision Pack. The course connects decision questions, hypotheses, controlled variants, audience exposure, metrics, sample and duration planning, platform delivery, analysis, stop rules, and rollout decisions. Participants treat inconclusive evidence as a valid outcome rather than forcing a winner. Agile Leaders Training Center delivers this course on social-media experimentation.

Who Should Attend

- Functions responsible for social-media strategy, campaign priorities, and optimization decisions
- Teams responsible for paid and organic creative, audience, offer, and placement tests
- Groups responsible for campaign measurement, metric definitions, and data quality
- Personnel responsible for experiment setup, monitoring, analysis, and interpretation
- Functions responsible for governance, privacy, approvals, and learning repositories

The course assumes participants already use social-media campaign objectives, platform reports, and basic rates or averages, and leaves out introductory marketing strategy, media-buying setup, advanced statistical modeling, and promises of conclusive results.

Departments and Industries

The course supports departments and industries that use social-media experiments to guide campaign and content decisions.

- Digital marketing, social media, brand, and campaign analytics
- Retail, hospitality, technology, and professional services
- Education, healthcare administration, and public-service communications
- Agencies, in-house performance teams, and creative operations
- Customer experience, e-commerce, and product marketing

Learning Objectives

By the end of this course, participants will be able to:

- Build decision-linked hypotheses and experiment briefs.
- Apply treatment, control, randomization, and exposure rules.
- Evaluate sample, duration, metric, and guardrail plans.
- Analyze effect, uncertainty, significance, and practical value.
- Diagnose delivery, overlap, tracking, and contamination risks.
- Prioritize rollout, retest, stop, or inconclusive decisions.

Course Agenda

Day 1: Frame Experiment Decisions

- Business Decision, Campaign Objective, and Learning Question Map
- Hypothesis, Mechanism, Expected Direction, and Evidence Template
- Creative, Audience, Offer, Placement, and Timing Variable Inventory
- Primary Metric, Guardrail Metric, and Decision Threshold Register
- A/B Test, Creative Rotation, and Lift Study Selection Matrix

Day 2: Design a Valid Comparison

- Treatment, Control, and Single-Variable Isolation Checklist
- User, Campaign, Ad Set, and Geography Assignment Unit Map
- Audience Eligibility, Exclusion, Overlap, and Exposure Control Plan
- Baseline Rate, Minimum Detectable Effect, Sample, and Duration Planner
- Conversion Delay, Seasonality, Learning Phase, and Concurrent-Test Risk Log

Day 3: Launch and Protect the Test

- Variant Naming, Tracking Parameter, and Experiment Record Standard
- Budget, Bid, Schedule, Placement, and Delivery Consistency Check
- Prelaunch Quality Assurance and Instrumentation Verification Gate
- Monitoring Boundary, Stop Rule, and Intervention Decision Card
- Privacy, Consent, Platform Policy, and Approval Review

Day 4: Analyze and Interpret Results

- Exposure, Outcome, Rate, Cost, and Data-Quality Reconciliation Table
- Absolute Difference, Relative Lift, and Confidence Interval Calculator
- Statistical Significance and Practical Significance Decision Grid
- Multiple Comparison, Subgroup, Novelty, and Peeking Risk Checklist
- Winner, No-Winner, Inconclusive, and Further-Test Interpretation Record

Day 5: Practice Experiment Decisions

- Suggested Exercise: Audit a Social Experiment Brief
- Suggested Exercise: Diagnose Delivery and Tracking Contamination
- Suggested Exercise: Interpret a Creative-Test Result Set
- Suggested Exercise: Choose Rollout, Retest, Stop, or Hold
- Capstone Exercise: Assemble the Social Media Experiment Decision Pack

Practical Exercises

The course uses suggested activities to turn campaign questions and platform evidence into governed experiment decisions.

- Suggested activity: build a social media A/B testing course brief with one variable, one primary metric, guardrails, and a decision threshold.
- Suggested activity: prepare a paid social media experiment design that controls audience eligibility, budget, placement, and delivery conditions.
- Suggested activity: perform social campaign test analysis using effect size, uncertainty, practical significance, and data-quality evidence.
- Suggested activity: document an inconclusive A/B test decision and define the next learning action without forcing a winner.

FAQs

Who suits social media experimentation training, and what does it assume?

Social media experimentation training suits strategy, campaign, content, performance, and analytics personnel who already use campaign objectives, platform reports, and basic performance metrics.

How does social media A/B testing differ from social media analytics training?

Social media A/B testing estimates the effect of a controlled change against a comparison, while social media analytics training mainly describes and interprets existing audience, content, campaign, and platform performance.

Why can a social media A/B test be inconclusive?

A social media A/B test can be inconclusive when the effect is small, sample information is weak, outcomes are variable, exposure overlaps, delivery differs, tracking is incomplete, or the test ends before enough evidence accumulates.

Should a social campaign test stop as soon as one variant leads?

A social campaign test should follow its documented duration, information, safety, and decision rules; an early lead can reverse or reflect random variation, platform learning, unequal delivery, or conversion delay.

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Conclusion

Participants take back a Social Media Experiment Decision Pack. The pack links the decision question, hypothesis, variants, assignment, exposure, metrics, sample assumptions, delivery checks, results, uncertainty, interpretation, and rollout rule. It changes informal creative comparisons into traceable decisions to roll out, retest, stop, or retain an inconclusive finding.