

Advanced Marine EPCIC and Shipyard Contracts Management Training Course

15 – 19 March 2027
Athens

AGILE LEADERS
Training Center

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Ref: 1928_243308 **Date:** 15 – 19 March 2027 **Location:** Athens **Fees:** 6700 Euro

Overview

Advanced Marine EPCIC and Shipyard Contracts Management Training Course is a one-week advanced course for contract, commercial, legal, project, shipyard, offshore, and controls functions who leave with a Marine Contract Management and Claims Plan. Participants connect marine EPCIC contract strategy, shipyard contracts management, offshore contract risk allocation, marine change control, and marine claims evidence to technical delivery. The course aligns risk, interfaces, time, security, insurance, acceptance, defects, and closeout across vessel and offshore projects. Agile Leaders Training Center presents marine contract and claims practice.

Who Should Attend

- Contract and commercial functions responsible for strategy, administration, and entitlement
- Legal functions responsible for drafting, interpretation, dispute avoidance, and claim review
- Project leadership responsible for delivery, interfaces, decisions, and contract governance
- Procurement functions responsible for marine packages, securities, insurance, and supplier terms
- Shipyard and offshore engineering functions responsible for specifications, change, testing, and acceptance
- Project-controls and claims functions responsible for schedules, records, delay, disruption, and quantum

The course assumes participants already administer complex project contracts and interpret schedules, specifications, notices, and commercial records, and it leaves out basic procurement, introductory contract law, and physical marine operations.

Departments and Industries

The course supports departments and industries that contract, deliver, or assure marine and offshore capital work.

- Offshore energy, subsea construction, and marine installation
- Shipbuilding, conversion, repair, and shipyard services
- Ports, terminals, dredging, and coastal infrastructure
- Engineering, procurement, construction, installation, and commissioning contractors
- Shipping, vessel ownership, and marine technical management
- Legal, commercial, procurement, insurance, and project-controls departments

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Learning Objectives

By the end of this course, participants will be able to:

- Analyze marine EPCIC and shipyard contract architectures and risk allocation
- Evaluate specifications, interfaces, class, flag, security, and insurance requirements
- Apply change, notice, schedule, delay, disruption, and time-control methods
- Use testing, sea-trial, acceptance, delivery, warranty, and defect controls
- Build claims records, entitlement analyses, and dispute-avoidance pathways
- Prioritize closeout actions within a contract management and claims plan

Course Agenda

Day 1: Establish Contract Strategy

- Marine EPCIC Scope and Delivery-Model Decision Matrix
- BIMCO NEWBUILDCON, REPAIRCON, and SUPPLYTIME Use Map
- FIDIC Silver Book EPC Risk-Allocation Comparison
- Engineering, Procurement, Construction, Installation, and Commissioning Responsibility Matrix
- Marine Contract Strategy and Governance Charter

Day 2: Control Technical Interfaces

- Employer Requirements and Technical Specification Review Checklist
- Design Review, Approval, and Document-Precedence Register
- Shipyard, Vendor, Subcontractor, and Offshore Interface Matrix
- Class, Flag, Survey, and Certification Responsibility Map
- Performance Security, Insurance, Indemnity, and Liability Schedule

Day 3: Administer Change and Time

- Instruction, Variation, and Change-Order Control Workflow
- Notice, Reservation, and Contract Communication Protocol
- Baseline Schedule, Progress Measurement, and Update Review Method
- Delay, Disruption, and Extension-of-Time Analysis Framework
- Liquidated Damages, Milestone, and Acceleration Decision Record

Day 4: Manage Delivery and Claims

- Inspection, Testing, Sea-Trial, and Acceptance Control Plan
- Delivery, Title, Risk Transfer, and Handover Checklist
- Warranty, Defect, Punch-List, and Rectification Register
- Claims Entitlement, Causation, Quantum, and Evidence File
- Negotiation, Dispute Avoidance, and Contract Closeout Route Map

Day 5: Practice Marine Contract Control

- Suggested Exercise: Select Marine Contract Form and Risk Position
- Suggested Exercise: Resolve Shipyard and Offshore Interface Change
- Suggested Exercise: Analyze Delay, Disruption, and Time Entitlement
- Suggested Exercise: Assemble Delivery, Defect, and Claims Evidence
- Capstone Exercise: Complete the Marine Contract Management and Claims Plan

Practical Exercises

The course uses suggested activities to convert contract clauses, technical records, schedules, and correspondence into traceable administration and claims decisions.

- Suggested activity: compare marine contract forms and document the chosen scope, responsibility, security, insurance, and risk positions.
- Suggested activity: process a design or interface change through instruction, notice, schedule, cost, and approval controls.
- Suggested activity: test delay entitlement using schedule evidence, causation, disruption records, and contractual time requirements.
- Suggested activity: assemble sea-trial, acceptance, delivery, defect, claim, negotiation, and closeout records.

FAQs

Who suits advanced marine EPCIC and shipyard contracts management training, and what does it assume?

Advanced marine EPCIC and shipyard contracts management training suits contract, commercial, legal, project, procurement, engineering, shipyard, offshore, controls, and claims functions. It assumes experience with complex contracts, schedules, specifications, notices, and project records.

How does marine EPCIC contracts management differ from general contract management training?

Marine EPCIC contracts management integrates engineering, procurement, construction, installation, commissioning, shipyard interfaces, class and flag responsibilities, sea trials, delivery, marine warranties, and offshore evidence. General contract management training does not develop these marine delivery controls.

How are risks allocated in marine EPCIC and shipyard contracts?

Risks are allocated through scope, design responsibility, site and marine conditions, interfaces, schedule obligations, change mechanisms, securities, insurance, indemnities, liability limits, acceptance criteria, warranties, and the procedures that preserve or restrict entitlement.

How are delay and disruption claims managed in marine contracts?

Delay and disruption claims are managed through compliant notices, an approved baseline, progress updates, cause-and-effect analysis, contemporaneous records, mitigation evidence, time-impact or other suitable schedule methods, cost substantiation, and a documented link between breach, effect, and entitlement.

How do sea trials and delivery affect shipyard contract acceptance?

Sea trials and delivery affect acceptance through agreed test protocols, performance criteria, attendance, deficiency records, retesting, punch lists, certificates, title and risk transfer, delivery documents, warranty commencement, and reserved rights for unresolved defects.

Conclusion

Participants take back a Marine Contract Management and Claims Plan linking contract strategy, technical interfaces, change, time, delivery, defects, claims, and closeout. It changes fragmented contract records into one governed decision path. The plan supports risk review, notice discipline, schedule analysis, evidence control, acceptance, negotiation, dispute avoidance, and final account closure.