

Lean Distribution Flow and Logistics Improvement Course

21 – 25 March 2027
Nairobi

AGILE LEADERS
Training Center

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Ref: 2128_255852 **Date:** 21 – 25 March 2027 **Location:** Nairobi **Fees:** 4500 Euro

Overview

Lean Distribution Flow and Logistics Improvement Course is a one-week foundation course for distribution, logistics, warehouse, transport, supply-chain, customer-service operations, and improvement functions, and participants leave with a Lean Distribution Improvement Plan. The course applies lean distribution flow to the order-to-delivery fulfillment stream, using customer demand signals, pull replenishment loops, warehouse and transport handoffs, standard work, and performance evidence to reduce delay and distribution waste. Agile Leaders Training Center presents lean logistics improvement for physical distribution networks.

Who Should Attend

- Distribution functions responsible for order fulfillment, inventory positioning, and service performance
- Logistics planning functions responsible for replenishment, routes, loads, and carrier coordination
- Warehouse operations responsible for receiving, picking, staging, docks, and loading flow
- Transport supervision responsible for dispatch, delivery constraints, and operational handoffs
- Supply-chain analysis and improvement functions responsible for flow evidence and corrective action

The course assumes participants contribute to physical distribution decisions and leaves lean manufacturing design, general warehouse administration, and broad supply-chain strategy outside its scope.

Departments and Industries

The course supports departments and industries that coordinate material and information flow from demand signal to delivery.

- Distribution, logistics, and fulfillment operations
- Warehousing, transport, and customer-service operations
- Retail, consumer goods, and e-commerce networks
- Healthcare supply and industrial distribution
- Continuous improvement and supply-chain analytics

Learning Objectives

By the end of this course, participants will be able to:

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- Analyze customer value and the order-to-delivery fulfillment stream.
- Diagnose distribution waste, delays, constraints, and handoff failures.
- Apply pull replenishment, inventory positioning, and distribution leveling.
- Build warehouse, dock, staging, loading, route, and load flow controls.
- Use standard work, visual management, and A3 problem solving.
- Evaluate distribution performance and prioritize an improvement plan.

Course Agenda

Day 1: Define the Distribution Value Stream

- Customer Value and Service Requirement Canvas
- Order-to-Delivery Fulfillment Stream Map
- Material and Information Flow Analysis
- Distribution Waste Observation Checklist
- Current-State Distribution Performance Baseline

Day 2: Design Pull and Replenishment

- Customer Demand Signal Register
- Pull Replenishment Loop Design
- Inventory Positioning and Reorder Logic
- Heijunka Distribution Leveling Board
- Plan for Every Part Distribution Record

Day 3: Improve Warehouse and Transport Flow

- Warehouse-to-Transport Handoff Map
- Dock, Staging, Picking, and Loading Flow Diagram
- Route, Load, and Delivery Constraint Matrix
- Milk-Run and Cross-Dock Design Options
- Distribution Standard Work Sheet

Day 4: Control and Improve the Network

- Supplier and Carrier Coordination Board
- Distribution Visual Management Center
- A3 Distribution Problem-Solving Record
- Lead-Time, Inventory, Service, and Quality Scorecard
- Lean Distribution Improvement Backlog

Day 5: Practice Lean Distribution Improvement

- Suggested Exercise: Map an Order-to-Delivery Stream
- Suggested Exercise: Design a Pull Replenishment Loop
- Suggested Exercise: Analyze Dock and Transport Handoffs
- Suggested Exercise: Review Distribution Performance Evidence
- Capstone Exercise: Complete a Lean Distribution Improvement Plan

Practical Exercises

The course uses suggested activities based on retail, healthcare supply, consumer-goods, and industrial-distribution cases.

- Suggested activity: map demand signals, material flow, information flow, inventory, delays, and waste in an order-to-delivery stream.
- Suggested activity: design pull replenishment loops, inventory positions, leveling rules, and Plan for Every Part records.
- Suggested activity: analyze warehouse, dock, staging, loading, route, load, carrier, and customer handoffs.
- Suggested activity: combine A3 findings, visual controls, standard work, and performance measures in an improvement plan.

FAQs

Who suits Lean Distribution Flow, and what does it assume?

Lean Distribution Flow suits distribution, logistics, warehouse, transport, supply-chain analysis, customer-service operations, and improvement functions. It assumes participants contribute to physical distribution decisions without requiring prior lean certification.

How does Lean Distribution differ from general warehouse management training?

Lean Distribution connects customer demand, fulfillment streams, replenishment, inventory, warehouse flow, transport handoffs, and performance across a distribution network. General warehouse management training commonly emphasizes facility administration and storage operations.

What is an order-to-delivery fulfillment stream in Lean Distribution?

An order-to-delivery fulfillment stream connects customer demand, information, inventory, handling, transport, and delivery activities so participants can expose waiting, excess stock, rework, and broken handoffs.

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How do pull replenishment loops support Lean Distribution?

Pull replenishment loops use actual consumption signals to trigger replenishment, define inventory positions, and coordinate frequent flow between locations while making shortages, delays, and abnormalities visible.

Conclusion

Participants take back a Lean Distribution Improvement Plan. It combines fulfillment-stream findings, demand signals, replenishment loops, inventory positions, warehouse and transport controls, standard work, A3 actions, carrier coordination, and performance measures. The plan changes disconnected logistics activities into a sequenced improvement effort linked to customer value and distribution flow.