

# Advanced Bills of Lading Operations and Claims Training Course

3 – 7 May 2027
Istanbul

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Training Center

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**Ref:** 2157_257971 **Date:** 3 – 7 May 2027 **Location:** Istanbul **Fees:** 4500 Euro

## Overview

Advanced Bills of Lading Operations and Claims Training Course is a one-week advanced course for shipping documentation managers, carrier and freight personnel, ship agents, trade-finance staff, claims handlers and maritime legal support teams. Participants build a Bill of Lading Decision and Claims File covering issue, transfer, presentation, delivery, electronic control, discrepancies and evidence. The course separates bill-specific legal and operating decisions from general shipment documentation. Agile Leaders Training Center presents advanced bills of lading practice.

## Who Should Attend

- Carrier and ship-agent teams responsible for bill issuance and cargo release
- Freight and logistics teams controlling shipping-document instructions
- Trade-finance personnel examining transport documents and endorsements
- Claims and insurance teams assembling cargo evidence
- Maritime legal support teams reviewing disputes and indemnity requests

The course assumes participants already handle shipping documents or cargo movements; it leaves out introductory freight forwarding and jurisdiction-specific legal advice.

## Departments and Industries

The course supports bill-of-lading decisions across maritime transport, trade finance and cargo insurance.

- Ocean carriers, ship managers and vessel agencies
- Freight forwarding and multimodal logistics operations
- Commodity trading and manufacturing export teams
- Trade-finance and documentary operations
- Cargo insurance, claims and maritime advisory teams

## Learning Objectives

By the end of this course, participants will be able to:

- Analyze bill functions, parties, statements and contract links.
- Apply issuance, clause, endorsement and presentation controls.
- Compare negotiable bills, straight bills and sea waybills.
- Evaluate electronic control, integrity and change of medium.
- Diagnose misdelivery, indemnity, fraud and discrepancy risks.

- Build a bill-of-lading decision and claims file.

## Course Agenda

## Day 1: Establish Bill Functions and Parties

- Receipt, Contract Evidence and Document-of-Title Function Map
- Carrier, Shipper, Consignee and Notify-Party Responsibility Matrix
- Charterparty and Bill-of-Lading Contract Interface
- Master, Agent and Carrier Authority Verification Checklist
- Bill Form, Data Field and Original-Set Control Sheet

## Day 2: Issue, Clause and Transfer Bills

- Shipped, Received-for-Shipment and On-Board Statement Review
- Clean and Claused Bill Evidence Decision Tree
- Order, Straight and Bearer Bill Comparison Matrix
- Endorsement, Possession and Presentation Control Log
- Switch Bill and Amendment Authorization Workflow

## Day 3: Control Electronic Bills and Trade Interfaces

- UNCITRAL MLETR Functional-Equivalence Principles Map
- Exclusive Control, Identity and Integrity Test
- Electronic-to-Paper Change-of-Medium Procedure
- Trade-Finance Transport Document Examination Checklist
- Electronic Bill Exception and Audit-Trail Register

## Day 4: Manage Delivery, Indemnities and Claims

- Original Presentation and Cargo Release Decision Gate
- Delivery without Original and Letter-of-Indemnity Risk Matrix
- Misdelivery, Identity and Fraud Red-Flag Checklist
- Shortage, Damage and Reservation Evidence File
- Discrepancy, Notice and Claim Chronology Template

## Day 5: Practice Bill-of-Lading Decisions

- Exercise: Validate a Bill Issue Instruction and Original Set
- Exercise: Resolve a Clause and Endorsement Discrepancy
- Exercise: Test Electronic Control and Change of Medium
- Exercise: Decide Cargo Release and Assemble Claims Evidence
- Capstone Exercise: Complete the Bill of Lading Decision and Claims File

## Practical Exercises

The course uses suggested activities based on carrier, finance and cargo-claim cases.

- Suggested activity: review an issue instruction against shipment and authority evidence.
- Suggested activity: trace endorsements and presentation rights through a transfer sequence.
- Suggested activity: assess a delivery request supported by a letter of indemnity.
- Suggested activity: construct a misdelivery and cargo-claim evidence chronology.

## FAQs

### Who suits Advanced Bills of Lading training, and what does it assume?

Advanced Bills of Lading training suits carrier, agency, freight, finance, claims and legal-support personnel. It assumes experience with shipping documents or cargo movements and develops decision controls beyond introductory documentation.

### How does Advanced Bills of Lading training differ from general shipping-document training?

Advanced Bills of Lading training focuses on the bill's receipt, contract and title functions, transfer, presentation, delivery, electronic control, indemnities and claims rather than the whole shipment-document pack.

### What makes an electronic bill of lading controllable?

An electronic bill requires a reliable method to identify the authoritative record, preserve integrity and establish exclusive control by an identifiable person. The applicable legal framework and platform rules must also be checked.

### When is a letter of indemnity used for cargo delivery?

A letter of indemnity may be requested when delivery is sought without presentation of an original bill. Carrier authority, beneficiary identity, wording, security, approval and the risk of misdelivery require controlled review.

### What evidence supports a bill-of-lading cargo claim?

A claim file commonly connects the bill, shipment condition, reservations, notices, survey or tally records, delivery evidence, correspondence and loss chronology. Relevance depends on the transaction and applicable contract.

## Conclusion

Participants take back a Bill of Lading Decision and Claims File containing function maps, issue controls, transfer logs, delivery gates and evidence templates. The file improves coordination across documentation, operations, finance and claims. It also creates a traceable basis for escalation when bill instructions or delivery requests conflict.