

Contract Management in Complex Projects Training Course

25 – 29 January 2027
Milan

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Training Center

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Ref: 17_264728 **Date:** 25 – 29 January 2027 **Location:** Milan **Fees:** 5700 Euro

Contract Management in Complex Projects Training Course Overview:

In this intensive Contract Management Course, you will gain deep insights into the art and science of managing Complex Projects, focusing on Construction Contract Administration and Contract Risk Management. This course covers everything from Advanced Contract Management techniques to Best Practices in Construction Contracts and Contract Compliance. Gain the edge you need in today's competitive landscape.

Target Audience:

- Contract Managers
- Construction Project Managers
- Legal Advisors
- Procurement Managers

This course is designed to help you excel in Contract Negotiation in Construction and achieve Contract Management Certification.

Targeted Organizational Departments:

- Contracting Department
- Legal Department
- Procurement and Supplies

This course emphasizes Contract Lifecycle in Construction and Construction Procurement Management.

Targeted Industries:

- Construction
- Real Estate
- Infrastructure Development

Gain insights into Public Procurement in Construction, EPCM Contracts, and Turnkey Contracts in Construction.

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Course Offerings:

- Understand Construction Law and Contracts
- Learn effective Subcontractor Management
- Develop skills in Construction Arbitration and Dispute Resolution

Training Methodology:

Through a blend of theoretical concepts and practical case studies, this course engages participants in an interactive learning experience. Dive into topics like FIDIC Contracts, JCT Contracts, and explore the Legal Aspects of Construction Contracts. The course utilizes a mix of Contract Management Definitions and Concepts, discussion panels, and hands-on activities.

Course Toolbox:

- Workbook with Construction Contract Templates
- Checklists for Contract Compliance in Construction

Course Agenda:

Day 1: Introduction to International Contracting and Role Identification

- **Topic 1:** Introduction to International Contracting: How a Project Can Turn into a Nightmare
- **Topic 2:** Exploring the Role of Contracting in International Business
- **Topic 3:** Introduction to The Client in International Contracting
- **Topic 4:** Basics of Contract Management: Definitions, Concepts, and Perspectives
- **Topic 5:** Implementing Contract Management Strategies
- **Reflection & Review:** Revisiting the day's topics and the role of contract management in international business

Day 2: The Contracting Cycle and Tendering

- **Topic 1:** Overview of The Contracting Cycle: From Tender to Final Payment
- **Topic 2:** European Tendering: Basics and Best Practices
- **Topic 3:** Downstream Contracting: Managing Suppliers and Subcontractors
- **Topic 4:** Examining Contract Models in International Contracting
- **Topic 5:** Introduction to Tender Management and Compliance
- **Reflection & Review:** Understanding the contracting cycle and the importance of tendering in international contracts

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Day 3: Project and Risk Management in Contracting

- **Topic 1:** Introduction to Risk Management in Projects
- **Topic 2:** Best Practices for Managing Variations in Contracts
- **Topic 3:** Risk Assessment Methodologies
- **Topic 4:** Implementing Risk Management Plans
- **Topic 5:** Introduction to Project Management in Contracting
- **Reflection & Review:** Reviewing the key principles of risk and project management in international contracting

Day 4: Legal Issues in International Contracting Part 1

- **Topic 1:** Understanding the Letter of Intent and Memorandum of Understanding
- **Topic 2:** Common Pitfalls in Signing the Contract
- **Topic 3:** Distinguishing Between Liability and Responsibility
- **Topic 4:** Guarantees and Warranties: What You Need to Know
- **Topic 5:** Basics of Contract Law and Tort Law
- **Reflection & Review:** Summarizing the first set of legal aspects in international contracting

Day 5: Legal Issues in International Contracting Part 2

- **Topic 1:** Understanding Consequential Losses in Contracts
- **Topic 2:** Intellectual Property in International Contracting
- **Topic 3:** Damage and Causality: Basics and Case Studies
- **Topic 4:** Introduction to Force Majeure Clauses
- **Topic 5:** Cultural Differences and Contract Management
- **Reflection & Review:** Final review and summary of legal topics and the importance of cultural understanding in international contracting

How This Course is Different from Other Contract Management Courses:

This isn't just another Contract Management Course; it's a tailored experience focusing on the complexities of Construction Project Management. From FIDIC Contracts to Cultural Differences in Contract Management, this course leaves no stone unturned.