



Mastering Business Data Analytics: (IIBA-CBDA) Exam-Prep Course

18 – 22 January 2027
Athens

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Overview

Organizations rely on business data analytics to translate operational figures and market trends into sound strategic actions. This course addresses the critical intersection where business analysis principles meet analytical investigation, equipping professionals to guide data initiatives from initial problem formulation through to organizational adoption. Participants explore structured techniques to identify business opportunities, frame analytical questions, validate data models, and translate technical findings into persuasive business narratives. This course is delivered by Agile Leaders Training Center.

Who Should Attend

- Business analysts leading analytics initiatives and defining analytical requirements.
- Project managers directing delivery teams on data-informed projects.
- Team leaders overseeing functional units responsible for reporting and business intelligence.
- Technical specialists transitioning into analytical consulting and business advisory roles.
- Professionals preparing for the IIBA-CBDA certification exam.

Departments and Industries

This course serves analytical, operational, and managerial professionals across multiple functional units and data-intensive commercial sectors.

- Information Technology and Systems Management
- Marketing Strategy and Customer Experience
- Operational Planning and Process Improvement
- Finance, Banking, and Investment Services
- Healthcare Operations and Clinical Administration

Learning Objectives

By the end of this course, participants will be able to:



- Distinguish business data analytics from traditional business analysis and pure data science disciplines.
- Formulate structured research questions linked directly to measurable business goals.
- Organize data acquisition workflows while maintaining data quality and dictionary standards.
- Perform exploratory data analysis to isolate underlying process variations and probability distributions.
- Apply data storytelling techniques to present analytical insights clearly to executive sponsors.
- Design change management plans that facilitate the adoption of analytical recommendations across operational teams.
- Establish organizational analytics capability roadmaps that support strategic talent and data governance goals.

Course Agenda

Day 1: Foundations of Business Data Analytics

- Core Principles: Defining business data analytics and its role in business improvement
- Lifecycle Framework: The business data analytics cycle from question to execution
- Discipline Boundaries: Differentiating business analysis from data science and analytics
- Probability Fundamentals: Calculating event likelihood and decision risk in operational contexts
- Analytical Technique: Constructing probability trees to evaluate complex business scenarios

Day 2: Research Questions, Sourcing, and Exploratory Analysis

- Problem Scoping: Defining research questions and scoping business opportunities
- Context Mapping: Stakeholder analysis and business model visualization using canvas tools
- Process Investigation: Root cause analysis and business process modeling
- Data Acquisition: Data collection planning, normalization, and data dictionary creation
- Analytical Technique: Conducting exploratory data analysis to evaluate operational patterns

Day 3: Interpreting Results and Data Storytelling

- Result Synthesis: Validating analytical models against baseline business hypotheses
- Stakeholder Alignment: Reviewing findings against initial stakeholder expectations
- Communication Strategy: Structuring reporting deliverables for technical and executive groups
- Analytical Technique: Applying data storytelling techniques to clarify complex analytical results
- Case Study Analysis: Evaluating structured narrative reporting in commercial decision-making

Day 4: Influencing Business Decisions and Change

- Decision Frameworks: Transforming analytical findings into actionable recommendations
- Implementation Planning: Building delivery schedules for data-driven interventions
- Organizational Dynamics: Applying change management principles to analytical transitions
- Risk Mitigation: Identifying cultural resistance to data-informed operational shifts
- Case Study Analysis: Managing organizational change during analytics deployment



Day 5: Organizational Strategy and Analytics Capability

- Strategic Alignment: Integrating analytical initiatives into enterprise strategic plans
- Human Capital: Defining talent strategy and skills progression for analytics teams
- Asset Management: Developing data governance, protection, and utilization guidelines
- Capability Scaling: Guiding organizational analytics capability expansion across departments
- Action Planning: Formulating individualized preparation and workplace implementation roadmaps

Practical Exercises

Participants complete structured exercises designed to reinforce core analytical techniques and prepare for certification evaluation.

- Draft a business problem statement and develop supporting research questions for an operational issue.
- Construct a probability tree to quantify decision outcomes under conditions of uncertainty.
- Build an exploratory data analysis plan incorporating data normalization and dictionary standards.
- Create an executive presentation applying data storytelling techniques to recommend a strategic intervention.

FAQs

How does this course relate to the IIBA-CBDA credential?

The syllabus covers the knowledge domains and competencies tested in the IIBA-CBDA examination, including question formulation, data sourcing, analysis, storytelling, and guiding organizational-level strategy.

Is prior programming experience required?

No programming experience is needed. The curriculum focuses on analytical concepts, business problem framing, statistical reasoning, and data-informed decision-making rather than software coding.

How does business data analytics differ from data science?

Business data analytics centers on identifying business problems, framing relevant research questions, interpreting analytical output, and driving organizational change, whereas data science emphasizes mathematical modeling and technical algorithm development.

Conclusion

Participants return to their organizations prepared to bridge the gap between technical analytics teams and operational leadership. By mastering research definition, exploratory data analysis, data storytelling, and strategic adoption, professionals establish clear frameworks that translate raw data into measurable business outcomes.