



Research to Market: Innovation Project Management

27 September – 1 October 2027
Athens

Research to Market: Innovation Project Management

Ref: 103600560_73747 **Date:** 27 September – 1 October 2027 **Location:** Athens **Fees:** 6700 Euro

Course Overview:

In this course, participants will explore the essential processes and strategies for successfully managing innovation projects from the research phase all the way through to commercialization. The course covers innovation project management, research to market processes, and managing innovation projects with an emphasis on the innovation commercialization process. Through case studies and real-world examples, attendees will understand how to handle R&D project management, manage the innovation pipeline, and ensure projects are market-ready by integrating agile project management for innovation. Participants will learn to design an innovation strategy for project managers that aligns with the organization's goals and market needs.

Target Audience:

- Project Managers
- Innovation Managers
- R&D Managers
- Product Managers
- Entrepreneurs
- Business Leaders involved in the commercialization of new products or technologies

Targeted Organizational Departments:

- Research & Development R&D
- Product Development
- Marketing
- Business Development
- Innovation Strategy Teams



Targeted Industries:

- Technology
- Manufacturing
- Pharmaceuticals
- Energy
- Automotive
- Start-ups focused on innovation and product development

Course Offerings:

By the end of this course, participants will be able to:

- Develop effective innovation project management strategies for new product development
- Understand the research to commercialization lifecycle and how to navigate it
- Implement agile project management for innovation to increase flexibility and reduce risks
- Effectively manage the innovation pipeline from ideation to market launch
- Align innovation management strategies with organizational goals
- Commercialize research outcomes efficiently by integrating market feedback into the development process

Training Methodology:

This course will use a blend of interactive learning methods:



- **Case Studies:** Real-world examples of successful innovation project management and the research to market process.
- **Group Work:** Collaborative activities to develop solutions for challenges in managing innovation projects.
- **Workshops:** Hands-on sessions where participants can apply agile project management techniques in innovation contexts.
- **Discussions and Q&A:** Regular opportunities for participants to ask questions, share insights, and gain clarity on key concepts such as commercializing research innovation.

Course Toolbox:

Participants will receive:

- Templates for managing R&D projects and tracking progress through the innovation lifecycle
- Access to a curated list of reading materials and resources on innovation project management
- Case studies from successful innovation projects across various industries
- Tools for creating an innovation strategy for project managers
- A checklist for evaluating market-readiness of innovation projects



Course Agenda:

Day 1: Introduction to Managing Innovation Projects

- **Topic 1:** Understanding the Innovation Lifecycle and Research to Market Process
- **Topic 2:** Innovation Management Strategies – A Framework for Success
- **Topic 3:** Navigating the R&D Project Management Landscape
- **Topic 4:** Agile Principles and their Application in Innovation Projects
- **Topic 5:** The Role of Agile Project Management for Innovation
- **Topic 6:** Key Factors for Commercializing Research Innovation
- **Reflection & Review:** Recap of Key Learnings and Discussion on Challenges

Day 2: Innovation Project Selection and Portfolio Management

- **Topic 1:** Portfolio Design: From Concept to Commercialization
- **Topic 2:** Innovation Pipeline Management – Best Practices
- **Topic 3:** Assessing Market-Ready Innovation Projects
- **Topic 4:** Project Evaluation and Risk Management in Innovation
- **Topic 5:** Balancing Radical vs. Incremental Innovations
- **Topic 6:** Managing R&D Projects for Long-term Success
- **Reflection & Review:** Portfolio Evaluation and Feedback Session



Day 3: The Commercialization Process

- **Topic 1:** From Prototype to Market: Converting Ideas into Products
- **Topic 2:** Aligning Innovation Strategy for Project Managers with Market Needs
- **Topic 3:** Customer Feedback Loops for Continuous Product Improvement
- **Topic 4:** Managing Innovation in Project Management for Scalability
- **Topic 5:** Innovation Commercialization Process – Key Steps for Success
- **Topic 6:** The Role of Funding and Support in Successful Innovation Projects
- **Reflection & Review:** Case Study Review and Group Discussion

Day 4: Scaling and Managing Innovation at the Organizational Level

- **Topic 1:** Scaling Innovation Projects: Moving from R&D to Full Market Launch
- **Topic 2:** Building an Organizational Culture that Supports Innovation
- **Topic 3:** Managing Product Innovation across Different Stages of Development
- **Topic 4:** Leveraging External Partnerships for Successful Commercialization
- **Topic 5:** Aligning Innovation with Corporate Strategy
- **Topic 6:** Overcoming Challenges in Innovation Portfolio Management
- **Reflection & Review:** Lessons Learned and Strategy Formulation

Day 5: Advanced Topics and Wrap-up

- **Topic 1:** Emerging Trends in Innovation Management and Research to Market Strategies
- **Topic 2:** Innovation and the Role of Technology: From R&D to Product Market Fit
- **Topic 3:** Agile Frameworks and Innovation Project Management
- **Topic 4:** Metrics and KPIs for Measuring Innovation Success
- **Topic 5:** Leading High-Performing Teams in Innovation Projects
- **Topic 6:** Preparing for the Future of Innovation: Challenges and Opportunities
- **Reflection & Review:** Final Q&A and Course Wrap-up

FAQ:

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

Participants should have a basic understanding of project management, preferably with experience in managing technical or R&D projects.



How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session lasts approximately 4–5 hours, totaling 20–25 hours over the five-day course.

How can the concepts from this course be applied to my specific innovation projects?

By using tailored case studies and exercises, this course will guide you on applying the taught methodologies to your current innovation projects, ensuring practical, actionable outcomes.

How This Course is Different from Other Innovation Project Management Courses:

From Research to Market: Managing Innovation Projects goes beyond traditional project management by focusing on the complete lifecycle of an innovation, from the initial research phase to market commercialization. This course places special emphasis on agile practices and strategies for managing R&D projects and portfolios, offering participants the tools to drive innovation from ideation to execution. Unlike typical project management courses, it integrates concepts of innovation commercialization and provides actionable insights on managing innovation projects in a highly dynamic environment.